| State: | Rhode Island | Filing Company: Colonial Penn Life Insurance Company |
| :--- | :--- | :--- |
| TOI/Sub-TOI: | MS08l Individual Medicare Supplement - Standard Plans 2010/MS08I.012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: |  |  |

## Filing at a Glance

Company:
Product Name:
State:
TOI:
Sub-TOI:
Filing Type:
Date Submitted:
SERFF Tr Num:
SERFF Status:
State Tr Num:
State Status:
Co Tr Num:

## Effective

Date Requested:
Author(s):
Reviewer(s):
Disposition Date:
Disposition Status:
Effective Date:
State Filing Description:

Colonial Penn Life Insurance Company 2022 CPL-GR-A80
Rhode Island
MS08I Individual Medicare Supplement - Standard Plans 2010
MS08I.012 Multi-Plan 2010
Rate
08/09/2021
BNLB-132940956
Assigned
Open-Pending Actuary Review

01/01/2022

## Diana Panzica

John Garrett (primary), Charles DeWeese, Bela Gorman, Alyssa Metivier, Victor Woods, Courtney Miner, Jennifer Smagula

| State: | Rhode Island | Filing Company: |
| :--- | :--- | :--- |
| TOI/Sub-TOI: | MS08l Individual Medicare Supplement - Standard Plans 2010/MS08I.012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: |  |  |

## General Information

Project Name:
Project Number:
Requested Filing Mode: Review \& Approval
Explanation for Combination/Other:
Submission Type: New Submission
Overall Rate Impact: 5.3\%
Deemer Date:
Submitted By: Diana Panzica

Status of Filing in Domicile: Pending
Date Approved in Domicile:
Domicile Status Comments:
Market Type: Individual
Individual Market Type:
Filing Status Changed: 08/10/2021
State Status Changed: 08/10/2021
Created By: Diana Panzica
Corresponding Filing Tracking Number: BNLA-126219057

Filing Description:
COMPANY: COLONIAL PENN LIFE INSURANCE COMPANY
FEIN \# 23-1628836 NAIC \# 233-62065

## MEDICARE SUPPLEMENT RATE FILING

2022 Premium Rates for Standardized Medicare Supplement Policy Form Series CPL-GR-A80
Plans A, B, D, F, high deductible F, G, high deductible G, K, L, M and N
We are submitting the revised rates to be used beginning in 2022 for the forms captioned above. Policy forms CPL-GR-A80A, CPL-GR-A80B, CPL-GR-A80F, CPL-GR-A80FH, CPL-GR-A80G, CPL-GR-A80K, CPL-GR-A80L, CPL-GR-A80M and CPL-
GR-A80N were approved in your state on July 22, 2009. CPL-GR-A80D was approved on January 7, 2019. Policy form CPL-GR-A80GH was approved on October 9, 2019.

The forms are guaranteed renewable, Standardized Medicare Supplement plans which are medically underwritten outside of the open enrollment period, as provided for in the NAIC compliance manual. The various degrees of benefits provided by each plan are shown in the enclosed materials.

We are filing the 2022 rate schedules for these forms. Adjusted rates provide, as appropriate, for poorer than anticipated experience, claim cost trend increases, and benefit cost inflation. The specific amounts and details of our requested changes are fully explained in the enclosed actuarial memorandum.

These revised rate scales are intended to be effective through year-end 2022 or later, depending on the premium mode option chosen. With these revised rates the anticipated loss ratio standard of your state for these forms will be met.

Because of the lead time needed to implement these rates, we'd sincerely appreciate your expedited review for approval of this filing. Please feel free to correspond via SERFF, e-mail to d.willis-panzica@banklife.com or fax (312) 396-5907.

## Company and Contact

## Filing Contact Information

Diana Panzica, Actuarial Analyst
111 East Wacker Drive
Chicago, IL 60601

> d.willis-panzica@banklife.com
> 312-396-6071 [Phone]
> 312-396-5907 [FAX]

| State: | Rhode Island | Filing Company: Colonial Penn Life Insurance Company |
| :--- | :--- | :--- |
| TOI/Sub-TOI: | MS08I Individual Medicare Supplement - Standard Plans 2010/MS081.012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: | $/$ |  |

## Filing Company Information

| Colonial Penn Life Insurance | CoCode: 62065 | State of Domicile: |
| :--- | :--- | :--- |
| Company | Group Code: 233 | Pennsylvania |
| Adm. Address: 111 East Wacker | Group Name: | Company Type: |
| Drive | FEIN Number: 23-1628836 | State ID Number: |
| Chicago, IL 60601 |  |  |
| (312) 396-6000 ext. [Phone] |  |  |


| State: | Rhode Island | Filing Company: |
| :--- | :--- | :--- |
| TOI/Sub-TOI: | MS08I Individual Medicare Supplement - Standard Plans 2010/MS081.012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: | $/$ |  |

## Filing Fees

## State Fees

| Fee Required? | Yes |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Fee Amount: | $\$ 275.00$ |  |  |  |
| Retaliatory? | No |  |  |  |
| Fee Explanation: | $\$ 25.00$ | per form being filed $\times 11$ forms $=\$ 27$ |  |  |
| Per Company: | Yes |  |  |  |
| Company |  | Amount | Date Processed | Transaction \# |
| Colonial Penn Life Insurance Company | $\$ 275.00$ | $08 / 09 / 202102: 31$ PM | 207159698 |  |
| EFT Total |  | $\$ 275.00$ |  |  |


| State: | Rhode Island | Filing Company: | Colonial Penn Life Insurance Company |
| :--- | :--- | :--- | :--- |
| TOI/Sub-TOI: | MS08I Individual Medicare Supplement - Standard Plans 2010/MS08I.012 Multi-Plan 2010 |  |  |
| Product Name: | 2022 CPL-GR-A80 |  |  |
| Project Name/Number: | 1 |  |  |

## Rate Information

Rate data applies to filing.

| Filing Method: | SERFF |
| :--- | :--- |
| Rate Change Type: | Increase |
| Overall Percentage of Last Rate Revision: | $5.960 \%$ |
| Effective Date of Last Rate Revision: | $01 / 01 / 2021$ |
| Filing Method of Last Filing: | SERFF |
| SERFF Tracking Number of Last Filing: | BNLB-132521224 |


| Company Rate Information |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name: | Overall \% <br> Indicated <br> Change: | Overall \% <br> Rate <br> Impact: | Written Premium Change for this Program: | Number of Policy Holders Affected for this Program: | Written Premium for this Program: | Maximum \% Change (where req'd): | Minimum \% Change (where req'd): |
| Colonial Penn Life Insurance Company | 5.300\% | 5.300\% | \$244,200 | 1,649 | \$4,607,538 | 10.000\% | 0.000\% |


| State: | Rhode Island Filing Company: | Colonial Penn Life Insurance Company |
| :---: | :---: | :---: |
| TOI/Sub-TOI: | MS08I Individual Medicare Supplement - Standard Plans 2010/MS08I. 012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: | 1 |  |

## Rate/Rule Schedule

| State: | Rhode Island Filing Company: | Colonial Penn Life Insurance Company |
| :---: | :---: | :---: |
| TOI/Sub-TOI: | MS08I Individual Medicare Supplement - Standard Plans 2010/MS08I.012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: | 1 |  |


| Item <br> No. | Schedule Item <br> Status | Document Name | Affected Form Numbers (Separated with commas) | Rate Action | Rate Action Information | Attachments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 |  | CPL-GR-A80A Standardized Rate Sheet | CPL-GR-A80A | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: <br> 10 | Rate Sheet - Plan A.pdf, |
| 2 |  | CPL-GR-A80B Standardized Rate Sheet | CPL-GR-A80B | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: <br> 6 | Rate Sheet - Plan B.pdf, |
| 3 |  | CPL-GR-A80D Standardized Rate Sheet | CPL-GR-A80D | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: | Rate Sheet - Plan D.pdf, |
| 4 |  | CPL-GR-A80F Standardized Rate Sheet | CPL-GR-A80F | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: <br> 6 | Rate Sheet - Plan F.pdf, |
| 5 |  | CPL-GR-A80FH Standardized Rate Sheet | CPL-GR-A80FH | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: | Rate Sheet - Plan FH.pdf, |
| 6 |  | CPL-GR-A80G Standardized Rate Sheet | CPL-GR-A80G | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: <br> 2 | Rate Sheet - Plan G.pdf, |
| 7 |  | CPL-GR-A80GH Standardized Rate Sheet | CPL-GR-A80GH | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: | Rate Sheet - Plan GH.pdf, |
| 8 |  | CPL-GR-A80K Standardized Rate Sheet | CPL-GR-A80K | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: | Rate Sheet - Plan K.pdf, |
| 9 |  | CPL-GR-A80L Standardized Rate Sheet | CPL-GR-A80L | Revised | Previous State Filing Number: <br> BNLB-132521224 <br> Percent Rate Change Request: <br> 10 | Rate Sheet - Plan L.pdf, |
| 10 |  | CPL-GR-A80M Standardized Rate Sheet | CPL-GR-A80M | Revised | Previous State Filing Number: BNLB-132521224 Percent Rate Change Request: 6 | Rate Sheet - Plan M.pdf, |
| 11 |  | CPL-GR-A80N Standardized Rate Sheet | CPL-GR-A80N | Revised | Previous State Filing Number: <br> BNLB-132521224 | $\begin{aligned} & \text { Rate Sheet - Plan } \\ & \text { N.pdf, } \end{aligned}$ |


| State: | Rhode Island Filing Company: | Colonial Penn Life Insurance Company |
| :---: | :---: | :---: |
| TOI/Sub-TOI: | MS08I Individual Medicare Supplement - Standard Plans 2010/MS08I.012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: | 1 |  |


|  |  |  |  | Percent Rate Change Request: 7.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 12 | Current Rate Sheet | CPL-GR-A80 | Other | Previous State Filing Number: <br> BNLB-132521224 <br> Rate Action Other Explanation: <br> Informational | Rate Sheet Current.pdf, |

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,125.21 |
| 66 | 3,239.97 |
| 67 | 3,378.74 |
| 68 | 3,520.77 |
| 69 | 3,668.15 |
| 70 | 3,820.00 |
| 71 | 3,975.46 |
| 72 | 4,136.58 |
| 73 | 4,301.96 |
| 74 | 4,472.58 |
| 75 | 4,648.54 |
| 76 | 4,830.40 |
| 77 | 5,017.81 |
| 78 | 5,210.68 |
| 79 | 5,319.88 |
| 80 | 5,431.26 |
| 81 | 5,572.86 |
| 82 | 5,718.39 |
| 83 | 5,867.19 |
| 84 | 6,020.79 |
| 85 | 6,177.77 |
| 86 | 6,339.11 |
| 87 | 6,504.82 |
| 88 | 6,674.24 |
| 89 | 6,848.78 |
| 90 | 7,026.92 |
| 91 | 7,119.00 |
| 92 | 7,212.16 |
| 93 | 7,305.76 |
| 94 | 7,401.21 |
| 95 | 7,497.97 |
| 96 | 7,596.05 |
| 97 | 7,695.21 |
| 98 | 7,795.46 |
| 99+ | 7,897.03 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,472.77 |
| 66 | 3,600.08 |
| 67 | 3,753.90 |
| 68 | 3,912.40 |
| 69 | 4,075.82 |
| 70 | 4,244.26 |
| 71 | 4,417.60 |
| 72 | 4,595.85 |
| 73 | 4,780.00 |
| 74 | 4,969.59 |
| 75 | 5,165.19 |
| 76 | 5,367.23 |
| 77 | 5,575.15 |
| 78 | 5,789.62 |
| 79 | 5,911.26 |
| 80 | 6,034.42 |
| 81 | 6,192.06 |
| 82 | 6,353.73 |
| 83 | 6,519.44 |
| 84 | 6,689.73 |
| 85 | 6,864.16 |
| 86 | 7,043.40 |
| 87 | 7,227.54 |
| 88 | 7,415.83 |
| 89 | 7,609.35 |
| 90 | 7,808.23 |
| 91 | 7,909.90 |
| 92 | 8,013.53 |
| 93 | 8,117.93 |
| 94 | 8,224.19 |
| 95 | 8,331.20 |
| 96 | 8,439.86 |
| 97 | 8,550.04 |
| 98 | 8,661.64 |
| 99+ | 8,774.76 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,858.73 |
| 66 | 4,000.00 |
| 67 | 4,171.38 |
| 68 | 4,347.35 |
| 69 | 4,528.76 |
| 70 | 4,715.74 |
| 71 | 4,908.29 |
| 72 | 5,106.83 |
| 73 | 5,311.37 |
| 74 | 5,521.92 |
| 75 | 5,739.55 |
| 76 | 5,963.62 |
| 77 | 6,194.57 |
| 78 | 6,433.36 |
| 79 | 6,567.98 |
| 80 | 6,705.54 |
| 81 | 6,880.63 |
| 82 | 7,059.87 |
| 83 | 7,244.23 |
| 84 | 7,433.50 |
| 85 | 7,627.46 |
| 86 | 7,826.33 |
| 87 | 8,030.77 |
| 88 | 8,240.22 |
| 89 | 8,455.35 |
| 90 | 8,676.15 |
| 91 | 8,789.16 |
| 92 | 8,904.03 |
| 93 | 9,019.89 |
| 94 | 9,137.92 |
| 95 | 9,256.83 |
| 96 | 9,377.59 |
| 97 | 9,500.10 |
| 98 | 9,624.14 |
| 99+ | 9,750.14 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,472.77 |
| 66 | 3,600.08 |
| 67 | 3,753.90 |
| 68 | 3,912.40 |
| 69 | 4,075.82 |
| 70 | 4,244.26 |
| 71 | 4,417.60 |
| 72 | 4,595.85 |
| 73 | 4,780.00 |
| 74 | 4,969.59 |
| 75 | 5,165.19 |
| 76 | 5,367.23 |
| 77 | 5,575.15 |
| 78 | 5,789.62 |
| 79 | 5,911.26 |
| 80 | 6,034.42 |
| 81 | 6,192.06 |
| 82 | 6,353.73 |
| 83 | 6,519.44 |
| 84 | 6,689.73 |
| 85 | 6,864.16 |
| 86 | 7,043.40 |
| 87 | 7,227.54 |
| 88 | 7,415.83 |
| 89 | 7,609.35 |
| 90 | 7,808.23 |
| 91 | 7,909.90 |
| 92 | 8,013.53 |
| 93 | 8,117.93 |
| 94 | 8,224.19 |
| 95 | 8,331.20 |
| 96 | 8,439.86 |
| 97 | 8,550.04 |
| 98 | 8,661.64 |
| 99+ | 8,774.76 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,858.73 |
| 66 | 4,000.00 |
| 67 | 4,171.38 |
| 68 | 4,347.35 |
| 69 | 4,528.76 |
| 70 | 4,715.74 |
| 71 | 4,908.29 |
| 72 | 5,106.83 |
| 73 | 5,311.37 |
| 74 | 5,521.92 |
| 75 | 5,739.55 |
| 76 | 5,963.62 |
| 77 | 6,194.57 |
| 78 | 6,433.36 |
| 79 | 6,567.98 |
| 80 | 6,705.54 |
| 81 | 6,880.63 |
| 82 | 7,059.87 |
| 83 | 7,244.23 |
| 84 | 7,433.50 |
| 85 | 7,627.46 |
| 86 | 7,826.33 |
| 87 | 8,030.77 |
| 88 | 8,240.22 |
| 89 | 8,455.35 |
| 90 | 8,676.15 |
| 91 | 8,789.16 |
| 92 | 8,904.03 |
| 93 | 9,019.89 |
| 94 | 9,137.92 |
| 95 | 9,256.83 |
| 96 | 9,377.59 |
| 97 | 9,500.10 |
| 98 | 9,624.14 |
| 99+ | 9,750.14 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$4,287.46 |
| 66 | 4,444.87 |
| 67 | 4,634.47 |
| 68 | 4,830.40 |
| 69 | 5,032.21 |
| 70 | 5,239.92 |
| 71 | 5,453.63 |
| 72 | 5,674.43 |
| 73 | 5,901.55 |
| 74 | 6,135.44 |
| 75 | 6,377.40 |
| 76 | 6,626.13 |
| 77 | 6,882.82 |
| 78 | 7,148.45 |
| 79 | 7,297.36 |
| 80 | 7,450.52 |
| 81 | 7,645.03 |
| 82 | 7,844.33 |
| 83 | 8,049.31 |
| 84 | 8,259.42 |
| 85 | 8,474.77 |
| 86 | 8,695.89 |
| 87 | 8,923.13 |
| 88 | 9,155.92 |
| 89 | 9,394.94 |
| 90 | 9,639.85 |
| 91 | 9,765.63 |
| 92 | 9,893.48 |
| 93 | 10,022.21 |
| 94 | 10,152.90 |
| 95 | 10,285.33 |
| 96 | 10,419.73 |
| 97 | 10,555.98 |
| 98 | 10,693.22 |
| 99+ | 10,833.07 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,574.55 |
| 66 | 3,705.79 |
| 67 | 3,864.30 |
| 68 | 4,027.60 |
| 69 | 4,195.38 |
| 70 | 4,369.05 |
| 71 | 4,547.53 |
| 72 | 4,731.12 |
| 73 | 4,920.83 |
| 74 | 5,115.88 |
| 75 | 5,317.37 |
| 76 | 5,524.97 |
| 77 | 5,739.12 |
| 78 | 5,960.24 |
| 79 | 6,085.04 |
| 80+ | 6,212.68 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,280.09 |
| 66 | 2,369.11 |
| 67 | 2,466.31 |
| 68 | 2,566.34 |
| 69 | 2,669.54 |
| 70 | 2,775.80 |
| 71 | 2,885.43 |
| 72 | 2,998.34 |
| 73 | 3,114.96 |
| 74 | 3,234.74 |
| 75 | 3,358.55 |
| 76 | 3,486.30 |
| 77 | 3,617.75 |
| 78 | 3,753.57 |
| 79 | 3,839.20 |
| 80 | 3,927.13 |
| 81 | 4,033.71 |
| 82 | 4,143.67 |
| 83 | 4,256.15 |
| 84 | 4,371.78 |
| 85 | 4,491.02 |
| 86 | 4,613.20 |
| 87 | 4,738.65 |
| 88 | 4,867.49 |
| 89 | 4,999.81 |
| 90 | 5,135.96 |
| 91 | 5,205.56 |
| 92 | 5,276.47 |
| 93 | 5,348.46 |
| 94 | 5,421.01 |
| 95 | 5,494.97 |
| 96 | 5,569.81 |
| 97 | 5,645.52 |
| 98 | 5,722.32 |
| 99+ | 5,799.77 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,533.94 |
| 66 | 2,632.34 |
| 67 | 2,740.23 |
| 68 | 2,851.61 |
| 69 | 2,966.27 |
| 70 | 3,084.19 |
| 71 | 3,206.05 |
| 72 | 3,331.50 |
| 73 | 3,460.99 |
| 74 | 3,594.08 |
| 75 | 3,731.53 |
| 76 | 3,873.57 |
| 77 | 4,019.97 |
| 78 | 4,170.73 |
| 79 | 4,265.75 |
| 80 | 4,363.38 |
| 81 | 4,482.29 |
| 82 | 4,604.03 |
| 83 | 4,729.38 |
| 84 | 4,857.56 |
| 85 | 4,989.78 |
| 86 | 5,125.38 |
| 87 | 5,265.01 |
| 88 | 5,408.14 |
| 89 | 5,555.08 |
| 90 | 5,706.06 |
| 91 | 5,783.84 |
| 92 | 5,862.50 |
| 93 | 5,942.13 |
| 94 | 6,022.86 |
| 95 | 6,104.89 |
| 96 | 6,188.02 |
| 97 | 6,271.91 |
| 98 | 6,357.33 |
| 99+ | 6,443.84 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,815.18 |
| 66 | 2,925.03 |
| 67 | 3,044.81 |
| 68 | 3,168.30 |
| 69 | 3,295.94 |
| 70 | 3,426.95 |
| 71 | 3,562.33 |
| 72 | 3,701.86 |
| 73 | 3,845.53 |
| 74 | 3,993.57 |
| 75 | 4,146.40 |
| 76 | 4,304.04 |
| 77 | 4,466.58 |
| 78 | 4,634.25 |
| 79 | 4,739.85 |
| 80 | 4,848.40 |
| 81 | 4,980.18 |
| 82 | 5,115.45 |
| 83 | 5,254.87 |
| 84 | 5,397.77 |
| 85 | 5,544.61 |
| 86 | 5,695.37 |
| 87 | 5,850.06 |
| 88 | 6,009.44 |
| 89 | 6,172.97 |
| 90 | 6,340.75 |
| 91 | 6,427.26 |
| 92 | 6,514.42 |
| 93 | 6,603.22 |
| 94 | 6,693.00 |
| 95 | 6,783.98 |
| 96 | 6,876.16 |
| 97 | 6,969.76 |
| 98 | 7,064.78 |
| 99+ | 7,160.78 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,533.94 |
| 66 | 2,632.34 |
| 67 | 2,740.23 |
| 68 | 2,851.61 |
| 69 | 2,966.27 |
| 70 | 3,084.19 |
| 71 | 3,206.05 |
| 72 | 3,331.50 |
| 73 | 3,460.99 |
| 74 | 3,594.08 |
| 75 | 3,731.53 |
| 76 | 3,873.57 |
| 77 | 4,019.97 |
| 78 | 4,170.73 |
| 79 | 4,265.75 |
| 80 | 4,363.38 |
| 81 | 4,482.29 |
| 82 | 4,604.03 |
| 83 | 4,729.38 |
| 84 | 4,857.56 |
| 85 | 4,989.78 |
| 86 | 5,125.38 |
| 87 | 5,265.01 |
| 88 | 5,408.14 |
| 89 | 5,555.08 |
| 90 | 5,706.06 |
| 91 | 5,783.84 |
| 92 | 5,862.50 |
| 93 | 5,942.13 |
| 94 | 6,022.86 |
| 95 | 6,104.89 |
| 96 | 6,188.02 |
| 97 | 6,271.91 |
| 98 | 6,357.33 |
| 99+ | 6,443.84 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,815.18 |
| 66 | 2,925.03 |
| 67 | 3,044.81 |
| 68 | 3,168.30 |
| 69 | 3,295.94 |
| 70 | 3,426.95 |
| 71 | 3,562.33 |
| 72 | 3,701.86 |
| 73 | 3,845.53 |
| 74 | 3,993.57 |
| 75 | 4,146.40 |
| 76 | 4,304.04 |
| 77 | 4,466.58 |
| 78 | 4,634.25 |
| 79 | 4,739.85 |
| 80 | 4,848.40 |
| 81 | 4,980.18 |
| 82 | 5,115.45 |
| 83 | 5,254.87 |
| 84 | 5,397.77 |
| 85 | 5,544.61 |
| 86 | 5,695.37 |
| 87 | 5,850.06 |
| 88 | 6,009.44 |
| 89 | 6,172.97 |
| 90 | 6,340.75 |
| 91 | 6,427.26 |
| 92 | 6,514.42 |
| 93 | 6,603.22 |
| 94 | 6,693.00 |
| 95 | 6,783.98 |
| 96 | 6,876.16 |
| 97 | 6,969.76 |
| 98 | 7,064.78 |
| 99+ | 7,160.78 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age |  | Plan B <br> 65 |
| :---: | :---: | :---: |
|  |  | $\$ 2,608.12$ |
| 66 |  | $2,709.80$ |
| 67 |  | $2,820.85$ |
| 68 |  | $2,935.61$ |
| 69 |  | $3,053.21$ |
| 70 |  | $3,174.85$ |
| 71 |  | $3,300.19$ |
| 72 |  | $3,429.46$ |
| 73 |  | $3,562.77$ |
| 74 |  | $3,699.90$ |
| 75 |  | $3,841.39$ |
| 76 |  | $3,987.46$ |
| 77 |  | $4,138.00$ |
| 78 |  | $4,293.46$ |
| 79 |  | $4,390.98$ |
| $80+$ |  | $4,491.34$ |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,479.37 |
| 66 | 1,554.31 |
| 67 | 1,638.97 |
| 68 | 1,726.89 |
| 69 | 1,818.20 |
| 70 | 1,913.11 |
| 71 | 2,012.17 |
| 72 | 2,114.93 |
| 73 | 2,222.49 |
| 74 | 2,334.53 |
| 75 | 2,451.69 |
| 76 | 2,574.20 |
| 77 | 2,702.70 |
| 78 | 2,837.43 |
| 79 | 2,894.16 |
| 80 | 2,951.87 |
| 81 | 3,011.10 |
| 82 | 3,071.21 |
| 83 | 3,132.74 |
| 84 | 3,195.36 |
| 85 | 3,259.39 |
| 86 | 3,324.52 |
| 87 | 3,390.95 |
| 88 | 3,458.70 |
| 89 | 3,527.97 |
| 90 | 3,598.44 |
| 91 | 3,670.44 |
| 92 | 3,743.75 |
| 93 | 3,818.70 |
| 94 | 3,895.17 |
| 95 | 3,973.06 |
| 96 | 4,052.48 |
| 97 | 4,133.53 |
| 98 | 4,216.22 |
| 99+ | 4,300.44 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,643.88 |
| 66 | 1,727.00 |
| 67 | 1,821.04 |
| 68 | 1,918.78 |
| 69 | 2,020.35 |
| 70 | 2,125.73 |
| 71 | 2,235.69 |
| 72 | 2,350.02 |
| 73 | 2,469.36 |
| 74 | 2,593.94 |
| 75 | 2,724.20 |
| 76 | 2,860.23 |
| 77 | 3,002.92 |
| 78 | 3,152.70 |
| 79 | 3,215.65 |
| 80 | 3,280.01 |
| 81 | 3,345.57 |
| 82 | 3,412.44 |
| 83 | 3,480.73 |
| 84 | 3,550.44 |
| 85 | 3,621.46 |
| 86 | 3,693.79 |
| 87 | 3,767.64 |
| 88 | 3,843.13 |
| 89 | 3,919.93 |
| 90 | 3,998.37 |
| 91 | 4,078.33 |
| 92 | 4,159.82 |
| 93 | 4,243.16 |
| 94 | 4,327.93 |
| 95 | 4,414.44 |
| 96 | 4,502.80 |
| 97 | 4,592.80 |
| 98 | 4,684.65 |
| 99+ | 4,778.36 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,826.49 |
| 66 | 1,919.00 |
| 67 | 2,023.40 |
| 68 | 2,132.05 |
| 69 | 2,244.74 |
| 70 | 2,361.80 |
| 71 | 2,484.09 |
| 72 | 2,611.07 |
| 73 | 2,743.72 |
| 74 | 2,882.05 |
| 75 | 3,026.81 |
| 76 | 3,178.01 |
| 77 | 3,336.63 |
| 78 | 3,502.99 |
| 79 | 3,573.02 |
| 80 | 3,644.48 |
| 81 | 3,717.35 |
| 82 | 3,791.75 |
| 83 | 3,867.46 |
| 84 | 3,944.91 |
| 85 | 4,023.78 |
| 86 | 4,104.18 |
| 87 | 4,186.22 |
| 88 | 4,270.11 |
| 89 | 4,355.42 |
| 90 | 4,442.47 |
| 91 | 4,531.38 |
| 92 | 4,622.03 |
| 93 | 4,714.43 |
| 94 | 4,808.80 |
| 95 | 4,905.12 |
| 96 | 5,002.98 |
| 97 | 5,103.12 |
| 98 | 5,205.23 |
| 99+ | 5,309.30 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,643.88 |
| 66 | 1,727.00 |
| 67 | 1,821.04 |
| 68 | 1,918.78 |
| 69 | 2,020.35 |
| 70 | 2,125.73 |
| 71 | 2,235.69 |
| 72 | 2,350.02 |
| 73 | 2,469.36 |
| 74 | 2,593.94 |
| 75 | 2,724.20 |
| 76 | 2,860.23 |
| 77 | 3,002.92 |
| 78 | 3,152.70 |
| 79 | 3,215.65 |
| 80 | 3,280.01 |
| 81 | 3,345.57 |
| 82 | 3,412.44 |
| 83 | 3,480.73 |
| 84 | 3,550.44 |
| 85 | 3,621.46 |
| 86 | 3,693.79 |
| 87 | 3,767.64 |
| 88 | 3,843.13 |
| 89 | 3,919.93 |
| 90 | 3,998.37 |
| 91 | 4,078.33 |
| 92 | 4,159.82 |
| 93 | 4,243.16 |
| 94 | 4,327.93 |
| 95 | 4,414.44 |
| 96 | 4,502.80 |
| 97 | 4,592.80 |
| 98 | 4,684.65 |
| 99+ | 4,778.36 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,826.49 |
| 66 | 1,919.00 |
| 67 | 2,023.40 |
| 68 | 2,132.05 |
| 69 | 2,244.74 |
| 70 | 2,361.80 |
| 71 | 2,484.09 |
| 72 | 2,611.07 |
| 73 | 2,743.72 |
| 74 | 2,882.05 |
| 75 | 3,026.81 |
| 76 | 3,178.01 |
| 77 | 3,336.63 |
| 78 | 3,502.99 |
| 79 | 3,573.02 |
| 80 | 3,644.48 |
| 81 | 3,717.35 |
| 82 | 3,791.75 |
| 83 | 3,867.46 |
| 84 | 3,944.91 |
| 85 | 4,023.78 |
| 86 | 4,104.18 |
| 87 | 4,186.22 |
| 88 | 4,270.11 |
| 89 | 4,355.42 |
| 90 | 4,442.47 |
| 91 | 4,531.38 |
| 92 | 4,622.03 |
| 93 | 4,714.43 |
| 94 | 4,808.80 |
| 95 | 4,905.12 |
| 96 | 5,002.98 |
| 97 | 5,103.12 |
| 98 | 5,205.23 |
| 99+ | 5,309.30 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,095.54 |
| 66 | 3,217.17 |
| 67 | 3,342.63 |
| 68 | 3,473.43 |
| 69 | 3,609.35 |
| 70 | 3,750.51 |
| 71 | 3,897.68 |
| 72 | 4,051.17 |
| 73 | 4,210.87 |
| 74 | 4,377.56 |
| 75 | 4,551.67 |
| 76 | 4,734.40 |
| 77 | 4,924.98 |
| 78 | 5,125.70 |
| 79 | 5,271.23 |
| 80 | 5,429.85 |
| 81 | 5,609.41 |
| 82 | 5,794.42 |
| 83 | 5,985.55 |
| 84 | 6,182.89 |
| 85 | 6,387.55 |
| 86 | 6,597.76 |
| 87 | 6,815.83 |
| 88 | 7,040.67 |
| 89 | 7,273.03 |
| 90 | 7,513.14 |
| 91 | 7,637.28 |
| 92 | 7,763.17 |
| 93 | 7,891.35 |
| 94 | 8,021.50 |
| 95 | 8,153.82 |
| 96 | 8,288.66 |
| 97 | 8,425.46 |
| 98 | 8,564.33 |
| 99+ | 8,705.49 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,439.72 |
| 66 | 3,574.55 |
| 67 | 3,714.51 |
| 68 | 3,859.93 |
| 69 | 4,010.80 |
| 70 | 4,167.46 |
| 71 | 4,330.76 |
| 72 | 4,500.94 |
| 73 | 4,678.65 |
| 74 | 4,863.56 |
| 75 | 5,057.63 |
| 76 | 5,260.10 |
| 77 | 5,472.50 |
| 78 | 5,694.93 |
| 79 | 5,857.15 |
| 80 | 6,033.55 |
| 81 | 6,232.64 |
| 82 | 6,438.06 |
| 83 | 6,650.56 |
| 84 | 6,870.16 |
| 85 | 7,096.74 |
| 86 | 7,330.96 |
| 87 | 7,572.81 |
| 88 | 7,822.84 |
| 89 | 8,080.95 |
| 90 | 8,347.68 |
| 91 | 8,485.46 |
| 92 | 8,625.20 |
| 93 | 8,767.56 |
| 94 | 8,912.11 |
| 95 | 9,059.16 |
| 96 | 9,209.05 |
| 97 | 9,360.69 |
| 98 | 9,515.27 |
| 99+ | 9,672.36 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,821.86 |
| 66 | 3,971.86 |
| 67 | 4,126.98 |
| 68 | 4,288.33 |
| 69 | 4,456.11 |
| 70 | 4,630.65 |
| 71 | 4,812.18 |
| 72 | 5,001.45 |
| 73 | 5,198.57 |
| 74 | 5,404.32 |
| 75 | 5,619.66 |
| 76 | 5,844.71 |
| 77 | 6,080.35 |
| 78 | 6,327.98 |
| 79 | 6,508.09 |
| 80 | 6,703.69 |
| 81 | 6,924.71 |
| 82 | 7,153.69 |
| 83 | 7,389.54 |
| 84 | 7,633.46 |
| 85 | 7,885.03 |
| 86 | 8,145.64 |
| 87 | 8,414.33 |
| 88 | 8,692.07 |
| 89 | 8,978.98 |
| 90 | 9,275.49 |
| 91 | 9,428.43 |
| 92 | 9,584.10 |
| 93 | 9,742.39 |
| 94 | 9,902.86 |
| 95 | 10,066.28 |
| 96 | 10,232.42 |
| 97 | 10,401.40 |
| 98 | 10,572.78 |
| 99+ | 10,747.00 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,439.72 |
| 66 | 3,574.55 |
| 67 | 3,714.51 |
| 68 | 3,859.93 |
| 69 | 4,010.80 |
| 70 | 4,167.46 |
| 71 | 4,330.76 |
| 72 | 4,500.94 |
| 73 | 4,678.65 |
| 74 | 4,863.56 |
| 75 | 5,057.63 |
| 76 | 5,260.10 |
| 77 | 5,472.50 |
| 78 | 5,694.93 |
| 79 | 5,857.15 |
| 80 | 6,033.55 |
| 81 | 6,232.64 |
| 82 | 6,438.06 |
| 83 | 6,650.56 |
| 84 | 6,870.16 |
| 85 | 7,096.74 |
| 86 | 7,330.96 |
| 87 | 7,572.81 |
| 88 | 7,822.84 |
| 89 | 8,080.95 |
| 90 | 8,347.68 |
| 91 | 8,485.46 |
| 92 | 8,625.20 |
| 93 | 8,767.56 |
| 94 | 8,912.11 |
| 95 | 9,059.16 |
| 96 | 9,209.05 |
| 97 | 9,360.69 |
| 98 | 9,515.27 |
| 99+ | 9,672.36 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,821.86 |
| 66 | 3,971.86 |
| 67 | 4,126.98 |
| 68 | 4,288.33 |
| 69 | 4,456.11 |
| 70 | 4,630.65 |
| 71 | 4,812.18 |
| 72 | 5,001.45 |
| 73 | 5,198.57 |
| 74 | 5,404.32 |
| 75 | 5,619.66 |
| 76 | 5,844.71 |
| 77 | 6,080.35 |
| 78 | 6,327.98 |
| 79 | 6,508.09 |
| 80 | 6,703.69 |
| 81 | 6,924.71 |
| 82 | 7,153.69 |
| 83 | 7,389.54 |
| 84 | 7,633.46 |
| 85 | 7,885.03 |
| 86 | 8,145.64 |
| 87 | 8,414.33 |
| 88 | 8,692.07 |
| 89 | 8,978.98 |
| 90 | 9,275.49 |
| 91 | 9,428.43 |
| 92 | 9,584.10 |
| 93 | 9,742.39 |
| 94 | 9,902.86 |
| 95 | 10,066.28 |
| 96 | 10,232.42 |
| 97 | 10,401.40 |
| 98 | 10,572.78 |
| 99+ | 10,747.00 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$4,246.76 |
| 66 | 4,413.02 |
| 67 | 4,585.82 |
| 68 | 4,764.83 |
| 69 | 4,951.38 |
| 70 | 5,145.34 |
| 71 | 5,346.83 |
| 72 | 5,556.94 |
| 73 | 5,776.32 |
| 74 | 6,004.86 |
| 75 | 6,243.98 |
| 76 | 6,494.13 |
| 77 | 6,756.16 |
| 78 | 7,031.29 |
| 79 | 7,230.81 |
| 80 | 7,448.56 |
| 81 | 7,694.34 |
| 82 | 7,948.19 |
| 83 | 8,210.55 |
| 84 | 8,481.53 |
| 85 | 8,761.45 |
| 86 | 9,050.54 |
| 87 | 9,349.45 |
| 88 | 9,657.85 |
| 89 | 9,976.61 |
| 90 | 10,305.62 |
| 91 | 10,476.02 |
| 92 | 10,648.60 |
| 93 | 10,824.78 |
| 94 | 11,003.14 |
| 95 | 11,184.89 |
| 96 | 11,369.14 |
| 97 | 11,557.21 |
| 98 | 11,747.79 |
| 99+ | 11,941.32 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,540.52 |
| 66 | 3,679.28 |
| 67 | 3,823.50 |
| 68 | 3,972.73 |
| 69 | 4,128.40 |
| 70 | 4,290.07 |
| 71 | 4,458.18 |
| 72 | 4,633.16 |
| 73 | 4,816.21 |
| 74 | 5,007.01 |
| 75 | 5,205.99 |
| 76 | 5,414.68 |
| 77 | 5,633.19 |
| 78 | 5,862.39 |
| 79 | 6,028.97 |
| 80+ | 6,210.49 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

# Colonial Penn Life Insurance Company 

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$458.51 |
| 66 | 476.51 |
| 67 | 495.05 |
| 68 | 514.36 |
| 69 | 534.65 |
| 70 | 555.38 |
| 71 | 577.30 |
| 72 | 600.10 |
| 73 | 623.56 |
| 74 | 648.43 |
| 75 | 673.96 |
| 76 | 701.01 |
| 77 | 729.59 |
| 78 | 759.16 |
| 79 | 780.65 |
| 80 | 804.10 |
| 81 | 830.83 |
| 82 | 858.21 |
| 83 | 886.68 |
| 84 | 916.03 |
| 85 | 946.46 |
| 86 | 977.66 |
| 87 | 1,010.06 |
| 88 | 1,043.45 |
| 89 | 1,077.92 |
| 90 | 1,113.59 |
| 91 | 1,132.03 |
| 92 | 1,150.79 |
| 93 | 1,169.99 |
| 94 | 1,189.19 |
| 95 | 1,208.83 |
| 96 | 1,228.79 |
| 97 | 1,249.19 |
| 98 | 1,269.70 |
| 99+ | 1,290.86 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$509.56 |
| 66 | 529.52 |
| 67 | 550.03 |
| 68 | 571.52 |
| 69 | 594.00 |
| 70 | 617.34 |
| 71 | 641.56 |
| 72 | 666.76 |
| 73 | 692.72 |
| 74 | 720.43 |
| 75 | 748.90 |
| 76 | 779.01 |
| 77 | 810.43 |
| 78 | 843.59 |
| 79 | 867.37 |
| 80 | 893.56 |
| 81 | 923.23 |
| 82 | 953.77 |
| 83 | 985.41 |
| 84 | 1,018.14 |
| 85 | 1,051.74 |
| 86 | 1,086.65 |
| 87 | 1,122.54 |
| 88 | 1,159.63 |
| 89 | 1,197.92 |
| 90 | 1,237.74 |
| 91 | 1,258.24 |
| 92 | 1,279.08 |
| 93 | 1,300.13 |
| 94 | 1,321.73 |
| 95 | 1,343.55 |
| 96 | 1,365.70 |
| 97 | 1,388.39 |
| 98 | 1,411.19 |
| 99+ | 1,434.53 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$565.96 |
| 66 | 588.32 |
| 67 | 611.23 |
| 68 | 635.12 |
| 69 | 660.10 |
| 70 | 685.85 |
| 71 | 712.68 |
| 72 | 740.72 |
| 73 | 769.85 |
| 74 | 800.39 |
| 75 | 832.25 |
| 76 | 865.63 |
| 77 | 900.54 |
| 78 | 937.19 |
| 79 | 963.81 |
| 80 | 992.94 |
| 81 | 1,025.77 |
| 82 | 1,059.92 |
| 83 | 1,094.94 |
| 84 | 1,131.05 |
| 85 | 1,168.46 |
| 86 | 1,207.19 |
| 87 | 1,247.01 |
| 88 | 1,288.35 |
| 89 | 1,331.01 |
| 90 | 1,375.08 |
| 91 | 1,397.77 |
| 92 | 1,420.90 |
| 93 | 1,444.46 |
| 94 | 1,468.46 |
| 95 | 1,492.68 |
| 96 | 1,517.33 |
| 97 | 1,542.42 |
| 98 | 1,567.84 |
| 99+ | 1,594.02 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$509.56 |
| 66 | 529.52 |
| 67 | 550.03 |
| 68 | 571.52 |
| 69 | 594.00 |
| 70 | 617.34 |
| 71 | 641.56 |
| 72 | 666.76 |
| 73 | 692.72 |
| 74 | 720.43 |
| 75 | 748.90 |
| 76 | 779.01 |
| 77 | 810.43 |
| 78 | 843.59 |
| 79 | 867.37 |
| 80 | 893.56 |
| 81 | 923.23 |
| 82 | 953.77 |
| 83 | 985.41 |
| 84 | 1,018.14 |
| 85 | 1,051.74 |
| 86 | 1,086.65 |
| 87 | 1,122.54 |
| 88 | 1,159.63 |
| 89 | 1,197.92 |
| 90 | 1,237.74 |
| 91 | 1,258.24 |
| 92 | 1,279.08 |
| 93 | 1,300.13 |
| 94 | 1,321.73 |
| 95 | 1,343.55 |
| 96 | 1,365.70 |
| 97 | 1,388.39 |
| 98 | 1,411.19 |
| 99+ | 1,434.53 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$565.96 |
| 66 | 588.32 |
| 67 | 611.23 |
| 68 | 635.12 |
| 69 | 660.10 |
| 70 | 685.85 |
| 71 | 712.68 |
| 72 | 740.72 |
| 73 | 769.85 |
| 74 | 800.39 |
| 75 | 832.25 |
| 76 | 865.63 |
| 77 | 900.54 |
| 78 | 937.19 |
| 79 | 963.81 |
| 80 | 992.94 |
| 81 | 1,025.77 |
| 82 | 1,059.92 |
| 83 | 1,094.94 |
| 84 | 1,131.05 |
| 85 | 1,168.46 |
| 86 | 1,207.19 |
| 87 | 1,247.01 |
| 88 | 1,288.35 |
| 89 | 1,331.01 |
| 90 | 1,375.08 |
| 91 | 1,397.77 |
| 92 | 1,420.90 |
| 93 | 1,444.46 |
| 94 | 1,468.46 |
| 95 | 1,492.68 |
| 96 | 1,517.33 |
| 97 | 1,542.42 |
| 98 | 1,567.84 |
| 99+ | 1,594.02 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$629.01 |
| 66 | 653.67 |
| 67 | 678.98 |
| 68 | 705.59 |
| 69 | 733.41 |
| 70 | 762.21 |
| 71 | 791.88 |
| 72 | 823.19 |
| 73 | 855.37 |
| 74 | 889.19 |
| 75 | 924.54 |
| 76 | 961.85 |
| 77 | 1,000.68 |
| 78 | 1,041.59 |
| 79 | 1,070.83 |
| 80 | 1,103.23 |
| 81 | 1,139.88 |
| 82 | 1,177.63 |
| 83 | 1,216.57 |
| 84 | 1,256.83 |
| 85 | 1,298.39 |
| 86 | 1,341.15 |
| 87 | 1,385.66 |
| 88 | 1,431.48 |
| 89 | 1,478.93 |
| 90 | 1,527.91 |
| 91 | 1,553.11 |
| 92 | 1,578.75 |
| 93 | 1,605.04 |
| 94 | 1,631.44 |
| 95 | 1,658.60 |
| 96 | 1,685.88 |
| 97 | 1,713.80 |
| 98 | 1,742.28 |
| 99+ | 1,771.08 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues Prior to 1/1/2012<br>Annual Rates* - Male or Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$524.29 |
| 66 | 545.12 |
| 67 | 566.18 |
| 68 | 588.43 |
| 69 | 611.56 |
| 70 | 635.45 |
| 71 | 660.32 |
| 72 | 686.29 |
| 73 | 713.23 |
| 74 | 741.59 |
| 75 | 771.05 |
| 76 | 801.92 |
| 77 | 834.21 |
| 78 | 868.25 |
| 79 | 892.79 |
| 80+ | 920.07 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,199.58 |
| 66 | 2,290.78 |
| 67 | 2,389.40 |
| 68 | 2,491.83 |
| 69 | 2,598.20 |
| 70 | 2,709.03 |
| 71 | 2,824.23 |
| 72 | 2,944.12 |
| 73 | 3,069.14 |
| 74 | 3,199.83 |
| 75 | 3,336.41 |
| 76 | 3,479.21 |
| 77 | 3,628.88 |
| 78 | 3,785.75 |
| 79 | 3,899.64 |
| 80 | 4,024.11 |
| 81 | 4,166.47 |
| 82 | 4,313.42 |
| 83 | 4,465.82 |
| 84 | 4,623.45 |
| 85 | 4,786.54 |
| 86 | 4,955.74 |
| 87 | 5,130.39 |
| 88 | 5,311.59 |
| 89 | 5,498.90 |
| 90 | 5,693.08 |
| 91 | 5,793.33 |
| 92 | 5,895.77 |
| 93 | 5,999.62 |
| 94 | 6,105.77 |
| 95 | 6,213.33 |
| 96 | 6,323.29 |
| 97 | 6,434.67 |
| 98 | 6,548.24 |
| 99+ | 6,663.98 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,444.16 |
| 66 | 2,545.51 |
| 67 | 2,654.81 |
| 68 | 2,768.81 |
| 69 | 2,886.96 |
| 70 | 3,009.90 |
| 71 | 3,138.08 |
| 72 | 3,271.17 |
| 73 | 3,410.26 |
| 74 | 3,555.46 |
| 75 | 3,707.10 |
| 76 | 3,865.82 |
| 77 | 4,032.08 |
| 78 | 4,206.51 |
| 79 | 4,333.16 |
| 80 | 4,471.49 |
| 81 | 4,629.34 |
| 82 | 4,792.43 |
| 83 | 4,961.85 |
| 84 | 5,136.83 |
| 85 | 5,318.14 |
| 86 | 5,505.88 |
| 87 | 5,700.39 |
| 88 | 5,901.55 |
| 89 | 6,109.80 |
| 90 | 6,325.58 |
| 91 | 6,437.07 |
| 92 | 6,550.53 |
| 93 | 6,666.27 |
| 94 | 6,783.98 |
| 95 | 6,903.76 |
| 96 | 7,025.61 |
| 97 | 7,149.65 |
| 98 | 7,275.76 |
| 99+ | 7,404.27 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,715.69 |
| 66 | 2,828.38 |
| 67 | 2,950.01 |
| 68 | 3,076.56 |
| 69 | 3,207.90 |
| 70 | 3,344.37 |
| 71 | 3,486.84 |
| 72 | 3,634.88 |
| 73 | 3,789.35 |
| 74 | 3,950.69 |
| 75 | 4,118.91 |
| 76 | 4,295.31 |
| 77 | 4,480.11 |
| 78 | 4,673.96 |
| 79 | 4,814.69 |
| 80 | 4,968.39 |
| 81 | 5,143.81 |
| 82 | 5,325.34 |
| 83 | 5,513.30 |
| 84 | 5,708.13 |
| 85 | 5,909.51 |
| 86 | 6,118.09 |
| 87 | 6,333.87 |
| 88 | 6,557.62 |
| 89 | 6,789.11 |
| 90 | 7,028.67 |
| 91 | 7,152.81 |
| 92 | 7,279.14 |
| 93 | 7,407.54 |
| 94 | 7,538.34 |
| 95 | 7,671.43 |
| 96 | 7,806.59 |
| 97 | 7,944.48 |
| 98 | 8,084.88 |
| 99+ | 8,227.35 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,444.16 |
| 66 | 2,545.51 |
| 67 | 2,654.81 |
| 68 | 2,768.81 |
| 69 | 2,886.96 |
| 70 | 3,009.90 |
| 71 | 3,138.08 |
| 72 | 3,271.17 |
| 73 | 3,410.26 |
| 74 | 3,555.46 |
| 75 | 3,707.10 |
| 76 | 3,865.82 |
| 77 | 4,032.08 |
| 78 | 4,206.51 |
| 79 | 4,333.16 |
| 80 | 4,471.49 |
| 81 | 4,629.34 |
| 82 | 4,792.43 |
| 83 | 4,961.85 |
| 84 | 5,136.83 |
| 85 | 5,318.14 |
| 86 | 5,505.88 |
| 87 | 5,700.39 |
| 88 | 5,901.55 |
| 89 | 6,109.80 |
| 90 | 6,325.58 |
| 91 | 6,437.07 |
| 92 | 6,550.53 |
| 93 | 6,666.27 |
| 94 | 6,783.98 |
| 95 | 6,903.76 |
| 96 | 7,025.61 |
| 97 | 7,149.65 |
| 98 | 7,275.76 |
| 99+ | 7,404.27 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add \$1.00:
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,715.69 |
| 66 | 2,828.38 |
| 67 | 2,950.01 |
| 68 | 3,076.56 |
| 69 | 3,207.90 |
| 70 | 3,344.37 |
| 71 | 3,486.84 |
| 72 | 3,634.88 |
| 73 | 3,789.35 |
| 74 | 3,950.69 |
| 75 | 4,118.91 |
| 76 | 4,295.31 |
| 77 | 4,480.11 |
| 78 | 4,673.96 |
| 79 | 4,814.69 |
| 80 | 4,968.39 |
| 81 | 5,143.81 |
| 82 | 5,325.34 |
| 83 | 5,513.30 |
| 84 | 5,708.13 |
| 85 | 5,909.51 |
| 86 | 6,118.09 |
| 87 | 6,333.87 |
| 88 | 6,557.62 |
| 89 | 6,789.11 |
| 90 | 7,028.67 |
| 91 | 7,152.81 |
| 92 | 7,279.14 |
| 93 | 7,407.54 |
| 94 | 7,538.34 |
| 95 | 7,671.43 |
| 96 | 7,806.59 |
| 97 | 7,944.48 |
| 98 | 8,084.88 |
| 99+ | 8,227.35 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues Prior to 1/1/2012<br>Annual Rates* - Male or Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,515.83 |
| 66 | 2,620.45 |
| 67 | 2,732.92 |
| 68 | 2,850.19 |
| 69 | 2,971.72 |
| 70 | 3,098.37 |
| 71 | 3,230.26 |
| 72 | 3,367.50 |
| 73 | 3,510.63 |
| 74 | 3,660.08 |
| 75 | 3,816.08 |
| 76 | 3,979.06 |
| 77 | 4,150.55 |
| 78 | 4,330.22 |
| 79 | 4,460.47 |
| 80+ | 4,602.73 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$428.51 |
| 66 | 445.31 |
| 67 | 462.65 |
| 68 | 480.76 |
| 69 | 499.63 |
| 70 | 519.05 |
| 71 | 539.56 |
| 72 | 560.83 |
| 73 | 582.76 |
| 74 | 605.99 |
| 75 | 629.89 |
| 76 | 655.19 |
| 77 | 681.81 |
| 78 | 709.52 |
| 79 | 729.59 |
| 80 | 751.52 |
| 81 | 776.50 |
| 82 | 802.03 |
| 83 | 828.65 |
| 84 | 856.14 |
| 85 | 884.50 |
| 86 | 913.74 |
| 87 | 943.96 |
| 88 | 975.16 |
| 89 | 1,007.45 |
| 90 | 1,040.72 |
| 91 | 1,057.95 |
| 92 | 1,075.52 |
| 93 | 1,093.41 |
| 94 | 1,111.41 |
| 95 | 1,129.74 |
| 96 | 1,148.39 |
| 97 | 1,167.48 |
| 98 | 1,186.68 |
| 99+ | 1,206.43 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$476.18 |
| 66 | 494.83 |
| 67 | 514.03 |
| 68 | 534.10 |
| 69 | 555.16 |
| 70 | 576.98 |
| 71 | 599.56 |
| 72 | 623.12 |
| 73 | 647.45 |
| 74 | 673.30 |
| 75 | 699.92 |
| 76 | 728.07 |
| 77 | 757.41 |
| 78 | 788.39 |
| 79 | 810.65 |
| 80 | 835.08 |
| 81 | 862.79 |
| 82 | 891.37 |
| 83 | 920.94 |
| 84 | 951.48 |
| 85 | 982.90 |
| 86 | 1,015.52 |
| 87 | 1,049.12 |
| 88 | 1,083.81 |
| 89 | 1,119.59 |
| 90 | 1,156.79 |
| 91 | 1,175.88 |
| 92 | 1,195.41 |
| 93 | 1,215.04 |
| 94 | 1,235.23 |
| 95 | 1,255.63 |
| 96 | 1,276.35 |
| 97 | 1,297.52 |
| 98 | 1,318.90 |
| 99+ | 1,340.72 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$528.98 |
| 66 | 549.81 |
| 67 | 571.20 |
| 68 | 593.56 |
| 69 | 616.90 |
| 70 | 641.01 |
| 71 | 666.10 |
| 72 | 692.29 |
| 73 | 719.45 |
| 74 | 748.03 |
| 75 | 777.81 |
| 76 | 809.01 |
| 77 | 841.63 |
| 78 | 875.88 |
| 79 | 900.76 |
| 80 | 928.03 |
| 81 | 958.68 |
| 82 | 990.54 |
| 83 | 1,023.26 |
| 84 | 1,057.08 |
| 85 | 1,091.99 |
| 86 | 1,128.21 |
| 87 | 1,165.41 |
| 88 | 1,204.03 |
| 89 | 1,243.95 |
| 90 | 1,285.08 |
| 91 | 1,306.35 |
| 92 | 1,327.95 |
| 93 | 1,349.99 |
| 94 | 1,372.35 |
| 95 | 1,395.04 |
| 96 | 1,418.06 |
| 97 | 1,441.52 |
| 98 | 1,465.30 |
| 99+ | 1,489.73 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$476.18 |
| 66 | 494.83 |
| 67 | 514.03 |
| 68 | 534.10 |
| 69 | 555.16 |
| 70 | 576.98 |
| 71 | 599.56 |
| 72 | 623.12 |
| 73 | 647.45 |
| 74 | 673.30 |
| 75 | 699.92 |
| 76 | 728.07 |
| 77 | 757.41 |
| 78 | 788.39 |
| 79 | 810.65 |
| 80 | 835.08 |
| 81 | 862.79 |
| 82 | 891.37 |
| 83 | 920.94 |
| 84 | 951.48 |
| 85 | 982.90 |
| 86 | 1,015.52 |
| 87 | 1,049.12 |
| 88 | 1,083.81 |
| 89 | 1,119.59 |
| 90 | 1,156.79 |
| 91 | 1,175.88 |
| 92 | 1,195.41 |
| 93 | 1,215.04 |
| 94 | 1,235.23 |
| 95 | 1,255.63 |
| 96 | 1,276.35 |
| 97 | 1,297.52 |
| 98 | 1,318.90 |
| 99+ | 1,340.72 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$528.98 |
| 66 | 549.81 |
| 67 | 571.20 |
| 68 | 593.56 |
| 69 | 616.90 |
| 70 | 641.01 |
| 71 | 666.10 |
| 72 | 692.29 |
| 73 | 719.45 |
| 74 | 748.03 |
| 75 | 777.81 |
| 76 | 809.01 |
| 77 | 841.63 |
| 78 | 875.88 |
| 79 | 900.76 |
| 80 | 928.03 |
| 81 | 958.68 |
| 82 | 990.54 |
| 83 | 1,023.26 |
| 84 | 1,057.08 |
| 85 | 1,091.99 |
| 86 | 1,128.21 |
| 87 | 1,165.41 |
| 88 | 1,204.03 |
| 89 | 1,243.95 |
| 90 | 1,285.08 |
| 91 | 1,306.35 |
| 92 | 1,327.95 |
| 93 | 1,349.99 |
| 94 | 1,372.35 |
| 95 | 1,395.04 |
| 96 | 1,418.06 |
| 97 | 1,441.52 |
| 98 | 1,465.30 |
| 99+ | 1,489.73 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$587.89 |
| 66 | 610.90 |
| 67 | 634.58 |
| 68 | 659.45 |
| 69 | 685.41 |
| 70 | 712.36 |
| 71 | 740.07 |
| 72 | 769.30 |
| 73 | 799.41 |
| 74 | 831.05 |
| 75 | 864.10 |
| 76 | 898.90 |
| 77 | 935.23 |
| 78 | 973.41 |
| 79 | 1,000.79 |
| 80 | 1,031.01 |
| 81 | 1,065.26 |
| 82 | 1,100.61 |
| 83 | 1,136.94 |
| 84 | 1,174.57 |
| 85 | 1,213.41 |
| 86 | 1,253.44 |
| 87 | 1,295.01 |
| 88 | 1,337.88 |
| 89 | 1,382.17 |
| 90 | 1,427.99 |
| 91 | 1,451.55 |
| 92 | 1,475.44 |
| 93 | 1,499.99 |
| 94 | 1,524.75 |
| 95 | 1,550.06 |
| 96 | 1,575.59 |
| 97 | 1,601.66 |
| 98 | 1,628.28 |
| 99+ | 1,655.22 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$852.21 |
| 66 | 874.25 |
| 67 | 911.67 |
| 68 | 951.48 |
| 69 | 993.81 |
| 70 | 1,038.75 |
| 71 | 1,086.10 |
| 72 | 1,136.28 |
| 73 | 1,189.52 |
| 74 | 1,245.59 |
| 75 | 1,304.72 |
| 76 | 1,367.01 |
| 77 | 1,432.79 |
| 78 | 1,502.17 |
| 79 | 1,558.46 |
| 80 | 1,609.30 |
| 81 | 1,668.97 |
| 82 | 1,730.71 |
| 83 | 1,794.97 |
| 84 | 1,861.84 |
| 85 | 1,930.78 |
| 86 | 2,002.46 |
| 87 | 2,076.53 |
| 88 | 2,153.65 |
| 89 | 2,233.40 |
| 90 | 2,316.31 |
| 91 | 2,359.18 |
| 92 | 2,402.93 |
| 93 | 2,447.65 |
| 94 | 2,493.25 |
| 95 | 2,539.40 |
| 96 | 2,586.52 |
| 97 | 2,634.63 |
| 98 | 2,683.40 |
| 99+ | 2,733.25 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$947.01 |
| 66 | 971.66 |
| 67 | 1,013.12 |
| 68 | 1,057.19 |
| 69 | 1,103.99 |
| 70 | 1,154.06 |
| 71 | 1,206.64 |
| 72 | 1,262.50 |
| 73 | 1,321.73 |
| 74 | 1,384.02 |
| 75 | 1,449.59 |
| 76 | 1,519.08 |
| 77 | 1,592.06 |
| 78 | 1,669.08 |
| 79 | 1,731.59 |
| 80 | 1,787.99 |
| 81 | 1,854.42 |
| 82 | 1,923.15 |
| 83 | 1,994.49 |
| 84 | 2,068.46 |
| 85 | 2,145.15 |
| 86 | 2,224.78 |
| 87 | 2,307.25 |
| 88 | 2,392.89 |
| 89 | 2,481.69 |
| 90 | 2,573.65 |
| 91 | 2,621.54 |
| 92 | 2,670.20 |
| 93 | 2,719.72 |
| 94 | 2,770.12 |
| 95 | 2,821.61 |
| 96 | 2,874.09 |
| 97 | 2,927.10 |
| 98 | 2,981.65 |
| 99+ | 3,036.96 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$1,052.17 |
| 66 | 1,079.55 |
| 67 | 1,125.59 |
| 68 | 1,174.68 |
| 69 | 1,226.94 |
| 70 | 1,282.24 |
| 71 | 1,340.93 |
| 72 | 1,402.79 |
| 73 | 1,468.68 |
| 74 | 1,537.84 |
| 75 | 1,610.71 |
| 76 | 1,687.73 |
| 77 | 1,768.79 |
| 78 | 1,854.53 |
| 79 | 1,923.91 |
| 80 | 1,986.64 |
| 81 | 2,060.49 |
| 82 | 2,136.75 |
| 83 | 2,216.27 |
| 84 | 2,298.42 |
| 85 | 2,383.83 |
| 86 | 2,472.31 |
| 87 | 2,563.94 |
| 88 | 2,659.07 |
| 89 | 2,757.69 |
| 90 | 2,860.01 |
| 91 | 2,913.03 |
| 92 | 2,967.14 |
| 93 | 3,022.12 |
| 94 | 3,078.19 |
| 95 | 3,135.14 |
| 96 | 3,193.17 |
| 97 | 3,252.41 |
| 98 | 3,313.06 |
| 99+ | 3,374.48 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$947.01 |
| 66 | 971.66 |
| 67 | 1,013.12 |
| 68 | 1,057.19 |
| 69 | 1,103.99 |
| 70 | 1,154.06 |
| 71 | 1,206.64 |
| 72 | 1,262.50 |
| 73 | 1,321.73 |
| 74 | 1,384.02 |
| 75 | 1,449.59 |
| 76 | 1,519.08 |
| 77 | 1,592.06 |
| 78 | 1,669.08 |
| 79 | 1,731.59 |
| 80 | 1,787.99 |
| 81 | 1,854.42 |
| 82 | 1,923.15 |
| 83 | 1,994.49 |
| 84 | 2,068.46 |
| 85 | 2,145.15 |
| 86 | 2,224.78 |
| 87 | 2,307.25 |
| 88 | 2,392.89 |
| 89 | 2,481.69 |
| 90 | 2,573.65 |
| 91 | 2,621.54 |
| 92 | 2,670.20 |
| 93 | 2,719.72 |
| 94 | 2,770.12 |
| 95 | 2,821.61 |
| 96 | 2,874.09 |
| 97 | 2,927.10 |
| 98 | 2,981.65 |
| 99+ | 3,036.96 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$1,052.17 |
| 66 | 1,079.55 |
| 67 | 1,125.59 |
| 68 | 1,174.68 |
| 69 | 1,226.94 |
| 70 | 1,282.24 |
| 71 | 1,340.93 |
| 72 | 1,402.79 |
| 73 | 1,468.68 |
| 74 | 1,537.84 |
| 75 | 1,610.71 |
| 76 | 1,687.73 |
| 77 | 1,768.79 |
| 78 | 1,854.53 |
| 79 | 1,923.91 |
| 80 | 1,986.64 |
| 81 | 2,060.49 |
| 82 | 2,136.75 |
| 83 | 2,216.27 |
| 84 | 2,298.42 |
| 85 | 2,383.83 |
| 86 | 2,472.31 |
| 87 | 2,563.94 |
| 88 | 2,659.07 |
| 89 | 2,757.69 |
| 90 | 2,860.01 |
| 91 | 2,913.03 |
| 92 | 2,967.14 |
| 93 | 3,022.12 |
| 94 | 3,078.19 |
| 95 | 3,135.14 |
| 96 | 3,193.17 |
| 97 | 3,252.41 |
| 98 | 3,313.06 |
| 99+ | 3,374.48 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$1,169.23 |
| 66 | 1,199.44 |
| 67 | 1,250.50 |
| 68 | 1,305.26 |
| 69 | 1,363.08 |
| 70 | 1,424.61 |
| 71 | 1,490.06 |
| 72 | 1,558.90 |
| 73 | 1,631.88 |
| 74 | 1,708.79 |
| 75 | 1,789.62 |
| 76 | 1,875.26 |
| 77 | 1,965.47 |
| 78 | 2,060.60 |
| 79 | 2,137.73 |
| 80 | 2,207.65 |
| 81 | 2,289.36 |
| 82 | 2,374.23 |
| 83 | 2,462.49 |
| 84 | 2,553.91 |
| 85 | 2,648.60 |
| 86 | 2,746.78 |
| 87 | 2,848.89 |
| 88 | 2,954.59 |
| 89 | 3,064.34 |
| 90 | 3,177.90 |
| 91 | 3,236.92 |
| 92 | 3,296.81 |
| 93 | 3,358.01 |
| 94 | 3,420.19 |
| 95 | 3,483.57 |
| 96 | 3,548.15 |
| 97 | 3,613.82 |
| 98 | 3,680.91 |
| 99+ | 3,749.31 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$975.05 |
| 66 | 1,000.03 |
| 67 | 1,042.68 |
| 68 | 1,088.39 |
| 69 | 1,136.61 |
| 70 | 1,187.88 |
| 71 | 1,242.10 |
| 72 | 1,299.70 |
| 73 | 1,360.46 |
| 74 | 1,424.61 |
| 75 | 1,492.35 |
| 76 | 1,563.59 |
| 77 | 1,638.97 |
| 78 | 1,718.06 |
| 79 | 1,782.42 |
| 80+ | 1,840.68 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$1,831.40 |
| 66 | 1,888.02 |
| 67 | 1,957.84 |
| 68 | 2,032.56 |
| 69 | 2,111.00 |
| 70 | 2,193.58 |
| 71 | 2,281.07 |
| 72 | 2,373.03 |
| 73 | 2,469.58 |
| 74 | 2,571.69 |
| 75 | 2,679.14 |
| 76 | 2,792.05 |
| 77 | 2,911.18 |
| 78 | 3,036.85 |
| 79 | 3,131.43 |
| 80 | 3,219.35 |
| 81 | 3,326.05 |
| 82 | 3,436.34 |
| 83 | 3,549.79 |
| 84 | 3,667.82 |
| 85 | 3,789.02 |
| 86 | 3,914.48 |
| 87 | 4,044.08 |
| 88 | 4,177.93 |
| 89 | 4,316.36 |
| 90 | 4,459.16 |
| 91 | 4,532.69 |
| 92 | 4,607.63 |
| 93 | 4,684.00 |
| 94 | 4,761.56 |
| 95 | 4,840.43 |
| 96 | 4,920.72 |
| 97 | 5,001.78 |
| 98 | 5,084.47 |
| 99+ | 5,169.12 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,034.75 |
| 66 | 2,097.69 |
| 67 | 2,175.58 |
| 68 | 2,258.38 |
| 69 | 2,345.54 |
| 70 | 2,437.29 |
| 71 | 2,534.49 |
| 72 | 2,636.27 |
| 73 | 2,744.27 |
| 74 | 2,857.18 |
| 75 | 2,976.74 |
| 76 | 3,102.08 |
| 77 | 3,234.41 |
| 78 | 3,374.48 |
| 79 | 3,479.75 |
| 80 | 3,577.28 |
| 81 | 3,695.75 |
| 82 | 3,817.82 |
| 83 | 3,944.37 |
| 84 | 4,074.73 |
| 85 | 4,209.56 |
| 86 | 4,348.98 |
| 87 | 4,492.76 |
| 88 | 4,641.34 |
| 89 | 4,795.27 |
| 90 | 4,954.00 |
| 91 | 5,035.92 |
| 92 | 5,119.16 |
| 93 | 5,203.81 |
| 94 | 5,289.88 |
| 95 | 5,377.37 |
| 96 | 5,466.61 |
| 97 | 5,557.15 |
| 98 | 5,649.12 |
| 99+ | 5,742.61 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,261.00 |
| 66 | 2,331.14 |
| 67 | 2,417.65 |
| 68 | 2,509.29 |
| 69 | 2,606.05 |
| 70 | 2,708.16 |
| 71 | 2,816.05 |
| 72 | 2,929.39 |
| 73 | 3,048.85 |
| 74 | 3,175.06 |
| 75 | 3,307.39 |
| 76 | 3,446.81 |
| 77 | 3,593.97 |
| 78 | 3,749.53 |
| 79 | 3,866.37 |
| 80 | 3,974.48 |
| 81 | 4,106.26 |
| 82 | 4,242.18 |
| 83 | 4,382.58 |
| 84 | 4,527.56 |
| 85 | 4,677.45 |
| 86 | 4,832.14 |
| 87 | 4,992.29 |
| 88 | 5,157.34 |
| 89 | 5,327.96 |
| 90 | 5,504.35 |
| 91 | 5,595.55 |
| 92 | 5,687.73 |
| 93 | 5,781.99 |
| 94 | 5,877.77 |
| 95 | 5,975.19 |
| 96 | 6,074.02 |
| 97 | 6,174.71 |
| 98 | 6,276.71 |
| 99+ | 6,380.78 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,034.75 |
| 66 | 2,097.69 |
| 67 | 2,175.58 |
| 68 | 2,258.38 |
| 69 | 2,345.54 |
| 70 | 2,437.29 |
| 71 | 2,534.49 |
| 72 | 2,636.27 |
| 73 | 2,744.27 |
| 74 | 2,857.18 |
| 75 | 2,976.74 |
| 76 | 3,102.08 |
| 77 | 3,234.41 |
| 78 | 3,374.48 |
| 79 | 3,479.75 |
| 80 | 3,577.28 |
| 81 | 3,695.75 |
| 82 | 3,817.82 |
| 83 | 3,944.37 |
| 84 | 4,074.73 |
| 85 | 4,209.56 |
| 86 | 4,348.98 |
| 87 | 4,492.76 |
| 88 | 4,641.34 |
| 89 | 4,795.27 |
| 90 | 4,954.00 |
| 91 | 5,035.92 |
| 92 | 5,119.16 |
| 93 | 5,203.81 |
| 94 | 5,289.88 |
| 95 | 5,377.37 |
| 96 | 5,466.61 |
| 97 | 5,557.15 |
| 98 | 5,649.12 |
| 99+ | 5,742.61 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,261.00 |
| 66 | 2,331.14 |
| 67 | 2,417.65 |
| 68 | 2,509.29 |
| 69 | 2,606.05 |
| 70 | 2,708.16 |
| 71 | 2,816.05 |
| 72 | 2,929.39 |
| 73 | 3,048.85 |
| 74 | 3,175.06 |
| 75 | 3,307.39 |
| 76 | 3,446.81 |
| 77 | 3,593.97 |
| 78 | 3,749.53 |
| 79 | 3,866.37 |
| 80 | 3,974.48 |
| 81 | 4,106.26 |
| 82 | 4,242.18 |
| 83 | 4,382.58 |
| 84 | 4,527.56 |
| 85 | 4,677.45 |
| 86 | 4,832.14 |
| 87 | 4,992.29 |
| 88 | 5,157.34 |
| 89 | 5,327.96 |
| 90 | 5,504.35 |
| 91 | 5,595.55 |
| 92 | 5,687.73 |
| 93 | 5,781.99 |
| 94 | 5,877.77 |
| 95 | 5,975.19 |
| 96 | 6,074.02 |
| 97 | 6,174.71 |
| 98 | 6,276.71 |
| 99+ | 6,380.78 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,511.69 |
| 66 | 2,589.69 |
| 67 | 2,686.01 |
| 68 | 2,787.90 |
| 69 | 2,895.47 |
| 70 | 3,009.57 |
| 71 | 3,129.03 |
| 72 | 3,255.03 |
| 73 | 3,388.01 |
| 74 | 3,527.64 |
| 75 | 3,674.70 |
| 76 | 3,829.93 |
| 77 | 3,993.35 |
| 78 | 4,166.15 |
| 79 | 4,296.07 |
| 80 | 4,416.29 |
| 81 | 4,562.25 |
| 82 | 4,713.45 |
| 83 | 4,869.45 |
| 84 | 5,030.36 |
| 85 | 5,197.05 |
| 86 | 5,369.08 |
| 87 | 5,546.79 |
| 88 | 5,730.17 |
| 89 | 5,919.88 |
| 90 | 6,116.13 |
| 91 | 6,217.04 |
| 92 | 6,319.91 |
| 93 | 6,424.86 |
| 94 | 6,530.78 |
| 95 | 6,639.11 |
| 96 | 6,748.96 |
| 97 | 6,860.56 |
| 98 | 6,974.01 |
| 99+ | 7,089.65 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,094.20 |
| 66 | 2,159.22 |
| 67 | 2,239.62 |
| 68 | 2,324.82 |
| 69 | 2,414.27 |
| 70 | 2,509.18 |
| 71 | 2,608.78 |
| 72 | 2,713.94 |
| 73 | 2,824.67 |
| 74 | 2,941.50 |
| 75 | 3,064.01 |
| 76 | 3,193.61 |
| 77 | 3,329.54 |
| 78 | 3,473.43 |
| 79 | 3,582.08 |
| 80+ | 3,682.55 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,206.67 |
| 66 | 2,304.74 |
| 67 | 2,407.07 |
| 68 | 2,512.56 |
| 69 | 2,622.63 |
| 70 | 2,737.18 |
| 71 | 2,856.30 |
| 72 | 2,980.78 |
| 73 | 3,110.26 |
| 74 | 3,245.65 |
| 75 | 3,387.24 |
| 76 | 3,535.28 |
| 77 | 3,691.06 |
| 78 | 3,854.37 |
| 79 | 3,970.11 |
| 80 | 4,052.58 |
| 81 | 4,179.67 |
| 82 | 4,310.91 |
| 83 | 4,446.07 |
| 84 | 4,585.71 |
| 85 | 4,729.82 |
| 86 | 4,878.29 |
| 87 | 5,031.67 |
| 88 | 5,189.52 |
| 89 | 5,352.39 |
| 90 | 5,520.28 |
| 91 | 5,607.01 |
| 92 | 5,695.37 |
| 93 | 5,784.50 |
| 94 | 5,875.48 |
| 95 | 5,967.55 |
| 96 | 6,061.26 |
| 97 | 6,156.28 |
| 98 | 6,253.26 |
| 99+ | 6,351.11 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,452.02 |
| 66 | 2,561.11 |
| 67 | 2,674.23 |
| 68 | 2,792.05 |
| 69 | 2,914.12 |
| 70 | 3,041.32 |
| 71 | 3,173.86 |
| 72 | 3,311.75 |
| 73 | 3,455.86 |
| 74 | 3,606.19 |
| 75 | 3,763.61 |
| 76 | 3,928.55 |
| 77 | 4,101.13 |
| 78 | 4,282.66 |
| 79 | 4,411.27 |
| 80 | 4,502.58 |
| 81 | 4,644.40 |
| 82 | 4,790.03 |
| 83 | 4,940.58 |
| 84 | 5,095.59 |
| 85 | 5,255.41 |
| 86 | 5,420.68 |
| 87 | 5,590.75 |
| 88 | 5,766.17 |
| 89 | 5,947.37 |
| 90 | 6,133.80 |
| 91 | 6,230.13 |
| 92 | 6,327.98 |
| 93 | 6,427.47 |
| 94 | 6,528.38 |
| 95 | 6,631.14 |
| 96 | 6,735.22 |
| 97 | 6,841.25 |
| 98 | 6,948.38 |
| 99+ | 7,057.47 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,724.52 |
| 66 | 2,845.72 |
| 67 | 2,971.61 |
| 68 | 3,101.97 |
| 69 | 3,238.01 |
| 70 | 3,379.17 |
| 71 | 3,526.44 |
| 72 | 3,679.61 |
| 73 | 3,839.86 |
| 74 | 4,006.98 |
| 75 | 4,181.86 |
| 76 | 4,364.91 |
| 77 | 4,556.69 |
| 78 | 4,758.72 |
| 79 | 4,901.52 |
| 80 | 5,003.19 |
| 81 | 5,160.28 |
| 82 | 5,322.39 |
| 83 | 5,489.30 |
| 84 | 5,661.88 |
| 85 | 5,839.48 |
| 86 | 6,022.75 |
| 87 | 6,212.02 |
| 88 | 6,407.07 |
| 89 | 6,608.34 |
| 90 | 6,815.51 |
| 91 | 6,922.85 |
| 92 | 7,031.51 |
| 93 | 7,141.80 |
| 94 | 7,253.83 |
| 95 | 7,368.16 |
| 96 | 7,483.68 |
| 97 | 7,600.74 |
| 98 | 7,720.30 |
| 99+ | 7,841.39 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,452.02 |
| 66 | 2,561.11 |
| 67 | 2,674.23 |
| 68 | 2,792.05 |
| 69 | 2,914.12 |
| 70 | 3,041.32 |
| 71 | 3,173.86 |
| 72 | 3,311.75 |
| 73 | 3,455.86 |
| 74 | 3,606.19 |
| 75 | 3,763.61 |
| 76 | 3,928.55 |
| 77 | 4,101.13 |
| 78 | 4,282.66 |
| 79 | 4,411.27 |
| 80 | 4,502.58 |
| 81 | 4,644.40 |
| 82 | 4,790.03 |
| 83 | 4,940.58 |
| 84 | 5,095.59 |
| 85 | 5,255.41 |
| 86 | 5,420.68 |
| 87 | 5,590.75 |
| 88 | 5,766.17 |
| 89 | 5,947.37 |
| 90 | 6,133.80 |
| 91 | 6,230.13 |
| 92 | 6,327.98 |
| 93 | 6,427.47 |
| 94 | 6,528.38 |
| 95 | 6,631.14 |
| 96 | 6,735.22 |
| 97 | 6,841.25 |
| 98 | 6,948.38 |
| 99+ | 7,057.47 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,724.52 |
| 66 | 2,845.72 |
| 67 | 2,971.61 |
| 68 | 3,101.97 |
| 69 | 3,238.01 |
| 70 | 3,379.17 |
| 71 | 3,526.44 |
| 72 | 3,679.61 |
| 73 | 3,839.86 |
| 74 | 4,006.98 |
| 75 | 4,181.86 |
| 76 | 4,364.91 |
| 77 | 4,556.69 |
| 78 | 4,758.72 |
| 79 | 4,901.52 |
| 80 | 5,003.19 |
| 81 | 5,160.28 |
| 82 | 5,322.39 |
| 83 | 5,489.30 |
| 84 | 5,661.88 |
| 85 | 5,839.48 |
| 86 | 6,022.75 |
| 87 | 6,212.02 |
| 88 | 6,407.07 |
| 89 | 6,608.34 |
| 90 | 6,815.51 |
| 91 | 6,922.85 |
| 92 | 7,031.51 |
| 93 | 7,141.80 |
| 94 | 7,253.83 |
| 95 | 7,368.16 |
| 96 | 7,483.68 |
| 97 | 7,600.74 |
| 98 | 7,720.30 |
| 99+ | 7,841.39 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,524.02 |
| 66 | 2,636.27 |
| 67 | 2,752.78 |
| 68 | 2,873.65 |
| 69 | 2,999.65 |
| 70 | 3,130.66 |
| 71 | 3,267.03 |
| 72 | 3,409.17 |
| 73 | 3,557.32 |
| 74 | 3,712.44 |
| 75 | 3,874.33 |
| 76 | 4,044.18 |
| 77 | 4,222.00 |
| 78 | 4,408.44 |
| 79 | 4,540.76 |
| 80+ | 4,634.91 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,330.79 |
| 66 | 1,397.77 |
| 67 | 1,473.91 |
| 68 | 1,552.68 |
| 69 | 1,634.82 |
| 70 | 1,720.24 |
| 71 | 1,808.71 |
| 72 | 1,901.44 |
| 73 | 1,997.77 |
| 74 | 2,098.56 |
| 75 | 2,203.73 |
| 76 | 2,313.80 |
| 77 | 2,429.00 |
| 78 | 2,550.09 |
| 79 | 2,637.91 |
| 80 | 2,733.90 |
| 81 | 2,844.30 |
| 82 | 2,959.39 |
| 83 | 3,078.63 |
| 84 | 3,203.32 |
| 85 | 3,332.59 |
| 86 | 3,467.21 |
| 87 | 3,607.39 |
| 88 | 3,753.02 |
| 89 | 3,904.66 |
| 90 | 4,062.40 |
| 91 | 4,144.22 |
| 92 | 4,228.22 |
| 93 | 4,313.64 |
| 94 | 4,400.91 |
| 95 | 4,489.71 |
| 96 | 4,580.36 |
| 97 | 4,672.98 |
| 98 | 4,767.45 |
| 99+ | 4,863.56 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,642.79 |
| 66 | 1,725.80 |
| 67 | 1,819.62 |
| 68 | 1,916.93 |
| 69 | 2,018.38 |
| 70 | 2,123.66 |
| 71 | 2,233.07 |
| 72 | 2,347.29 |
| 73 | 2,466.31 |
| 74 | 2,590.89 |
| 75 | 2,720.49 |
| 76 | 2,856.63 |
| 77 | 2,999.10 |
| 78 | 3,148.01 |
| 79 | 3,256.88 |
| 80 | 3,375.24 |
| 81 | 3,511.61 |
| 82 | 3,653.21 |
| 83 | 3,800.91 |
| 84 | 3,954.40 |
| 85 | 4,114.22 |
| 86 | 4,280.47 |
| 87 | 4,453.49 |
| 88 | 4,633.27 |
| 89 | 4,820.69 |
| 90 | 5,015.52 |
| 91 | 5,116.76 |
| 92 | 5,220.07 |
| 93 | 5,325.56 |
| 94 | 5,433.12 |
| 95 | 5,542.75 |
| 96 | 5,654.68 |
| 97 | 5,768.68 |
| 98 | 5,885.41 |
| 99+ | 6,004.31 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,478.61 |
| 66 | 1,553.01 |
| 67 | 1,637.55 |
| 68 | 1,725.26 |
| 69 | 1,816.46 |
| 70 | 1,911.37 |
| 71 | 2,009.87 |
| 72 | 2,112.75 |
| 73 | 2,219.76 |
| 74 | 2,331.58 |
| 75 | 2,448.42 |
| 76 | 2,570.71 |
| 77 | 2,698.89 |
| 78 | 2,833.29 |
| 79 | 2,931.14 |
| 80 | 3,037.72 |
| 81 | 3,160.34 |
| 82 | 3,288.08 |
| 83 | 3,420.95 |
| 84 | 3,559.17 |
| 85 | 3,702.84 |
| 86 | 3,852.40 |
| 87 | 4,007.97 |
| 88 | 4,169.75 |
| 89 | 4,338.51 |
| 90 | 4,513.49 |
| 91 | 4,604.69 |
| 92 | 4,697.63 |
| 93 | 4,792.65 |
| 94 | 4,889.30 |
| 95 | 4,988.03 |
| 96 | 5,089.05 |
| 97 | 5,191.59 |
| 98 | 5,296.54 |
| 99+ | 5,403.45 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,642.79 |
| 66 | 1,725.80 |
| 67 | 1,819.62 |
| 68 | 1,916.93 |
| 69 | 2,018.38 |
| 70 | 2,123.66 |
| 71 | 2,233.07 |
| 72 | 2,347.29 |
| 73 | 2,466.31 |
| 74 | 2,590.89 |
| 75 | 2,720.49 |
| 76 | 2,856.63 |
| 77 | 2,999.10 |
| 78 | 3,148.01 |
| 79 | 3,256.88 |
| 80 | 3,375.24 |
| 81 | 3,511.61 |
| 82 | 3,653.21 |
| 83 | 3,800.91 |
| 84 | 3,954.40 |
| 85 | 4,114.22 |
| 86 | 4,280.47 |
| 87 | 4,453.49 |
| 88 | 4,633.27 |
| 89 | 4,820.69 |
| 90 | 5,015.52 |
| 91 | 5,116.76 |
| 92 | 5,220.07 |
| 93 | 5,325.56 |
| 94 | 5,433.12 |
| 95 | 5,542.75 |
| 96 | 5,654.68 |
| 97 | 5,768.68 |
| 98 | 5,885.41 |
| 99+ | 6,004.31 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,521.91 |
| 66 | 1,598.60 |
| 67 | 1,685.77 |
| 68 | 1,776.20 |
| 69 | 1,869.91 |
| 70 | 1,967.33 |
| 71 | 2,068.89 |
| 72 | 2,174.82 |
| 73 | 2,285.33 |
| 74 | 2,400.31 |
| 75 | 2,520.74 |
| 76 | 2,646.20 |
| 77 | 2,778.30 |
| 78 | 2,916.63 |
| 79 | 3,017.43 |
| 80+ | 3,126.96 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Preferred Risk - Female

| Attained Age | Plan A | Plan B | Plan D | Plan F | Plan FH | Plan G | Plan GH | Plan K | Plan L | Plan M | Plan N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 65 | \$2,841.14 | \$2,151.04 | \$1,479.37 | \$2,920.34 | \$458.51 | \$2,156.49 | \$428.51 | \$852.21 | \$1,664.93 | \$2,081.76 | \$1,237.95 |
| 66 | 2,945.43 | 2,235.04 | 1,554.31 | 3,035.10 | 476.51 | 2,245.84 | 445.31 | 874.25 | 1,716.42 | 2,174.27 | 1,300.24 |
| 67 | 3,071.54 | 2,326.67 | 1,638.97 | 3,153.46 | 495.05 | 2,342.60 | 462.65 | 911.67 | 1,779.80 | 2,270.82 | 1,371.04 |
| 68 | 3,200.70 | 2,421.03 | 1,726.89 | 3,276.85 | 514.36 | 2,442.96 | 480.76 | 951.48 | 1,847.77 | 2,370.31 | 1,444.35 |
| 69 | 3,334.66 | 2,518.45 | 1,818.20 | 3,405.03 | 534.65 | 2,547.25 | 499.63 | 993.81 | 1,919.11 | 2,474.16 | 1,520.71 |
| 70 | 3,472.77 | 2,618.71 | 1,913.11 | 3,538.23 | 555.38 | 2,655.91 | 519.05 | 1,038.75 | 1,994.17 | 2,582.27 | 1,600.24 |
| 71 | 3,614.04 | 2,722.12 | 2,012.17 | 3,677.10 | 577.30 | 2,768.81 | 539.56 | 1,086.10 | 2,073.69 | 2,694.63 | 1,682.50 |
| 72 | 3,760.55 | 2,828.59 | 2,114.93 | 3,821.86 | 600.10 | 2,886.41 | 560.83 | 1,136.28 | 2,157.25 | 2,812.01 | 1,768.79 |
| 73 | 3,910.88 | 2,938.67 | 2,222.49 | 3,972.51 | 623.56 | 3,008.92 | 582.76 | 1,189.52 | 2,245.07 | 2,934.19 | 1,858.35 |
| 74 | 4,066.00 | 3,051.68 | 2,334.53 | 4,129.82 | 648.43 | 3,137.10 | 605.99 | 1,245.59 | 2,337.91 | 3,061.94 | 1,952.17 |
| 75 | 4,225.93 | 3,168.41 | 2,451.69 | 4,294.00 | 673.96 | 3,270.95 | 629.89 | 1,304.72 | 2,435.54 | 3,195.46 | 2,050.02 |
| 76 | 4,391.31 | 3,288.95 | 2,574.20 | 4,466.36 | 701.01 | 3,411.03 | 655.19 | 1,367.01 | 2,538.20 | 3,335.21 | 2,152.35 |
| 77 | 4,561.60 | 3,412.99 | 2,702.70 | 4,646.25 | 729.59 | 3,557.75 | 681.81 | 1,432.79 | 2,646.52 | 3,482.15 | 2,259.58 |
| 78 | 4,737.02 | 3,541.06 | 2,837.43 | 4,835.52 | 759.16 | 3,711.57 | 709.52 | 1,502.17 | 2,760.74 | 3,636.19 | 2,372.16 |
| 79 | 4,836.29 | 3,621.90 | 2,894.16 | 4,972.87 | 780.65 | 3,823.17 | 729.59 | 1,558.46 | 2,846.70 | 3,745.39 | 2,453.87 |
| 80 | 4,937.52 | 3,704.81 | 2,951.87 | 5,122.54 | 804.10 | 3,945.24 | 751.52 | 1,609.30 | 2,926.67 | 3,823.17 | 2,543.22 |
| 81 | 5,066.25 | 3,805.39 | 3,011.10 | 5,291.85 | 830.83 | 4,084.77 | 776.50 | 1,668.97 | 3,023.65 | 3,943.06 | 2,645.87 |
| 82 | 5,198.57 | 3,909.13 | 3,071.21 | 5,466.39 | 858.21 | 4,228.87 | 802.03 | 1,730.71 | 3,123.90 | 4,066.88 | 2,752.89 |
| 83 | 5,333.85 | 4,015.28 | 3,132.74 | 5,646.72 | 886.68 | 4,378.22 | 828.65 | 1,794.97 | 3,227.10 | 4,194.40 | 2,863.83 |
| 84 | 5,473.48 | 4,124.37 | 3,195.36 | 5,832.93 | 916.03 | 4,532.80 | 856.14 | 1,861.84 | 3,334.34 | 4,326.18 | 2,979.79 |
| 85 | 5,616.17 | 4,236.84 | 3,259.39 | 6,026.02 | 946.46 | 4,692.72 | 884.50 | 1,930.78 | 3,444.52 | 4,462.11 | 3,100.12 |
| 86 | 5,762.79 | 4,352.04 | 3,324.52 | 6,224.35 | 977.66 | 4,858.54 | 913.74 | 2,002.46 | 3,558.62 | 4,602.18 | 3,225.35 |
| 87 | 5,913.44 | 4,470.40 | 3,390.95 | 6,429.98 | 1,010.06 | 5,029.81 | 943.96 | 2,076.53 | 3,676.44 | 4,746.83 | 3,355.72 |
| 88 | 6,067.48 | 4,591.93 | 3,458.70 | 6,642.16 | 1,043.45 | 5,207.41 | 975.16 | 2,153.65 | 3,798.08 | 4,895.74 | 3,491.21 |
| 89 | 6,226.20 | 4,716.83 | 3,527.97 | 6,861.32 | 1,077.92 | 5,391.12 | 1,007.45 | 2,233.40 | 3,923.97 | 5,049.45 | 3,632.26 |
| 90 | 6,388.09 | 4,845.23 | 3,598.44 | 7,087.90 | 1,113.59 | 5,581.48 | 1,040.72 | 2,316.31 | 4,053.78 | 5,207.85 | 3,778.99 |
| 91 | 6,471.76 | 4,910.90 | 3,670.44 | 7,204.96 | 1,132.03 | 5,679.77 | 1,057.95 | 2,359.18 | 4,120.66 | 5,289.67 | 3,855.13 |
| 92 | 6,556.53 | 4,977.78 | 3,743.75 | 7,323.76 | 1,150.79 | 5,780.13 | 1,075.52 | 2,402.93 | 4,188.73 | 5,373.01 | 3,933.24 |
| 93 | 6,641.62 | 5,045.74 | 3,818.70 | 7,444.63 | 1,169.99 | 5,882.02 | 1,093.41 | 2,447.65 | 4,258.22 | 5,457.12 | 4,012.66 |
| 94 | 6,728.34 | 5,114.14 | 3,895.17 | 7,567.46 | 1,189.19 | 5,986.10 | 1,111.41 | 2,493.25 | 4,328.69 | 5,542.86 | 4,093.82 |
| 95 | 6,816.38 | 5,183.96 | 3,973.06 | 7,692.26 | 1,208.83 | 6,091.48 | 1,129.74 | 2,539.40 | 4,400.36 | 5,629.81 | 4,176.51 |
| 96 | 6,905.51 | 5,254.54 | 4,052.48 | 7,819.46 | 1,228.79 | 6,199.26 | 1,148.39 | 2,586.52 | 4,473.34 | 5,718.17 | 4,260.84 |
| 97 | 6,995.61 | 5,325.99 | 4,133.53 | 7,948.52 | 1,249.19 | 6,308.46 | 1,167.48 | 2,634.63 | 4,547.09 | 5,807.84 | 4,346.91 |
| 98 | 7,086.81 | 5,398.43 | 4,216.22 | 8,079.53 | 1,269.70 | 6,419.84 | 1,186.68 | 2,683.40 | 4,622.25 | 5,899.26 | 4,434.84 |
| 99+ | 7,179.10 | 5,471.52 | 4,300.44 | 8,212.73 | 1,290.86 | 6,533.29 | 1,206.43 | 2,733.25 | 4,699.16 | 5,991.66 | 4,524.29 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Female

Current
Rates

| Attained Age | Plan A | Plan B | Plan D | Plan F | Plan FH | Plan G | Plan GH | Plan K | Plan L | Plan M | Plan N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 65 | \$3,157.06 | \$2,390.49 | \$1,643.88 | \$3,244.99 | \$509.56 | \$2,396.27 | \$476.18 | \$947.01 | \$1,849.73 | \$2,313.25 | \$1,375.41 |
| 66 | 3,272.81 | 2,483.32 | 1,727.00 | 3,372.19 | 529.52 | 2,495.54 | 494.83 | 971.66 | 1,907.00 | 2,416.13 | 1,444.68 |
| 67 | 3,412.66 | 2,585.11 | 1,821.04 | 3,504.30 | 550.03 | 2,602.78 | 514.03 | 1,013.12 | 1,977.80 | 2,522.82 | 1,523.33 |
| 68 | 3,556.77 | 2,690.16 | 1,918.78 | 3,641.42 | 571.52 | 2,714.49 | 534.10 | 1,057.19 | 2,053.07 | 2,633.98 | 1,604.93 |
| 69 | 3,705.24 | 2,798.38 | 2,020.35 | 3,783.79 | 594.00 | 2,830.34 | 555.16 | 1,103.99 | 2,132.27 | 2,749.18 | 1,689.70 |
| 70 | 3,858.40 | 2,909.65 | 2,125.73 | 3,931.60 | 617.34 | 2,950.88 | 576.98 | 1,154.06 | 2,215.73 | 2,869.18 | 1,778.06 |
| 71 | 4,016.04 | 3,024.52 | 2,235.69 | 4,085.64 | 641.56 | 3,076.56 | 599.56 | 1,206.64 | 2,304.09 | 2,994.19 | 1,869.69 |
| 72 | 4,178.04 | 3,142.88 | 2,350.02 | 4,246.22 | 666.76 | 3,207.03 | 623.12 | 1,262.50 | 2,396.60 | 3,124.34 | 1,965.37 |
| 73 | 4,345.49 | 3,265.06 | 2,469.36 | 4,413.78 | 692.72 | 3,343.39 | 647.45 | 1,321.73 | 2,494.78 | 3,260.26 | 2,064.86 |
| 74 | 4,517.85 | 3,390.63 | 2,593.94 | 4,588.22 | 720.43 | 3,485.75 | 673.30 | 1,384.02 | 2,597.43 | 3,402.08 | 2,168.93 |
| 75 | 4,695.67 | 3,520.33 | 2,724.20 | 4,771.38 | 748.90 | 3,634.44 | 699.92 | 1,449.59 | 2,706.09 | 3,550.55 | 2,277.58 |
| 76 | 4,879.27 | 3,654.30 | 2,860.23 | 4,962.40 | 779.01 | 3,790.00 | 728.07 | 1,519.08 | 2,820.09 | 3,706.22 | 2,391.36 |
| 77 | 5,068.32 | 3,792.40 | 3,002.92 | 5,162.68 | 810.43 | 3,952.99 | 757.41 | 1,592.06 | 2,940.41 | 3,868.99 | 2,510.60 |
| 78 | 5,263.27 | 3,934.66 | 3,152.70 | 5,372.57 | 843.59 | 4,124.04 | 788.39 | 1,669.08 | 3,067.72 | 4,040.26 | 2,635.61 |
| 79 | 5,373.88 | 4,024.33 | 3,215.65 | 5,525.63 | 867.37 | 4,248.18 | 810.65 | 1,731.59 | 3,163.39 | 4,161.57 | 2,726.60 |
| 80 | 5,485.81 | 4,116.40 | 3,280.01 | 5,691.99 | 893.56 | 4,383.78 | 835.08 | 1,787.99 | 3,252.08 | 4,247.75 | 2,825.76 |
| 81 | 5,629.15 | 4,228.55 | 3,345.57 | 5,879.84 | 923.23 | 4,538.58 | 862.79 | 1,854.42 | 3,359.75 | 4,381.49 | 2,939.87 |
| 82 | 5,776.10 | 4,343.42 | 3,412.44 | 6,073.59 | 953.77 | 4,698.51 | 891.37 | 1,923.15 | 3,470.70 | 4,518.94 | 3,058.67 |
| 83 | 5,926.75 | 4,461.67 | 3,480.73 | 6,274.09 | 985.41 | 4,864.54 | 920.94 | 1,994.49 | 3,585.79 | 4,660.87 | 3,182.26 |
| 84 | 6,081.55 | 4,582.65 | 3,550.44 | 6,481.26 | 1,018.14 | 5,036.14 | 951.48 | 2,068.46 | 3,704.26 | 4,807.16 | 3,310.88 |
| 85 | 6,240.17 | 4,707.34 | 3,621.46 | 6,695.07 | 1,051.74 | 5,213.85 | 982.90 | 2,145.15 | 3,826.88 | 4,957.92 | 3,444.52 |
| 86 | 6,403.04 | 4,835.31 | 3,693.79 | 6,915.98 | 1,086.65 | 5,397.88 | 1,015.52 | 2,224.78 | 3,953.64 | 5,113.81 | 3,583.61 |
| 87 | 6,570.49 | 4,966.98 | 3,767.64 | 7,144.20 | 1,122.54 | 5,588.57 | 1,049.12 | 2,307.25 | 4,084.33 | 5,274.28 | 3,728.37 |
| 88 | 6,741.65 | 5,102.03 | 3,843.13 | 7,380.05 | 1,159.63 | 5,785.81 | 1,083.81 | 2,392.89 | 4,219.38 | 5,439.77 | 3,878.80 |
| 89 | 6,917.62 | 5,240.68 | 3,919.93 | 7,623.54 | 1,197.92 | 5,990.02 | 1,119.59 | 2,481.69 | 4,359.35 | 5,610.72 | 4,035.78 |
| 90 | 7,098.38 | 5,383.05 | 3,998.37 | 7,875.21 | 1,237.74 | 6,201.55 | 1,156.79 | 2,573.65 | 4,503.67 | 5,786.57 | 4,198.55 |
| 91 | 7,190.78 | 5,456.46 | 4,078.33 | 8,005.13 | 1,258.24 | 6,310.86 | 1,175.88 | 2,621.54 | 4,578.07 | 5,877.44 | 4,283.42 |
| 92 | 7,285.03 | 5,530.64 | 4,159.82 | 8,137.02 | 1,279.08 | 6,422.13 | 1,195.41 | 2,670.20 | 4,653.78 | 5,969.84 | 4,369.93 |
| 93 | 7,379.94 | 5,605.81 | 4,243.16 | 8,271.31 | 1,300.13 | 6,535.58 | 1,215.04 | 2,719.72 | 4,730.69 | 6,063.66 | 4,458.29 |
| 94 | 7,476.48 | 5,681.95 | 4,327.93 | 8,407.68 | 1,321.73 | 6,651.00 | 1,235.23 | 2,770.12 | 4,809.01 | 6,158.89 | 4,548.18 |
| 95 | 7,573.79 | 5,759.30 | 4,414.44 | 8,546.33 | 1,343.55 | 6,768.38 | 1,255.63 | 2,821.61 | 4,888.54 | 6,255.77 | 4,640.03 |
| 96 | 7,672.63 | 5,837.73 | 4,502.80 | 8,687.82 | 1,365.70 | 6,887.83 | 1,276.35 | 2,874.09 | 4,969.59 | 6,353.95 | 4,733.96 |
| 97 | 7,772.77 | 5,916.93 | 4,592.80 | 8,830.84 | 1,388.39 | 7,009.47 | 1,297.52 | 2,927.10 | 5,051.96 | 6,453.98 | 4,829.41 |
| 98 | 7,874.23 | 5,997.44 | 4,684.65 | 8,976.69 | 1,411.19 | 7,133.07 | 1,318.90 | 2,981.65 | 5,135.52 | 6,555.11 | 4,927.05 |
| 99+ | 7,977.10 | 6,079.04 | 4,778.36 | 9,124.83 | 1,434.53 | 7,259.07 | 1,340.72 | 3,036.96 | 5,220.50 | 6,657.98 | 5,026.43 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Current Rates

Annual Rates* - Substandard Risk - Female

| Attained Age | Plan A | Plan B | Plan D | Plan F | Plan FH | Plan G | Plan GH | Plan K | Plan L | Plan M | Plan N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 65 | \$3,507.90 | \$2,655.80 | \$1,826.49 | \$3,605.53 | \$565.96 | \$2,662.45 | \$528.98 | \$1,052.17 | \$2,055.47 | \$2,570.27 | \$1,528.13 |
| 66 | 3,636.41 | 2,759.43 | 1,919.00 | 3,747.02 | 588.32 | 2,772.96 | 549.81 | 1,079.55 | 2,119.18 | 2,684.60 | 1,605.37 |
| 67 | 3,792.19 | 2,872.45 | 2,023.40 | 3,893.42 | 611.23 | 2,892.19 | 571.20 | 1,125.59 | 2,197.84 | 2,803.39 | 1,692.64 |
| 68 | 3,952.11 | 2,988.96 | 2,132.05 | 4,045.60 | 635.12 | 3,016.23 | 593.56 | 1,174.68 | 2,281.18 | 2,926.34 | 1,783.19 |
| 69 | 4,117.06 | 3,109.39 | 2,244.74 | 4,203.89 | 660.10 | 3,144.96 | 616.90 | 1,226.94 | 2,369.11 | 3,054.74 | 1,877.55 |
| 70 | 4,287.02 | 3,232.99 | 2,361.80 | 4,368.51 | 685.85 | 3,278.81 | 641.01 | 1,282.24 | 2,461.94 | 3,187.94 | 1,975.51 |
| 71 | 4,462.11 | 3,360.74 | 2,484.09 | 4,539.78 | 712.68 | 3,418.44 | 666.10 | 1,340.93 | 2,560.02 | 3,326.81 | 2,077.29 |
| 72 | 4,642.54 | 3,492.30 | 2,611.07 | 4,718.36 | 740.72 | 3,563.64 | 692.29 | 1,402.79 | 2,663.11 | 3,471.35 | 2,183.55 |
| 73 | 4,828.54 | 3,627.90 | 2,743.72 | 4,904.36 | 769.85 | 3,715.06 | 719.45 | 1,468.68 | 2,771.65 | 3,622.55 | 2,294.27 |
| 74 | 5,019.89 | 3,767.53 | 2,882.05 | 5,098.43 | 800.39 | 3,873.24 | 748.03 | 1,537.84 | 2,886.41 | 3,780.19 | 2,410.13 |
| 75 | 5,217.77 | 3,911.75 | 3,026.81 | 5,301.56 | 832.25 | 4,038.18 | 777.81 | 1,610.71 | 3,006.74 | 3,945.13 | 2,530.67 |
| 76 | 5,421.45 | 4,060.44 | 3,178.01 | 5,513.84 | 865.63 | 4,211.09 | 809.01 | 1,687.73 | 3,133.50 | 4,117.82 | 2,657.32 |
| 77 | 5,631.44 | 4,213.71 | 3,336.63 | 5,736.17 | 900.54 | 4,392.29 | 841.63 | 1,768.79 | 3,267.25 | 4,298.80 | 2,789.87 |
| 78 | 5,848.53 | 4,371.89 | 3,502.99 | 5,969.84 | 937.19 | 4,582.33 | 875.88 | 1,854.53 | 3,408.63 | 4,489.38 | 2,928.41 |
| 79 | 5,970.93 | 4,471.60 | 3,573.02 | 6,139.69 | 963.81 | 4,720.32 | 900.76 | 1,923.91 | 3,514.88 | 4,624.11 | 3,029.65 |
| 80 | 6,095.95 | 4,573.93 | 3,644.48 | 6,324.27 | 992.94 | 4,870.98 | 928.03 | 1,986.64 | 3,613.17 | 4,720.00 | 3,139.72 |
| 81 | 6,255.11 | 4,698.29 | 3,717.35 | 6,532.75 | 1,025.77 | 5,042.90 | 958.68 | 2,060.49 | 3,732.95 | 4,868.14 | 3,266.59 |
| 82 | 6,418.09 | 4,825.92 | 3,791.75 | 6,748.74 | 1,059.92 | 5,220.94 | 990.54 | 2,136.75 | 3,856.55 | 5,021.09 | 3,398.37 |
| 83 | 6,585.65 | 4,957.38 | 3,867.46 | 6,971.29 | 1,094.94 | 5,405.19 | 1,023.26 | 2,216.27 | 3,984.18 | 5,178.61 | 3,535.72 |
| 84 | 6,757.69 | 5,092.21 | 3,944.91 | 7,201.36 | 1,131.05 | 5,596.21 | 1,057.08 | 2,998.42 | 4,115.97 | 5,341.37 | 3,678.51 |
| 85 | 6,934.09 | 5,230.76 | 4,023.78 | 7,438.74 | 1,168.46 | 5,793.66 | 1,091.99 | 2,383.83 | 4,252.22 | 5,508.94 | 3,827.20 |
| 86 | 7,114.85 | 5,373.01 | 4,104.18 | 7,684.52 | 1,207.19 | 5,998.10 | 1,128.21 | 2,472.31 | 4,392.84 | 5,681.84 | 3,981.79 |
| 87 | 7,300.74 | 5,518.97 | 4,186.22 | 7,938.04 | 1,247.01 | 6,209.73 | 1,165.41 | 2,563.94 | 4,538.47 | 5,860.42 | 4,142.80 |
| 88 | 7,491.10 | 5,669.30 | 4,270.11 | 8,200.08 | 1,288.35 | 6,429.00 | 1,204.03 | 2,659.07 | 4,688.47 | 6,044.46 | 4,310.04 |
| 89 | 7,686.70 | 5,823.55 | 4,355.42 | 8,470.73 | 1,331.01 | 6,656.02 | 1,243.95 | 2,757.69 | 4,843.60 | 6,234.28 | 4,484.36 |
| 90 | 7,887.43 | 5,981.84 | 4,442.47 | 8,750.44 | 1,375.08 | 6,890.89 | 1,285.08 | 2,860.01 | 5,003.96 | 6,429.76 | 4,665.56 |
| 91 | 7,990.19 | 6,063.44 | 4,531.38 | 8,894.76 | 1,397.77 | 7,012.52 | 1,306.35 | 2,913.03 | $5,086.87$ | 6,531.00 | 4,759.81 |
| 92 | 8,094.59 | 6,145.69 | 4,622.03 | 9,041.60 | 1,420.90 | 7,136.45 | 1,327.95 | 2,967.14 | 5,170.65 | 6,633.54 | 4,855.92 |
| 93 | 8,199.86 | 6,229.48 | 4,714.43 | 9,190.94 | 1,444.46 | 7,262.34 | 1,349.99 | 3,022.12 | 5,256.39 | 6,737.51 | 4,954.00 |
| 94 | 8,307.20 | 6,314.13 | 4,808.80 | 9,342.36 | 1,468.46 | 7,390.52 | 1,372.35 | 3,078.19 | 5,343.45 | 6,843.22 | 5,054.03 |
| 95 | 8,415.31 | 6,399.98 | 4,905.12 | 9,496.50 | 1,492.68 | 7,520.99 | 1,395.04 | 3,135.14 | 5,432.03 | 6,951.11 | 5,156.03 |
| 96 | 8,525.06 | 6,486.93 | $5,002.98$ | 9,653.27 | 1,517.33 | 7,653.54 | 1,418.06 | 3,193.17 | 5,521.81 | 7,060.09 | 5,260.21 |
| 97 | 8,636.44 | 6,575.29 | 5,103.12 | 9,812.65 | 1,542.42 | 7,788.70 | 1,441.52 | 3,252.41 | 5,613.34 | 7,170.49 | 5,366.25 |
| 98 | 8,749.24 | 6,664.85 | 5,205.23 | 9,974.32 | 1,567.84 | 7,926.37 | 1,465.30 | 3,313.06 | 5,706.06 | 7,283.28 | 5,474.79 |
| 99+ | 8,863.78 | 6,755.40 | 5,309.30 | 10,138.72 | 1,594.02 | 8,066.01 | 1,489.73 | 3,374.48 | 5,800.75 | 7,397.50 | 5,585.41 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Preferred Risk - Male

Current
Rates

| Attained Age | Plan A | Plan B | Plan D | Plan F | Plan FH | Plan G | Plan GH | Plan K | Plan L | Plan M | Plan N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 65 | \$3,157.06 | \$2,390.49 | \$1,643.88 | \$3,244.99 | \$509.56 | \$2,396.27 | \$476.18 | \$947.01 | \$1,849.73 | \$2,313.25 | \$1,375.41 |
| 66 | 3,272.81 | 2,483.32 | 1,727.00 | 3,372.19 | 529.52 | 2,495.54 | 494.83 | 971.66 | 1,907.00 | 2,416.13 | 1,444.68 |
| 67 | 3,412.66 | 2,585.11 | 1,821.04 | 3,504.30 | 550.03 | 2,602.78 | 514.03 | 1,013.12 | 1,977.80 | 2,522.82 | 1,523.33 |
| 68 | 3,556.77 | 2,690.16 | 1,918.78 | 3,641.42 | 571.52 | 2,714.49 | 534.10 | 1,057.19 | 2,053.07 | 2,633.98 | 1,604.93 |
| 69 | 3,705.24 | 2,798.38 | 2,020.35 | 3,783.79 | 594.00 | 2,830.34 | 555.16 | 1,103.99 | 2,132.27 | 2,749.18 | 1,689.70 |
| 70 | 3,858.40 | 2,909.65 | 2,125.73 | 3,931.60 | 617.34 | 2,950.88 | 576.98 | 1,154.06 | 2,215.73 | 2,869.18 | 1,778.06 |
| 71 | 4,016.04 | 3,024.52 | 2,235.69 | 4,085.64 | 641.56 | 3,076.56 | 599.56 | 1,206.64 | 2,304.09 | 2,994.19 | 1,869.69 |
| 72 | 4,178.04 | 3,142.88 | 2,350.02 | 4,246.22 | 666.76 | 3,207.03 | 623.12 | 1,262.50 | 2,396.60 | 3,124.34 | 1,965.37 |
| 73 | 4,345.49 | 3,265.06 | 2,469.36 | 4,413.78 | 692.72 | 3,343.39 | 647.45 | 1,321.73 | 2,494.78 | 3,260.26 | 2,064.86 |
| 74 | 4,517.85 | 3,390.63 | 2,593.94 | 4,588.22 | 720.43 | 3,485.75 | 673.30 | 1,384.02 | 2,597.43 | 3,402.08 | 2,168.93 |
| 75 | 4,695.67 | 3,520.33 | 2,724.20 | 4,771.38 | 748.90 | 3,634.44 | 699.92 | 1,449.59 | 2,706.09 | 3,550.55 | 2,277.58 |
| 76 | 4,879.27 | 3,654.30 | 2,860.23 | 4,962.40 | 779.01 | 3,790.00 | 728.07 | 1,519.08 | 2,820.09 | 3,706.22 | 2,391.36 |
| 77 | 5,068.32 | 3,792.40 | 3,002.92 | 5,162.68 | 810.43 | 3,952.99 | 757.41 | 1,592.06 | 2,940.41 | 3,868.99 | 2,510.60 |
| 78 | 5,263.27 | 3,934.66 | 3,152.70 | 5,372.57 | 843.59 | 4,124.04 | 788.39 | 1,669.08 | 3,067.72 | 4,040.26 | 2,635.61 |
| 79 | 5,373.88 | 4,024.33 | 3,215.65 | 5,525.63 | 867.37 | 4,248.18 | 810.65 | 1,731.59 | 3,163.39 | 4,161.57 | 2,726.60 |
| 80 | 5,485.81 | 4,116.40 | 3,280.01 | 5,691.99 | 893.56 | 4,383.78 | 835.08 | 1,787.99 | 3,252.08 | 4,247.75 | 2,825.76 |
| 81 | 5,629.15 | 4,228.55 | 3,345.57 | 5,879.84 | 923.23 | 4,538.58 | 862.79 | 1,854.42 | 3,359.75 | 4,381.49 | 2,939.87 |
| 82 | 5,776.10 | 4,343.42 | 3,412.44 | 6,073.59 | 953.77 | 4,698.51 | 891.37 | 1,923.15 | 3,470.70 | 4,518.94 | 3,058.67 |
| 83 | 5,926.75 | 4,461.67 | 3,480.73 | 6,274.09 | 985.41 | 4,864.54 | 920.94 | 1,994.49 | 3,585.79 | 4,660.87 | 3,182.26 |
| 84 | 6,081.55 | 4,582.65 | 3,550.44 | 6,481.26 | 1,018.14 | 5,036.14 | 951.48 | 2,068.46 | 3,704.26 | 4,807.16 | 3,310.88 |
| 85 | 6,240.17 | 4,707.34 | 3,621.46 | 6,695.07 | 1,051.74 | 5,213.85 | 982.90 | 2,145.15 | 3,826.88 | 4,957.92 | 3,444.52 |
| 86 | 6,403.04 | 4,835.31 | 3,693.79 | 6,915.98 | 1,086.65 | 5,397.88 | 1,015.52 | 2,224.78 | 3,953.64 | 5,113.81 | 3,583.61 |
| 87 | 6,570.49 | 4,966.98 | 3,767.64 | 7,144.20 | 1,122.54 | 5,588.57 | 1,049.12 | 2,307.25 | 4,084.33 | 5,274.28 | 3,728.37 |
| 88 | 6,741.65 | 5,102.03 | 3,843.13 | 7,380.05 | 1,159.63 | 5,785.81 | 1,083.81 | 2,392.89 | 4,219.38 | 5,439.77 | 3,878.80 |
| 89 | 6,917.62 | 5,240.68 | 3,919.93 | 7,623.54 | 1,197.92 | 5,990.02 | 1,119.59 | 2,481.69 | 4,359.35 | 5,610.72 | 4,035.78 |
| 90 | 7,098.38 | 5,383.05 | 3,998.37 | 7,875.21 | 1,237.74 | 6,201.55 | 1,156.79 | 2,573.65 | 4,503.67 | 5,786.57 | 4,198.55 |
| 91 | 7,190.78 | 5,456.46 | 4,078.33 | 8,005.13 | 1,258.24 | 6,310.86 | 1,175.88 | 2,621.54 | 4,578.07 | 5,877.44 | 4,283.42 |
| 92 | 7,285.03 | 5,530.64 | 4,159.82 | 8,137.02 | 1,279.08 | 6,422.13 | 1,195.41 | 2,670.20 | 4,653.78 | 5,969.84 | 4,369.93 |
| 93 | 7,379.94 | 5,605.81 | 4,243.16 | 8,271.31 | 1,300.13 | 6,535.58 | 1,215.04 | 2,719.72 | 4,730.69 | 6,063.66 | 4,458.29 |
| 94 | 7,476.48 | 5,681.95 | 4,327.93 | 8,407.68 | 1,321.73 | 6,651.00 | 1,235.23 | 2,770.12 | 4,809.01 | 6,158.89 | 4,548.18 |
| 95 | 7,573.79 | 5,759.30 | 4,414.44 | 8,546.33 | 1,343.55 | 6,768.38 | 1,255.63 | 2,821.61 | 4,888.54 | 6,255.77 | 4,640.03 |
| 96 | 7,672.63 | 5,837.73 | 4,502.80 | 8,687.82 | 1,365.70 | 6,887.83 | 1,276.35 | 2,874.09 | 4,969.59 | 6,353.95 | 4,733.96 |
| 97 | 7,772.77 | 5,916.93 | 4,592.80 | 8,830.84 | 1,388.39 | 7,009.47 | 1,297.52 | 2,927.10 | 5,051.96 | 6,453.98 | 4,829.41 |
| 98 | 7,874.23 | 5,997.44 | 4,684.65 | 8,976.69 | 1,411.19 | 7,133.07 | 1,318.90 | 2,981.65 | 5,135.52 | 6,555.11 | 4,927.05 |
| 99+ | 7,977.10 | 6,079.04 | 4,778.36 | 9,124.83 | 1,434.53 | 7,259.07 | 1,340.72 | 3,036.96 | 5,220.50 | 6,657.98 | 5,026.43 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan A | Plan B | Plan D | Plan F | Plan FH | Plan G | Plan GH | Plan K | Plan L | Plan M | Plan N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 65 | \$3,507.90 | \$2,655.80 | \$1,826.49 | \$3,605.53 | \$565.96 | \$2,662.45 | \$528.98 | \$1,052.17 | \$2,055.47 | \$2,570.27 | \$1,528.13 |
| 66 | 3,636.41 | 2,759.43 | 1,919.00 | 3,747.02 | 588.32 | 2,772.96 | 549.81 | 1,079.55 | 2,119.18 | 2,684.60 | 1,605.37 |
| 67 | 3,792.19 | 2,872.45 | 2,023.40 | 3,893.42 | 611.23 | 2,892.19 | 571.20 | 1,125.59 | 2,197.84 | 2,803.39 | 1,692.64 |
| 68 | 3,952.11 | 2,988.96 | 2,132.05 | 4,045.60 | 635.12 | 3,016.23 | 593.56 | 1,174.68 | 2,281.18 | 2,926.34 | 1,783.19 |
| 69 | 4,117.06 | 3,109.39 | 2,244.74 | 4,203.89 | 660.10 | 3,144.96 | 616.90 | 1,226.94 | 2,369.11 | 3,054.74 | 1,877.55 |
| 70 | 4,287.02 | 3,232.99 | 2,361.80 | 4,368.51 | 685.85 | 3,278.81 | 641.01 | 1,282.24 | 2,461.94 | 3,187.94 | 1,975.51 |
| 71 | 4,462.11 | 3,360.74 | 2,484.09 | 4,539.78 | 712.68 | 3,418.44 | 666.10 | 1,340.93 | 2,560.02 | 3,326.81 | 2,077.29 |
| 72 | 4,642.54 | 3,492.30 | 2,611.07 | 4,718.36 | 740.72 | 3,563.64 | 692.29 | 1,402.79 | 2,663.11 | 3,471.35 | 2,183.55 |
| 73 | 4,828.54 | 3,627.90 | 2,743.72 | 4,904.36 | 769.85 | 3,715.06 | 719.45 | 1,468.68 | 2,771.65 | 3,622.55 | 2,294.27 |
| 74 | 5,019.89 | 3,767.53 | 2,882.05 | 5,098.43 | 800.39 | 3,873.24 | 748.03 | 1,537.84 | 2,886.41 | 3,780.19 | 2,410.13 |
| 75 | 5,217.77 | 3,911.75 | 3,026.81 | 5,301.56 | 832.25 | 4,038.18 | 777.81 | 1,610.71 | 3,006.74 | 3,945.13 | 2,530.67 |
| 76 | 5,421.45 | 4,060.44 | 3,178.01 | 5,513.84 | 865.63 | 4,211.09 | 809.01 | 1,687.73 | 3,133.50 | 4,117.82 | 2,657.32 |
| 77 | 5,631.44 | 4,213.71 | 3,336.63 | 5,736.17 | 900.54 | 4,392.29 | 841.63 | 1,768.79 | 3,267.25 | 4,298.80 | 2,789.87 |
| 78 | 5,848.53 | 4,371.89 | 3,502.99 | 5,969.84 | 937.19 | 4,582.33 | 875.88 | 1,854.53 | 3,408.63 | 4,489.38 | 2,928.41 |
| 79 | 5,970.93 | 4,471.60 | 3,573.02 | 6,139.69 | 963.81 | 4,720.32 | 900.76 | 1,923.91 | 3,514.88 | 4,624.11 | 3,029.65 |
| 80 | 6,095.95 | 4,573.93 | 3,644.48 | 6,324.27 | 992.94 | 4,870.98 | 928.03 | 1,986.64 | 3,613.17 | 4,720.00 | 3,139.72 |
| 81 | 6,255.11 | 4,698.29 | 3,717.35 | 6,532.75 | 1,025.77 | 5,042.90 | 958.68 | 2,060.49 | 3,732.95 | 4,868.14 | 3,266.59 |
| 82 | 6,418.09 | 4,825.92 | 3,791.75 | 6,748.74 | 1,059.92 | 5,220.94 | 990.54 | 2,136.75 | 3,856.55 | 5,021.09 | 3,398.37 |
| 83 | 6,585.65 | 4,957.38 | 3,867.46 | 6,971.29 | 1,094.94 | 5,405.19 | 1,023.26 | 2,216.27 | 3,984.18 | 5,178.61 | 3,535.72 |
| 84 | 6,757.69 | 5,092.21 | 3,944.91 | 7,201.36 | 1,131.05 | 5,596.21 | 1,057.08 | 2,298.42 | 4,115.97 | 5,341.37 | 3,678.51 |
| 85 | 6,934.09 | 5,230.76 | 4,023.78 | 7,438.74 | 1,168.46 | 5,793.66 | 1,091.99 | 2,383.83 | 4,252.22 | 5,508.94 | 3,827.20 |
| 86 | 7,114.85 | 5,373.01 | 4,104.18 | 7,684.52 | 1,207.19 | 5,998.10 | 1,128.21 | 2,472.31 | 4,392.84 | 5,681.84 | 3,981.79 |
| 87 | 7,300.74 | 5,518.97 | 4,186.22 | 7,938.04 | 1,247.01 | 6,209.73 | 1,165.41 | 2,563.94 | 4,538.47 | 5,860.42 | 4,142.80 |
| 88 | 7,491.10 | 5,669.30 | 4,270.11 | 8,200.08 | 1,288.35 | 6,429.00 | 1,204.03 | 2,659.07 | 4,688.47 | 6,044.46 | 4,310.04 |
| 89 | 7,686.70 | 5,823.55 | 4,355.42 | 8,470.73 | 1,331.01 | 6,656.02 | 1,243.95 | 2,757.69 | 4,843.60 | 6,234.28 | 4,484.36 |
| 90 | 7,887.43 | 5,981.84 | 4,442.47 | 8,750.44 | 1,375.08 | 6,890.89 | 1,285.08 | 2,860.01 | 5,003.96 | 6,429.76 | 4,665.56 |
| 91 | 7,990.19 | 6,063.44 | 4,531.38 | 8,894.76 | 1,397.77 | 7,012.52 | 1,306.35 | 2,913.03 | 5,086.87 | 6,531.00 | 4,759.81 |
| 92 | 8,094.59 | 6,145.69 | 4,622.03 | 9,041.60 | 1,420.90 | 7,136.45 | 1,327.95 | 2,967.14 | 5,170.65 | 6,633.54 | 4,855.92 |
| 93 | 8,199.86 | 6,229.48 | 4,714.43 | 9,190.94 | 1,444.46 | 7,262.34 | 1,349.99 | 3,022.12 | 5,256.39 | 6,737.51 | 4,954.00 |
| 94 | 8,307.20 | 6,314.13 | 4,808.80 | 9,342.36 | 1,468.46 | 7,390.52 | 1,372.35 | 3,078.19 | 5,343.45 | 6,843.22 | 5,054.03 |
| 95 | 8,415.31 | 6,399.98 | 4,905.12 | 9,496.50 | 1,492.68 | 7,520.99 | 1,395.04 | 3,135.14 | 5,432.03 | 6,951.11 | 5,156.03 |
| 96 | 8,525.06 | 6,486.93 | 5,002.98 | 9,653.27 | 1,517.33 | 7,653.54 | 1,418.06 | 3,193.17 | 5,521.81 | 7,060.09 | 5,260.21 |
| 97 | 8,636.44 | 6,575.29 | 5,103.12 | 9,812.65 | 1,542.42 | 7,788.70 | 1,441.52 | 3,252.41 | 5,613.34 | 7,170.49 | 5,366.25 |
| 98 | 8,749.24 | 6,664.85 | 5,205.23 | 9,974.32 | 1,567.84 | 7,926.37 | 1,465.30 | 3,313.06 | 5,706.06 | 7,283.28 | 5,474.79 |
| 99+ | 8,863.78 | 6,755.40 | 5,309.30 | 10,138.72 | 1,594.02 | 8,066.01 | 1,489.73 | 3,374.48 | 5,800.75 | 7,397.50 | 5,585.41 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2013 and Subsequent<br>Annual Rates* - Substandard Risk - Male

Current
Rates

| Attained Age | Plan A | Plan B | Plan D | Plan F | Plan FH | Plan G | Plan GH | Plan K | Plan L | Plan M | Plan N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 65 | \$3,897.68 | \$2,950.78 | \$2,029.40 | \$4,006.33 | \$629.01 | \$2,958.41 | \$587.89 | \$1,169.23 | \$2,283.36 | \$2,856.09 | \$1,697.88 |
| 66 | 4,040.80 | 3,066.19 | 2,132.16 | 4,163.20 | 653.67 | 3,080.92 | 610.90 | 1,199.44 | 2,354.27 | 2,982.74 | 1,783.62 |
| 67 | 4,213.16 | 3,191.86 | 2,248.24 | 4,326.29 | 678.98 | 3,213.36 | 634.58 | 1,250.50 | 2,441.87 | 3,114.63 | 1,880.60 |
| 68 | 4,391.31 | 3,321.03 | 2,368.89 | 4,495.16 | 705.59 | 3,351.35 | 659.45 | 1,305.26 | 2,534.49 | 3,251.75 | 1,981.29 |
| 69 | 4,574.69 | 3,454.88 | 2,494.12 | 4,671.12 | 733.41 | 3,494.15 | 685.41 | 1,363.08 | 2,632.23 | 3,394.12 | 2,086.13 |
| 70 | 4,763.52 | 3,592.22 | 2,624.38 | 4,854.07 | 762.21 | 3,643.17 | 712.36 | 1,424.61 | 2,735.98 | 3,542.37 | 2,194.78 |
| 71 | 4,957.81 | 3,734.04 | 2,759.98 | 5,044.21 | 791.88 | 3,798.19 | 740.07 | 1,490.06 | 2,844.52 | 3,696.30 | 2,308.24 |
| 72 | 5,158.54 | 3,880.33 | 2,901.25 | 5,242.43 | 823.19 | 3,959.64 | 769.30 | 1,558.90 | 2,959.07 | 3,857.42 | 2,426.27 |
| 73 | 5,365.05 | 4,030.98 | 3,048.52 | 5,449.37 | 855.37 | 4,127.75 | 799.41 | 1,631.88 | 3,080.05 | 4,025.20 | 2,549.32 |
| 74 | 5,577.66 | 4,186.00 | 3,202.34 | 5,664.93 | 889.19 | 4,303.49 | 831.05 | 1,708.79 | 3,206.92 | 4,200.18 | 2,678.05 |
| 75 | 5,797.59 | 4,346.47 | 3,363.14 | 5,890.53 | 924.54 | 4,487.09 | 864.10 | 1,789.62 | 3,340.66 | 4,383.56 | 2,812.12 |
| 76 | 6,023.73 | 4,511.64 | 3,531.13 | 6,126.49 | 961.85 | 4,679.09 | 898.90 | 1,875.26 | 3,481.72 | 4,575.45 | 2,952.30 |
| 77 | 6,257.08 | 4,681.92 | 3,707.31 | 6,373.69 | 1,000.68 | 4,880.47 | 935.23 | 1,965.47 | 3,630.30 | 4,776.94 | 3,099.79 |
| 78 | 6,498.60 | 4,857.67 | 3,892.11 | 6,633.33 | 1,041.59 | 5,091.45 | 973.41 | 2,060.60 | 3,787.39 | 4,988.25 | 3,253.94 |
| 79 | 6,633.98 | 4,968.50 | 3,970.00 | 6,821.51 | 1,070.83 | 5,244.72 | 1,000.79 | 2,137.73 | 3,905.53 | 5,137.92 | 3,366.19 |
| 80 | 6,773.18 | 5,082.07 | 4,049.42 | 7,026.92 | 1,103.23 | 5,412.28 | 1,031.01 | 2,207.65 | 4,014.84 | 5,244.50 | 3,488.48 |
| 81 | 6,950.01 | 5,219.96 | 4,130.37 | 7,258.85 | 1,139.88 | 5,603.08 | 1,065.26 | 2,289.36 | 4,147.49 | 5,409.01 | 3,629.53 |
| 82 | 7,131.21 | 5,362.21 | 4,213.06 | 7,498.30 | 1,177.63 | 5,800.97 | 1,100.61 | 2,374.23 | 4,284.95 | 5,579.08 | 3,776.04 |
| 83 | 7,317.54 | 5,508.06 | 4,297.27 | 7,745.83 | 1,216.57 | 6,005.73 | 1,136.94 | 2,462.49 | 4,426.76 | 5,754.39 | 3,928.44 |
| 84 | 7,508.56 | 5,657.95 | 4,383.24 | 8,001.42 | 1,256.83 | 6,217.80 | 1,174.57 | 2,553.91 | 4,573.05 | 5,934.82 | 4,087.38 |
| 85 | 7,704.37 | 5,811.88 | 4,470.84 | 8,265.53 | 1,298.39 | 6,437.51 | 1,213.41 | 2,648.60 | 4,724.58 | 6,121.26 | 4,252.33 |
| 86 | 7,905.32 | 5,969.84 | 4,560.29 | 8,538.26 | 1,341.15 | 6,664.42 | 1,253.44 | 2,746.78 | 4,881.01 | 6,313.47 | 4,424.25 |
| 87 | 8,111.93 | 6,132.60 | 4,651.60 | 8,820.25 | 1,385.66 | 6,899.72 | 1,295.01 | 2,848.89 | 5,042.58 | 6,511.80 | 4,602.94 |
| 88 | 8,323.57 | 6,299.40 | 4,744.54 | 9,111.20 | 1,431.48 | 7,143.32 | 1,337.88 | 2,954.59 | 5,209.27 | 6,716.02 | 4,788.94 |
| 89 | 8,540.87 | 6,470.46 | 4,839.45 | 9,411.85 | 1,478.93 | 7,395.43 | 1,382.17 | 3,064.34 | 5,381.74 | 6,926.78 | 4,982.58 |
| 90 | 8,763.53 | 6,646.74 | 4,936.21 | 9,722.32 | 1,527.91 | 7,656.59 | 1,427.99 | 3,177.90 | 5,560.10 | 7,144.09 | 5,184.07 |
| 91 | 8,877.85 | 6,737.18 | 5,034.94 | 9,883.01 | 1,553.11 | 7,791.75 | 1,451.55 | 3,236.92 | 5,651.84 | 7,256.67 | 5,288.68 |
| 92 | 8,994.03 | 6,828.49 | 5,135.63 | 10,045.88 | 1,578.75 | 7,929.32 | 1,475.44 | 3,296.81 | 5,745.33 | 7,370.67 | 5,395.48 |
| 93 | 9,111.09 | 6,921.43 | 5,238.28 | 10,212.02 | 1,605.04 | 8,069.39 | 1,499.99 | 3,358.01 | 5,840.79 | 7,486.19 | 5,504.35 |
| 94 | 9,229.89 | 7,015.69 | 5,343.01 | 10,380.35 | 1,631.44 | 8,211.53 | 1,524.75 | 3,420.19 | 5,937.11 | 7,603.90 | 5,615.52 |
| 95 | 9,350.32 | 7,110.92 | 5,449.92 | 10,551.73 | 1,658.60 | 8,356.40 | 1,550.06 | 3,483.57 | 6,035.51 | 7,723.03 | 5,728.86 |
| 96 | 9,472.50 | 7,207.69 | 5,559.01 | 10,725.62 | 1,685.88 | 8,504.22 | 1,575.59 | 3,548.15 | 6,135.44 | 7,844.23 | 5,844.61 |
| 97 | 9,596.32 | 7,305.76 | 5,670.17 | 10,903.00 | 1,713.80 | 8,654.33 | 1,601.66 | 3,613.82 | 6,236.89 | 7,967.50 | 5,962.75 |
| 98 | 9,721.12 | 7,405.36 | 5,783.52 | 11,082.78 | 1,742.28 | 8,806.84 | 1,628.28 | 3,680.91 | 6,339.98 | 8,092.62 | 6,083.19 |
| 99+ | 9,848.21 | 7,505.94 | 5,899.26 | 11,265.40 | 1,771.08 | 8,962.40 | 1,655.22 | 3,749.31 | 6,445.15 | 8,219.50 | 6,206.35 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

Standardized Medicare Supplement
Policy Form Series GR-A80 Issues Prior to 1/1/2012

Current Rates

Annual Rates* - Male or Female

| Attained Age | Plan A | Plan B | Plan D | Plan F | Plan FH | Plan G | Plan GH | Plan K | Plan L | Plan M | Plan N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 65 | \$3,249.57 | \$2,460.52 | n/a | \$3,340.12 | \$524.29 | \$2,466.52 | n/a | \$975.05 | \$1,903.84 | \$2,381.11 | \$1,415.77 |
| 66 | 3,368.92 | 2,556.42 | n/a | 3,471.03 | 545.12 | 2,569.07 | n/a | 1,000.03 | 1,962.97 | 2,487.03 | 1,487.11 |
| 67 | 3,513.03 | 2,661.14 | n/a | 3,607.06 | 566.18 | 2,679.36 | n/a | 1,042.68 | 2,036.06 | 2,597.00 | 1,568.17 |
| 68 | 3,661.50 | 2,769.47 | n/a | 3,747.90 | 588.43 | 2,794.34 | n/a | 1,088.39 | 2,113.51 | 2,711.00 | 1,652.28 |
| 69 | 3,814.00 | 2,880.41 | n/a | 3,894.73 | 611.56 | 2,913.47 | n/a | 1,136.61 | 2,194.78 | 2,829.90 | 1,739.44 |
| 70 | 3,971.86 | 2,995.18 | n/a | 4,047.24 | 635.45 | 3,037.61 | n/a | 1,187.88 | 2,281.07 | 2,953.50 | 1,830.09 |
| 71 | 4,134.07 | 3,113.43 | n/a | 4,205.86 | 660.32 | 3,166.88 | n/a | 1,242.10 | 2,371.62 | 3,082.12 | 1,924.57 |
| 72 | 4,300.98 | 3,235.39 | n/a | 4,370.91 | 686.29 | 3,301.50 | n/a | 1,299.70 | 2,467.18 | 3,216.19 | 2,023.07 |
| 73 | 4,473.45 | 3,361.06 | n/a | 4,543.60 | 713.23 | 3,441.79 | n/a | 1,360.46 | 2,567.87 | 3,355.94 | 2,125.84 |
| 74 | 4,650.83 | 3,490.44 | n/a | 4,723.60 | 741.59 | 3,588.30 | n/a | 1,424.61 | 2,674.12 | 3,502.33 | 2,232.85 |
| 75 | 4,834.00 | 3,623.97 | n/a | 4,911.34 | 771.05 | 3,741.24 | n/a | 1,492.35 | 2,785.50 | 3,655.06 | 2,344.89 |
| 76 | 5,022.72 | 3,761.75 | n/a | 5,108.14 | 801.92 | 3,901.06 | n/a | 1,563.59 | 2,903.32 | 3,815.31 | 2,461.62 |
| 77 | 5,217.34 | 3,903.79 | n/a | 5,314.32 | 834.21 | 4,069.17 | n/a | 1,638.97 | 3,026.81 | 3,982.98 | 2,584.45 |
| 78 | 5,418.39 | 4,050.40 | n/a | 5,530.54 | 868.25 | 4,245.35 | n/a | 1,718.06 | 3,157.61 | 4,158.95 | 2,713.18 |
| 79 | 5,531.84 | 4,142.47 | n/a | 5,687.73 | 892.79 | 4,372.98 | n/a | 1,782.42 | 3,256.45 | 4,283.75 | 2,806.89 |
| 80+ | 5,647.92 | 4,237.16 | n/a | 5,859.01 | 920.07 | 4,512.51 | n/a | 1,840.68 | 3,347.75 | 4,372.55 | 2,908.78 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

| State: | Rhode Island Filing Company: | Colonial Penn Life Insurance Company |
| :---: | :---: | :---: |
| TOI/Sub-TOI: | MS08I Individual Medicare Supplement - Standard Plans 2010/MS08I.012 Multi-Plan 2010 |  |
| Product Name: | 2022 CPL-GR-A80 |  |
| Project Name/Number: | 1 |  |

## Supporting Document Schedules

| Satisfied - Item: | A\&H Experience |
| :---: | :---: |
| Comments: |  |
| Attachment(s): | Exhibit I.pdf <br> Exhibit II.pdf <br> Exhibit III.pdf <br> Exhibit IV.pdf <br> Exhibit V-NW.pdf <br> Exhibit V - RI.pdf <br> Exhibit VI.pdf |
| Item Status: |  |
| Status Date: |  |
| Satisfied - Item: | Actuarial Certification - Life \& A\&H |
| Comments: |  |
| Attachment(s): | Rhodelsland_ActCertLAH - CPL.pdf |
| Item Status: |  |
| Status Date: |  |
| Satisfied - Item: | Actuarial Memorandum - A\&H Rate Revision Filing |
| Comments: |  |
| Attachment(s): | Actuarial Memo.pdf <br> RI Colonial Penn Life Insurance Company - Consumer Narrative.pdf |
| Item Status: |  |
| Status Date: |  |
| Bypassed - Item: | *Medicare Supplement-Individual |
| Bypass Reason: | N/A - this is a rate filing |
| Attachment(s): |  |
| Item Status: |  |
| Status Date: |  |
| Satisfied - Item: | Premium Rate Sheets - Life \& A\&H |
| Comments: |  |


| State: | Rhode Island Filing Company: MS08I Individual Medicare Supplement - Standard Plans 2010/MS08I.012 Multi-Plan 2010$2022 \text { CPL-GR-A80 }$ |  | Colonial Penn Life Insurance Company |
| :---: | :---: | :---: | :---: |
| TOI/Sub-TOI: |  |  |  |
| Product Name: |  |  |  |
| Project Name/Number: |  |  |  |
| Attachment(s): |  | Rate Sheet - Plan A.pdf Rate Sheet - Plan B.pdf Rate Sheet - Plan D.pdf Rate Sheet - Plan F.pdf Rate Sheet - Plan FH.pdf Rate Sheet - Plan G.pdf Rate Sheet - Plan GH.pdf Rate Sheet - Plan K.pdf Rate Sheet - Plan L.pdf Rate Sheet - Plan M.pdf Rate Sheet - Plan N.pdf |  |
| Item Status: |  |  |  |
| Status Date: |  |  |  |

## Colonial Penn Life Insurance Company

## Policy Form Series CPL-GR-A80 <br> Plans A, B, D, F, High Deductible F, G, High Deductible G, K, L, M, and N

Exhibit I
Standardized Medicare Supplement Benefit Chart

| Plan | Basic <br> Benefits | Part A <br> Deductible | Skilled <br> Nursing <br> Facility Care | Part B Deductible | Part B <br> Excess | Foreign <br> Travel Emergency |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A |  |  |  |  |  |  |
| B |  |  |  |  |  |  |
| D |  |  |  |  |  |  |
| F |  |  |  |  |  |  |
| High Deductible $\mathrm{F}^{(1)}$ |  |  |  |  |  |  |
| G |  |  |  |  |  |  |
| High Deductible G ${ }^{(1)}$ |  |  |  |  |  |  |
| $\mathrm{K}^{(2)}$ | 50\% | 50\% | 50\% |  |  |  |
| $L^{(3)}$ | 75\% | 75\% | 75\% |  |  |  |
| $M^{(4)}$ |  | 50\% |  |  |  |  |
| $\mathrm{N}^{(5)}$ | Copays |  |  |  |  |  |

${ }^{(1)}$ High Deductible Plans F and G benefits are paid after a federally mandated calendar year deductible is met (\$2,370 in 2021).
(2) Plan K benefits, excluding Part A Hospitalization Copayments and Part B Preventive Services, are paid at $50 \%$ until a federally mandated annual out-of-pocket limit is met (\$6,220 in 2021) and $100 \%$ thereafter.
${ }^{(3)}$ Plan L benefits, excluding Part A Hospitalization Copayments and Part B Preventive Services, are paid at $75 \%$ until a federally mandated annual out-of-pocket limit is met ( $\$ 3,110$ in 2021) and $100 \%$ thereafter.
(4) Plan M Part A Deductible benefits are paid at $50 \%$.
(5) Plan N Part B Coinsurance benefits are subject to copayments of up to $\$ 20$ per office visit and up to $\$ 50$ per emergency room visit. The emergency room copayment is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.

# Colonial Penn Life Insurance Company 

## Exhibit II

 2022 Rate AdjustmentsRhode Island

| Plan | Rate Change |
| :---: | :---: | :---: |
| A | $10.0 \%$ |
| B | $6.0 \%$ |
| D | $0.0 \%$ |
| F | $6.0 \%$ |
| FH | $0.0 \%$ |
| G | $2.0 \%$ |
| GH | $0.0 \%$ |
| K | $0.0 \%$ |
| L | $10.0 \%$ |
| M | $6.0 \%$ |
| N | $7.5 \%$ |

## Colonial Penn Life Insurance Company

Exhibit III
Standardized Medicare Supplement
Policy Form Series CPL-GR-A80
Rhode Island Rate History

|  | CPL-GR-A80A | CPL-GR-A80B | CPL-GR-A80D | CPL-GR-A80F | CPL-GR-A80FH | CPL-GR-A80G | CPL-GR-A80GH | CPL-GR-A80K | CPL-GR-A80L | CPL-GR-A80M | CPL-GR-A80N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 | 0.0\% | 0.0\% | N/A | 0.0\% | 0.0\% | 0.0\% | N/A | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 2012 | 7.9\% | 7.9\% | N/A | 7.9\% | 7.9\% | 7.9\% | N/A | 7.9\% | 7.9\% | 7.9\% | 7.9\% |
| 2013 | 1.7\% | 1.7\% | N/A | 6.5\% | 0.0\% | 0.0\% | N/A | 0.0\% | 1.7\% | 1.7\% | 1.7\% |
| 2014 | 6.0\% | 0.0\% | N/A | 7.0\% | 0.0\% | 5.0\% | N/A | 0.0\% | 6.0\% | 6.0\% | 4.0\% |
| 2015 | 12.0\% | 0.0\% | N/A | 7.0\% | 0.0\% | 0.0\% | N/A | 0.0\% | 4.0\% | 4.0\% | 0.0\% |
| 2016 | 12.0\% | 4.0\% | N/A | 4.8\% | 0.0\% | 0.0\% | N/A | 0.0\% | 4.0\% | 4.0\% | 0.0\% |
| 2017 | 12.0\% | 5.0\% | N/A | 6.0\% | 2.0\% | 5.0\% | N/A | 1.9\% | 5.0\% | 5.0\% | 5.0\% |
| 2018 | 12.0\% | 5.5\% | N/A | 5.5\% | 0.0\% | 5.5\% | N/A | 5.5\% | 5.5\% | 5.5\% | 6.2\% |
| 2019 | 12.0\% | 5.5\% | N/A | 7.0\% | 0.0\% | 5.0\% | N/A | 5.5\% | 5.5\% | 5.5\% | 0.0\% |
| 2020 | 12.0\% | 6.0\% | 6.0\% | 6.0\% | 2.0\% | 6.0\% | N/A | 6.0\% | 6.0\% | 6.0\% | 1.0\% |
| 2021 | 7.0\% | 7.0\% | 7.0\% | 5.0\% | 7.0\% | 7.0\% | 0.0\% | 7.0\% | 7.0\% | 7.0\% | 6.3\% |

# Colonial Penn Life Insurance Company 

Exhibit IV
Policy Form Series GR-A80
In-force Policy History

Rhode Island

| Year-End | GR-A80A | GR-A80B | GR-A80D | GR-A80F | GR-A80FH | GR-A80G | GR-A80GH | GR-A80K | GR-A80L | GR-A80M | GR-A80N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 0 | 0 | N/A | 100 | 5 | 0 | N/A | 0 | 0 | 1 | 144 |
| 2011 | 0 | 1 | N/A | 440 | 18 | 2 | N/A | 0 | 0 | 2 | 403 |
| 2012 | 0 | 1 | N/A | 666 | 42 | 7 | N/A | 0 | 2 | 2 | 593 |
| 2013 | 0 | 1 | N/A | 846 | 41 | 13 | N/A | 0 | 9 | 2 | 693 |
| 2014 | 0 | 1 | N/A | 914 | 84 | 65 | N/A | 1 | 31 | 2 | 813 |
| 2015 | 0 | 1 | N/A | 844 | 103 | 180 | N/A | 3 | 48 | 2 | 950 |
| 2016 | 0 | 1 | N/A | 747 | 117 | 250 | N/A | 3 | 41 | 3 | 1,031 |
| 2017 | 0 | 1 | N/A | 643 | 132 | 334 | N/A | 3 | 35 | 2 | 1,040 |
| 2018 | 0 | , | N/A | 548 | 133 | 347 | N/A | 1 | 31 | 2 | 1,037 |
| 2019 | 0 | 1 | 97 | 473 | 114 | 344 | N/A | 1 | 28 | 1 | 1,000 |
| 2020 | 0 | 1 | 228 | 389 | 94 | 301 | 1 | 1 | 23 | 1 | 847 |
| As of 6/2021 | 0 | 1 | 235 | 346 | 77 | 255 | 2 | 1 | 16 | 1 | 715 |

## Nationwide

| Year-End | GR-A80A | GR-A80B | GR-A80D | GR-A80F | GR-A80FH | GR-A80G | GR-A80GH | GR-A80K | GR-A80L | GR-A80M | GR-A80N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 70 | 12 | N/A | 10,707 | 2,354 | 1,444 | N/A | 279 | 139 | 56 | 15,031 |
| 2011 | 190 | 44 | N/A | 31,682 | 6,355 | 2,974 | N/A | 705 | 260 | 70 | 40,931 |
| 2012 | 265 | 39 | N/A | 47,314 | 8,815 | 4,588 | N/A | 775 | 337 | 75 | 60,003 |
| 2013 | 286 | 51 | N/A | 54,533 | 10,438 | 9,579 | N/A | 871 | 401 | 67 | 74,499 |
| 2014 | 307 | 64 | N/A | 55,584 | 12,324 | 17,133 | N/A | 1,133 | 617 | 58 | 84,982 |
| 2015 | 272 | 75 | N/A | 55,438 | 14,009 | 23,000 | N/A | 1,523 | 750 | 57 | 93,964 |
| 2016 | 248 | 73 | N/A | 56,623 | 15,629 | 27,450 | N/A | 1,640 | 747 | 46 | 101,085 |
| 2017 | 222 | 67 | N/A | 57,802 | 16,569 | 28,198 | N/A | 1,690 | 699 | 40 | 104,222 |
| 2018 | 181 | 57 | N/A | 58,991 | 16,864 | 27,378 | N/A | 1,642 | 624 | 42 | 104,663 |
| 2019 | 164 | 50 | 6,245 | 58,378 | 16,210 | 24,892 | N/A | 1,412 | 543 | 34 | 97,855 |
| 2020 | 122 | 44 | 15,696 | 51,339 | 14,141 | 24,363 | 743 | 1,314 | 482 | 32 | 85,783 |
| As of 6/2021 | 102 | 41 | 17,978 | 46,785 | 12,663 | 22,911 | 1,505 | 1,132 | 409 | 32 | 76,648 |

## Colonial Penn Life Insurance Company

Exhibit V
Policy Form Series GR-A80
Nationwide Experience


## Colonial Penn Life Insurance Company

Exhibit V
Policy Form Series GR-A80
Nationwide Experience

|  | Experience <br> Period | Earned Premium | Incurred Claims | $\begin{aligned} & \text { Claim } \\ & \text { Ratio } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| CPL-GR-A80FH | 2010 | 547,137 | 114,261 | 20.9\% |
|  | 2011 | 3,554,748 | 1,300,106 | 36.6\% |
|  | 2012 | 5,812,957 | 2,687,478 | 46.2\% |
|  | 2013 | 7,171,562 | 3,631,100 | 50.6\% |
|  | 2014 | 8,698,056 | 4,706,195 | 54.1\% |
|  | 2015 | 10,038,501 | 5,905,010 | 58.8\% |
|  | 2016 | 11,337,678 | 6,255,692 | 55.2\% |
|  | 2017 | 12,556,263 | 7,567,705 | 60.3\% |
|  | 2018 | 12,915,471 | 8,369,756 | 64.8\% |
|  | 2019 | 12,743,298 | 9,159,008 | 71.9\% |
|  | 2020 | 12,031,412 | 7,337,695 | 61.0\% |
|  | Total | 97,407,082 | 57,034,005 | 58.6\% |
| CPL-GR-A80G | 2010 | 1,152,827 | 627,691 | 54.4\% |
|  | 2011 | 5,150,046 | 3,034,908 | 58.9\% |
|  | 2012 | 8,867,389 | 5,918,070 | 66.7\% |
|  | 2013 | 14,945,948 | 10,399,567 | 69.6\% |
|  | 2014 | 29,158,397 | 20,039,909 | 68.7\% |
|  | 2015 | 43,540,143 | 31,404,557 | 72.1\% |
|  | 2016 | 54,445,059 | 40,938,102 | 75.2\% |
|  | 2017 | 64,122,288 | 47,134,919 | 73.5\% |
|  | 2018 | 67,816,511 | 50,167,069 | 74.0\% |
|  | 2019 | 67,332,696 | 51,413,205 | 76.4\% |
|  | 2020 | 69,226,713 | 46,229,545 | 66.8\% |
|  | Total | 425,758,018 | 307,307,541 | 72.2\% |
| CPL-GR-A80GH | - 2020 | 197,472 | 24,148 | 12.2\% |
|  | Total | 197,472 | 24,148 | 12.2\% |
| CPL-GR-A80K | 2010 | 123,542 | 45,081 | 36.5\% |
|  | 2011 | 730,215 | 348,121 | 47.7\% |
|  | 2012 | 904,433 | 518,979 | 57.4\% |
|  | 2013 | 973,023 | 546,504 | 56.2\% |
|  | 2014 | 1,339,640 | 782,060 | 58.4\% |
|  | 2015 | 1,825,658 | 1,194,257 | 65.4\% |
|  | 2016 | 2,042,790 | 1,409,438 | 69.0\% |
|  | 2017 | 2,151,406 | 1,452,305 | 67.5\% |
|  | 2018 | 2,180,941 | 1,589,368 | 72.9\% |
|  | 2019 | 1,982,791 | 1,408,210 | 71.0\% |
|  | 2020 | 1,915,502 | 1,240,544 | 64.8\% |
|  | Total | 16,169,941 | 10,534,867 | 65.2\% |

## Colonial Penn Life Insurance Company

Exhibit V
Policy Form Series GR-A80
Nationwide Experience


## Colonial Penn Life Insurance Company

Exhibit V
Policy Form Series GR-A80
Rhode Island Experience

|  | Experience <br> Period | Earned Premium | Incurred Claims | Claim <br> Ratio |
| :---: | :---: | :---: | :---: | :---: |
| CPL-GR-A80B | 2011 | 2,059 | 21 | 1.0\% |
|  | 2012 | 2,247 | 608 | 27.1\% |
|  | 2013 | 2,375 | 508 | 21.4\% |
|  | 2014 | 2,468 | 185 | 7.5\% |
|  | 2015 | 2,564 | 543 | 21.2\% |
|  | 2016 | 2,769 | 1,326 | 47.9\% |
|  | 2017 | 3,018 | 273 | 9.1\% |
|  | 2018 | 3,305 | 802 | 24.3\% |
|  | 2019 | 3,617 | 2,328 | 64.3\% |
|  | 2020 | 4,098 | 204 | 5.0\% |
|  | Total | 28,519 | 6,799 | 23.8\% |
| CPL-GR-A80D | 2019 | 49,374 | 33,652 | 68.2\% |
|  | 2020 | 311,293 | 146,478 | 47.1\% |
|  | Total | 360,666 | 180,130 | 49.9\% |
| CPL-GR-A80F | 2010 | 57,670 | 48,228 | 83.6\% |
|  | 2011 | 655,753 | 594,899 | 90.7\% |
|  | 2012 | 1,306,381 | 1,107,163 | 84.8\% |
|  | 2013 | 1,867,316 | 1,539,448 | 82.4\% |
|  | 2014 | 2,348,803 | 1,832,155 | 78.0\% |
|  | 2015 | 2,472,478 | 1,936,964 | 78.3\% |
|  | 2016 | 2,345,363 | 1,803,271 | 76.9\% |
|  | 2017 | 2,256,689 | 1,754,464 | 77.7\% |
|  | 2018 | 1,994,221 | 1,427,495 | 71.6\% |
|  | 2019 | 1,921,898 | 1,505,862 | 78.4\% |
|  | 2020 | 1,722,616 | 970,728 | 56.4\% |
|  | Total | 18,949,188 | 14,520,676 | 76.6\% |
| CPL-GR-A80FH | H 2010 | 1,208 | 0 | 0.0\% |
|  | 2011 | 10,311 | 1,394 | 13.5\% |
|  | 2012 | 23,599 | 10,322 | 43.7\% |
|  | 2013 | 25,856 | 14,181 | 54.8\% |
|  | 2014 | 51,088 | 26,179 | 51.2\% |
|  | 2015 | 64,848 | 37,884 | 58.4\% |
|  | 2016 | 73,051 | 44,798 | 61.3\% |
|  | 2017 | 77,390 | 71,395 | 92.3\% |
|  | 2018 | 86,339 | 60,654 | 70.3\% |
|  | 2019 | 81,135 | 67,470 | 83.2\% |
|  | 2020 | 66,782 | 116,669 | 174.7\% |
|  | Total | 561,608 | 450,946 | 80.3\% |
| CPL-GR-A80G | 2011 | 867 | 870 | 100.4\% |
|  | 2012 | 11,600 | 3,454 | 29.8\% |
|  | 2013 | 12,352 | 7,779 | 63.0\% |
|  | 2014 | 69,281 | 34,896 | 50.4\% |
|  | 2015 | 265,892 | 185,466 | 69.8\% |
|  | 2016 | 434,895 | 315,052 | 72.4\% |
|  | 2017 | 630,628 | 480,312 | 76.2\% |
|  | 2018 | 773,639 | 645,895 | 83.5\% |
|  | 2019 | 837,477 | 613,699 | 73.3\% |
|  | 2020 | 834,646 | 566,375 | 67.9\% |
|  | Total | 3,871,276 | 2,853,799 | 73.7\% |

## Colonial Penn Life Insurance Company

Exhibit V
Policy Form Series GR-A80
Rhode Island Experience

|  | Experience Period | Earned Premium | Incurred Claims | Claim <br> Ratio |
| :---: | :---: | :---: | :---: | :---: |
| CPL-GR-A80GH | 2020 | 112 | 0 | 0.0\% |
|  | Total | 112 | 0 | 0.0\% |
| CPL-GR-A80K | 2014 | 732 | 61 | 8.3\% |
|  | 2015 | 2,816 | 3,246 | 115.3\% |
|  | 2016 | 3,259 | 1,974 | 60.6\% |
|  | 2017 | 3,459 | 1,803 | 52.1\% |
|  | 2018 | 1,471 | 61 | 4.2\% |
|  | 2019 | 1,618 | 11 | 0.7\% |
|  | 2020 | 1,797 | 1,208 | 67.2\% |
|  | Total | 15,150 | 8,363 | 55.2\% |
| CPL-GR-A80L | 2012 | 2,933 | 2,199 | 75.0\% |
|  | 2013 | 8,610 | 3,485 | 40.5\% |
|  | 2014 | 53,749 | 55,569 | 103.4\% |
|  | 2015 | 91,725 | 100,763 | 109.9\% |
|  | 2016 | 83,714 | 54,318 | 64.9\% |
|  | 2017 | 79,010 | 66,590 | 84.3\% |
|  | 2018 | 76,514 | 69,615 | 91.0\% |
|  | 2019 | 72,909 | 37,576 | 51.5\% |
|  | 2020 | 66,966 | 20,853 | 31.1\% |
|  | Total | 536,129 | 410,969 | 76.7\% |
| CPL-GR-A80M | 2010 | 343 | 0 | 0.0\% |
|  | 2011 | 1,947 | 593 | 30.5\% |
|  | 2012 | 3,377 | 2,394 | 70.9\% |
|  | 2013 | 3,663 | 5,494 | 150.0\% |
|  | 2014 | 3,974 | 1,143 | 28.8\% |
|  | 2015 | 4,313 | 2,293 | 53.2\% |
|  | 2016 | 5,771 | 5,550 | 96.2\% |
|  | 2017 | 5,230 | 2,813 | 53.8\% |
|  | 2018 | 5,747 | 2,858 | 49.7\% |
|  | 2019 | 5,178 | 9,600 | 185.4\% |
|  | 2020 | 3,611 | 72 | 2.0\% |
|  | Total | 43,153 | 32,808 | 76.0\% |
| CPL-GR-A80N | 2010 | 78,180 | 37,724 | 48.3\% |
|  | 2011 | 424,527 | 243,481 | 57.4\% |
|  | 2012 | 761,124 | 437,277 | 57.5\% |
|  | 2013 | 895,573 | 577,196 | 64.4\% |
|  | 2014 | 1,143,844 | 756,238 | 66.1\% |
|  | 2015 | 1,331,479 | 942,269 | 70.8\% |
|  | 2016 | 1,505,049 | 1,205,023 | 80.1\% |
|  | 2017 | 1,641,383 | 1,075,192 | 65.5\% |
|  | 2018 | 1,760,245 | 1,105,418 | 62.8\% |
|  | 2019 | 1,787,126 | 1,238,910 | 69.3\% |
|  | 2020 | 1,595,618 | 1,106,236 | 69.3\% |
|  | Total | 12,924,147 | 8,724,963 | 67.5\% |

## Colonial Penn Life Insurance Company

Exhibit V
Policy Form Series GR-A80
Rhode Island Experience

|  | Experience <br> Period | Earned <br> Premium | Incurred <br> Claims | Claim <br> Ratio |
| :---: | :---: | ---: | ---: | :---: |
|  | 2010 | 137,400 | 85,951 | $62.6 \%$ |
| 2011 | $1,095,464$ | 841,258 | $76.8 \%$ |  |
|  | 2012 | $2,111,262$ | $1,563,417$ | $74.1 \%$ |
| 2013 | $2,815,744$ | $2,148,091$ | $76.3 \%$ |  |
| 2014 | $3,673,939$ | $2,706,427$ | $73.7 \%$ |  |
| 2015 | $4,236,113$ | $3,209,428$ | $75.8 \%$ |  |
| 2016 | $4,453,869$ | $3,431,311$ | $77.0 \%$ |  |
| 2017 | $4,696,806$ | $3,452,842$ | $73.5 \%$ |  |
|  | $4,701,481$ | $3,312,797$ | $70.5 \%$ |  |
|  | 2018 | $4,760,332$ | $3,509,107$ | $73.7 \%$ |
|  | $4,607,538$ | $2,928,822$ | $63.6 \%$ |  |
| 2019 | $\mathbf{3 7 , 2 8 9 , 9 4 9}$ | $\mathbf{2 7 , 1 8 9 , 4 5 2}$ | $\mathbf{7 2 . 9 \%}$ |  |


| Experience Year | Issue Year | Duration | Earned Premium | Claims Incurred | Loss Ratio | Exposed Policies | Average Premium | Average Claim Cost | Premium Trend | Claim Trend |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 2010 | 0 | \$56,815 | \$56,346 | 99.2\% | 283 | \$2,409 | \$2,389 |  |  |
| 2010 Total |  | 0 | \$56,815 | \$56,346 | 99.2\% | 283 | \$2,409 | \$2,389 |  |  |
| 2011 | 2010 | 1 | \$153,080 | \$232,156 | 151.7\% | 833 | \$2,205 | \$3,344 |  |  |
|  | 2011 | 0 | \$176,184 | \$270,229 | 153.4\% | 980 | \$2,157 | \$3,309 |  |  |
| 2011 Total |  | 0.5 | \$329,264 | \$502,385 | 152.6\% | 1,813 | \$2,179 | \$3,325 | -9.5\% | 39.2\% |
| 2012 | 2010 | 2 | \$102,231 | \$174,442 | 170.6\% | 620 | \$1,979 | \$3,376 |  |  |
|  | 2011 | 1 | \$301,409 | \$556,666 | 184.7\% | 1,476 | \$2,450 | \$4,526 |  |  |
|  | 2012 | 0 | \$209,855 | \$372,444 | 177.5\% | 933 | \$2,699 | \$4,790 |  |  |
| 2012 Total |  | 0.8 | \$613,495 | \$1,103,553 | 179.9\% | 3,029 | \$2,430 | \$4,372 | 11.5\% | 31.5\% |
| 2013 | 2010 | 3 | \$77,247 | \$144,126 | 186.6\% | 448 | \$2,069 | \$3,861 |  |  |
|  | 2011 | 2 | \$246,242 | \$405,789 | 164.8\% | 1,150 | \$2,569 | \$4,234 |  |  |
|  | 2012 | 1 | \$322,978 | \$610,617 | 189.1\% | 1,393 | \$2,782 | \$5,260 |  |  |
|  | 2013 | 0 | \$155,502 | \$304,822 | 196.0\% | 675 | \$2,764 | \$5,419 |  |  |
| 2013 Total |  | 1.3 | \$801,969 | \$1,465,355 | 182.7\% | 3,666 | \$2,625 | \$4,797 | 8.0\% | 9.7\% |
| 2014 | 2010 | 4 | \$69,837 | \$128,485 | 184.0\% | 369 | \$2,271 | \$4,178 |  |  |
|  | 2011 | 3 | \$186,656 | \$283,458 | 151.9\% | 812 | \$2,758 | \$4,189 |  |  |
|  | 2012 | 2 | \$255,634 | \$460,128 | 180.0\% | 1,036 | \$2,961 | \$5,330 |  |  |
|  | 2013 | 1 | \$248,382 | \$399,890 | 161.0\% | 998 | \$2,987 | \$4,808 |  |  |
|  | 2014 | 0 | \$250,909 | \$404,649 | 161.3\% | 975 | \$3,088 | \$4,980 |  |  |
| 2014 Total |  | 1.6 | \$1,011,418 | \$1,676,610 | 165.8\% | 4,190 | \$2,897 | \$4,802 | 10.3\% | 0.1\% |
| 2015 | 2010 | 5 | \$64,128 | \$104,954 | 163.7\% | 317 | \$2,428 | \$3,973 |  |  |
|  | 2011 | 4 | \$161,022 | \$222,986 | 138.5\% | 643 | \$3,005 | \$4,161 |  |  |
|  | 2012 | 3 | \$211,593 | \$320,147 | 151.3\% | 790 | \$3,214 | \$4,863 |  |  |
|  | 2013 | 2 | \$176,196 | \$275,027 | 156.1\% | 685 | \$3,087 | \$4,818 |  |  |
|  | 2014 | 1 | \$312,931 | \$555,217 | 177.4\% | 1,160 | \$3,237 | \$5,744 |  |  |
|  | 2015 | 0 | \$72,221 | \$100,683 | 139.4\% | 282 | \$3,073 | \$4,284 |  |  |
| 2015 Total |  | 2.3 | \$998,090 | \$1,579,015 | 158.2\% | 3,877 | \$3,089 | \$4,887 | 6.6\% | 1.8\% |
| 2016 | 2010 | 6 | \$44,252 | \$110,992 | 250.8\% | 241 | \$2,203 | \$5,527 |  |  |
|  | 2011 | 5 | \$139,963 | \$185,065 | 132.2\% | 524 | \$3,205 | \$4,238 |  |  |
|  | 2012 | 4 | \$169,299 | \$206,964 | 122.2\% | 616 | \$3,298 | \$4,032 |  |  |
|  | 2013 | 3 | \$127,145 | \$132,439 | 104.2\% | 488 | \$3,127 | \$3,257 |  |  |
|  | 2014 | 2 | \$269,200 | \$424,612 | 157.7\% | 942 | \$3,429 | \$5,409 |  |  |
|  | 2015 | 1 | \$115,251 | \$142,477 | 123.6\% | 460 | \$3,007 | \$3,717 |  |  |
|  | 2016 | 0 | \$84,677 | \$246,145 | 290.7\% | 291 | \$3,492 | \$10,150 |  |  |
| 2016 Total |  | 2.8 | \$949,786 | \$1,448,692 | 152.5\% | 3,562 | \$3,200 | \$4,880 | 3.6\% | -0.1\% |
| 2017 | 2010 | 7 | \$39,267 | \$85,990 | 219.0\% | 184 | \$2,561 | \$5,608 |  |  |
|  | 2011 | 6 | \$128,875 | \$135,033 | 104.8\% | 439 | \$3,523 | \$3,691 |  |  |
|  | 2012 | 5 | \$145,392 | \$163,252 | 112.3\% | 472 | \$3,696 | \$4,150 |  |  |
|  | 2013 | 4 | \$106,515 | \$101,942 | 95.7\% | 373 | \$3,427 | \$3,280 |  |  |
|  | 2014 | 3 | \$244,908 | \$377,140 | 154.0\% | 786 | \$3,739 | \$5,758 |  |  |
|  | 2015 | 2 | \$80,599 | \$78,914 | 97.9\% | 284 | \$3,406 | \$3,334 |  |  |
|  | 2016 | 1 | \$158,062 | \$435,033 | 275.2\% | 455 | \$4,169 | \$11,473 |  |  |
|  | 2017 | 0 | \$72,359 | \$148,951 | 205.8\% | 219 | \$3,965 | \$8,162 |  |  |
| 2017 Total |  | 3.3 | \$975,977 | \$1,526,256 | 156.4\% | 3,212 | \$3,646 | \$5,702 | 14.0\% | 16.8\% |
| 2018 | 2010 | 8 | \$35,834 | \$60,508 | 168.9\% | 145 | \$2,976 | \$5,025 |  |  |
|  | 2011 | 7 | \$119,632 | \$128,791 | 107.7\% | 340 | \$4,222 | \$4,546 |  |  |
|  | 2012 | 6 | \$130,723 | \$131,572 | 100.6\% | 344 | \$4,567 | \$4,596 |  |  |
|  | 2013 | 5 | \$82,830 | \$78,221 | 94.4\% | 231 | \$4,312 | \$4,072 |  |  |
|  | 2014 | 4 | \$197,790 | \$281,407 | 142.3\% | 530 | \$4,478 | \$6,371 |  |  |
|  | 2015 | 3 | \$68,056 | \$85,749 | 126.0\% | 165 | \$4,965 | \$6,255 |  |  |
|  | 2016 | 2 | \$109,741 | \$297,424 | 271.0\% | 273 | \$4,824 | \$13,074 |  |  |
|  | 2017 | 1 | \$111,273 | \$161,608 | 145.2\% | 280 | \$4,769 | \$6,926 |  |  |
|  | 2018 | 0 | \$39,468 | \$83,043 | 210.4\% | 94 | \$5,038 | \$10,601 |  |  |
| 2018 Total |  | 4.1 | \$895,347 | \$1,308,324 | 146.1\% | 2,400 | \$4,477 | \$6,542 | 22.8\% | 14.7\% |
| 2019 | 2010 | 9 | \$29,383 | \$51,421 | 175.0\% | 104 | \$3,390 | \$5,933 |  |  |
|  | 2011 | 8 | \$100,430 | \$101,287 | 100.9\% | 269 | \$4,480 | \$4,518 |  |  |
|  | 2012 | 7 | \$117,570 | \$114,039 | 97.0\% | 279 | \$5,057 | \$4,905 |  |  |
|  | 2013 | 6 | \$79,254 | \$71,584 | 90.3\% | 184 | \$5,169 | \$4,669 |  |  |
|  | 2014 | 5 | \$193,156 | \$332,479 | 172.1\% | 457 | \$5,072 | \$8,730 |  |  |
|  | 2015 | 4 | \$54,721 | \$55,636 | 101.7\% | 122 | \$5,382 | \$5,472 |  |  |
|  | 2016 | 3 | \$67,458 | \$172,056 | 255.1\% | 159 | \$5,107 | \$13,026 |  |  |
|  | 2017 | 2 | \$88,691 | \$89,630 | 101.1\% | 188 | \$5,661 | \$5,721 |  |  |
|  | 2018 | 1 | \$40,374 | \$83,567 | 207.0\% | 94 | \$5,154 | \$10,668 |  |  |
|  | 2019 | 0 | \$83,766 | \$144,011 | 171.9\% | 140 | \$7,180 | \$12,344 |  |  |
| 2019 Total |  | 4.6 | \$854,803 | \$1,215,709 | 142.2\% | 1,996 | \$5,140 | \$7,311 | 14.8\% | 11.8\% |
| 2020 | 2010 | 10 | \$28,913 | \$45,941 | 158.9\% | 91 | \$3,834 | \$6,092 |  |  |
|  | 2011 | 9 | \$82,076 | \$110,691 | 134.9\% | 196 | \$5,038 | \$6,794 |  |  |
|  | 2012 | 8 | \$100,851 | \$93,512 | 92.7\% | 209 | \$5,804 | \$5,382 |  |  |
|  | 2013 | 7 | \$55,121 | \$51,251 | 93.0\% | 131 | \$5,069 | \$4,713 |  |  |
|  | 2014 | 6 | \$158,861 | \$232,701 | 146.5\% | 357 | \$5,340 | \$7,822 |  |  |
|  | 2015 | 5 | \$51,756 | \$44,091 | 85.2\% | 96 | \$6,470 | \$5,511 |  |  |
|  | 2016 | 4 | \$53,509 | \$64,959 | 121.4\% | 110 | \$5,864 | \$7,119 |  |  |
|  | 2017 | 3 | \$85,384 | \$74,614 | 87.4\% | 154 | \$6,675 | \$5,833 |  |  |
|  | 2018 | 2 | \$26,392 | \$30,183 | 114.4\% | 60 | \$5,278 | \$6,037 |  |  |
|  | 2019 | 1 | \$134,992 | \$176,774 | 131.0\% | 223 | \$7,264 | \$9,513 |  |  |
|  | 2020 | 0 | \$10,170 | \$8,320 | 81.8\% | 22 | \$5,548 | \$4,538 |  |  |
| 2020 Total |  | 5.2 | \$788,025 | \$933,037 | 118.4\% | 1,646 | \$5,745 | \$6,802 | 11.8\% | -7.0\% |


| Through 2020 |  | \$8,274,987 | \$12,815,281 | 154.9\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 6.1 | \$747,464 | \$979,318 | 131.0\% | 1,413 | 85.9\% | 9.8\% | 10.5\% | 22.2\% | 91\% |
| 2022 | 7.1 | \$704,540 | \$912,974 | 129.6\% | 1,201 | 85.0\% | 10.0\% | 10.9\% | 9.7\% | 91\% |
| 2023 | 8.1 | \$654,955 | \$847,628 | 129.4\% | 1,021 | 85.0\% | 8.4\% | 9.4\% | 9.2\% | 91\% |
| 2024 | 9.1 | \$605,958 | \$783,985 | 129.4\% | 868 | 85.0\% | 8.0\% | 8.8\% | 8.8\% | 91\% |
| 2025 | 10.1 | \$558,639 | \$722,574 | 129.3\% | 738 | 85.0\% | 7.6\% | 8.5\% | 8.4\% | 91\% |
| 2026 | 11.1 | \$513,329 | \$663,782 | 129.3\% | 627 | 85.0\% | 7.3\% | 8.1\% | 8.1\% | 91\% |
| 2027 | 12.1 | \$470,214 | \$607,874 | 129.3\% | 533 | 85.0\% | 7.0\% | 7.8\% | 7.7\% | 91\% |
| 2028 | 13.1 | \$429,433 | \$555,023 | 129.2\% | 453 | 85.0\% | 6.7\% | 7.4\% | 7.4\% | 91\% |
| 2029 | 14.1 | \$391,061 | \$505,320 | 129.2\% | 385 | 85.0\% | 6.4\% | 7.1\% | 7.1\% | 91\% |
| 2030 | 15.1 | \$355,130 | \$458,795 | 129.2\% | 327 | 85.0\% | 6.1\% | 6.8\% | 6.8\% | 91\% |
| 2031 | 16.1 | \$321,613 | \$415,426 | 129.2\% | 278 | 85.0\% | 5.9\% | 6.5\% | 6.5\% | 91\% |
| 2032 | 17.1 | \$290,485 | \$375,153 | 129.1\% | 237 | 85.0\% | 5.7\% | 6.3\% | 6.2\% | 91\% |
| 2033 | 18.1 | \$261,686 | \$337,888 | 129.1\% | 201 | 85.0\% | 5.5\% | 6.0\% | 6.0\% | 91\% |
| 2034 | 19.1 | \$235,101 | \$303,518 | 129.1\% | 171 | 85.0\% | 5.3\% | 5.7\% | 5.7\% | 91\% |
| 2035 | 20.1 | \$210,670 | \$271,914 | 129.1\% | 145 | 85.0\% | 5.0\% | 5.4\% | 5.4\% | 91\% |
| 2036 | 21.1 | \$188,267 | \$242,939 | 129.0\% | 123 | 85.0\% | 4.7\% | 5.1\% | 5.1\% | 91\% |
| 2037 | 22.1 | \$167,774 | \$216,445 | 129.0\% | 105 | 85.0\% | 4.4\% | 4.8\% | 4.8\% | 91\% |
| 2038 | 23.1 | \$149,084 | \$192,285 | 129.0\% | 89 | 85.0\% | 4.1\% | 4.5\% | 4.5\% | 91\% |
| 2039 | 24.1 | \$132,077 | \$170,308 | 128.9\% | 76 | 85.0\% | 3.8\% | 4.2\% | 4.2\% | 91\% |
| 2040 | 25.1 | \$116,643 | \$150,366 | 128.9\% | 64 | 85.0\% | 3.5\% | 3.9\% | 3.9\% | 91\% |
| Through 2040 |  | \$7,504,124 | \$9,713,514 | 129.4\% |  |  |  |  |  |  |
| Lifetime |  | \$15,779,111 | \$22,528,795 | 142.8\% |  |  |  |  |  |  |


| Experience | Issue |  | Earned Premium |  |  | Exposed | Average | Average Claim Cost | Premium | Claim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Year | Duration | Premium | Incurred | Ratio | Policies | Premium | Claim Cost | Trend |  |
| 2010 | 2010 | 0 | \$8,816 | \$8,576 | 97.3\% | 49 | \$2,159 | \$2,100 |  |  |
| 2010 Total |  | 0 | \$8,816 | \$8,576 | 97.3\% | 49 | \$2,159 | \$2,100 |  |  |
| 2011 | 2010 | 1 | \$26,564 | \$13,170 | 49.6\% | 150 | \$2,125 | \$1,054 |  |  |
|  | 2011 | 0 | \$68,430 | \$48,344 | 70.6\% | 344 | \$2,387 | \$1,686 |  |  |
| 2011 Total |  | 0.3 | \$94,994 | \$61,514 | 64.8\% | 494 | \$2,308 | \$1,494 | 6.9\% | -28.9\% |
| 2012 | 2010 | 2 | \$22,372 | \$13,847 | 61.9\% | 122 | \$2,201 | \$1,362 |  |  |
|  | 2011 | 1 | \$69,099 | \$46,206 | 66.9\% | 388 | \$2,137 | \$1,429 |  |  |
|  | 2012 | 0 | \$14,733 | \$18,564 | 126.0\% | 74 | \$2,389 | \$3,010 |  |  |
| 2012 Total |  | 1.1 | \$106,204 | \$78,617 | 74.0\% | 584 | \$2,182 | \$1,615 | -5.4\% | 8.1\% |
| 2013 | 2010 | 3 | \$15,819 | \$5,268 | 33.3\% | 88 | \$2,157 | \$718 |  |  |
|  | 2011 | 2 | \$53,433 | \$22,733 | 42.5\% | 292 | \$2,196 | \$934 |  |  |
|  | 2012 | 1 | \$29,891 | \$21,675 | 72.5\% | 157 | \$2,285 | \$1,657 |  |  |
|  | 2013 | 0 | \$25,965 | \$22,876 | 88.1\% | 146 | \$2,134 | \$1,880 |  |  |
| 2013 Total |  | 1.5 | \$125,108 | \$72,553 | 58.0\% | 683 | \$2,198 | \$1,275 | 0.7\% | -21.1\% |
| 2014 | 2010 | 4 | \$13,561 | \$8,783 | 64.8\% | 74 | \$2,199 | \$1,424 |  |  |
|  | 2011 | 3 | \$51,994 | \$49,580 | 95.4\% | 273 | \$2,285 | \$2,179 |  |  |
|  | 2012 | 2 | \$23,722 | \$16,411 | 69.2\% | 125 | \$2,277 | \$1,575 |  |  |
|  | 2013 | 1 | \$38,464 | \$35,661 | 92.7\% | 212 | \$2,177 | \$2,019 |  |  |
|  | 2014 | 0 | \$44,334 | \$50,877 | 114.8\% | 246 | \$2,163 | \$2,482 |  |  |
| 2014 Total |  | 1.7 | \$172,076 | \$161,312 | 93.7\% | 930 | \$2,220 | \$2,081 | 1.0\% | 63.3\% |
| 2015 | 2010 | 5 | \$13,294 | \$3,157 | 23.7\% | 72 | \$2,216 | \$526 |  |  |
|  | 2011 | 4 | \$49,190 | \$39,417 | 80.1\% | 261 | \$2,262 | \$1,812 |  |  |
|  | 2012 | 3 | \$20,610 | \$16,090 | 78.1\% | 104 | \$2,378 | \$1,857 |  |  |
|  | 2013 | 2 | \$33,964 | \$26,605 | 78.3\% | 180 | \$2,264 | \$1,774 |  |  |
|  | 2014 | 1 | \$46,702 | \$51,229 | 109.7\% | 247 | \$2,269 | \$2,489 |  |  |
|  | 2015 | 0 | \$29,267 | \$45,680 | 156.1\% | 183 | \$1,919 | \$2,995 |  |  |
| 2015 Total |  | 2.3 | \$193,027 | \$182,177 | 94.4\% | 1,047 | \$2,212 | \$2,088 | -0.4\% | 0.3\% |
| 2016 | 2010 | 6 | \$10,418 | \$8,544 | 82.0\% | 64 | \$1,953 | \$1,602 |  |  |
|  | 2011 | 5 | \$45,723 | \$56,159 | 122.8\% | 243 | \$2,258 | \$2,773 |  |  |
|  | 2012 | 4 | \$18,543 | \$21,487 | 115.9\% | 93 | \$2,393 | \$2,772 |  |  |
|  | 2013 | 3 | \$28,257 | \$22,068 | 78.1\% | 137 | \$2,475 | \$1,933 |  |  |
|  | 2014 | 2 | \$44,607 | \$37,704 | 84.5\% | 225 | \$2,379 | \$2,011 |  |  |
|  | 2015 | 1 | \$42,108 | \$70,605 | 167.7\% | 264 | \$1,914 | \$3,209 |  |  |
|  | 2016 | 0 | \$15,286 | \$10,604 | 69.4\% | 85 | \$2,158 | \$1,497 |  |  |
| 2016 Total |  | 2.8 | \$204,941 | \$227,170 | 110.8\% | 1,111 | \$2,214 | \$2,454 | 0.1\% | 17.5\% |
| 2017 | 2010 | 7 | \$10,115 | \$7,163 | 70.8\% | 62 | \$1,958 | \$1,386 |  |  |
|  | 2011 | 6 | \$43,351 | \$28,710 | 66.2\% | 231 | \$2,252 | \$1,491 |  |  |
|  | 2012 | 5 | \$16,316 | \$12,962 | 79.4\% | 80 | \$2,447 | \$1,944 |  |  |
|  | 2013 | 4 | \$29,304 | \$18,383 | 62.7\% | 133 | \$2,644 | \$1,659 |  |  |
|  | 2014 | 3 | \$37,005 | \$30,093 | 81.3\% | 170 | \$2,612 | \$2,124 |  |  |
|  | 2015 | 2 | \$38,861 | \$58,878 | 151.5\% | 232 | \$2,010 | \$3,045 |  |  |
|  | 2016 | 1 | \$15,577 | \$18,838 | 120.9\% | 88 | \$2,124 | \$2,569 |  |  |
|  | 2017 | 0 | \$10,572 | \$10,744 | 101.6\% | 71 | \$1,787 | \$1,816 |  |  |
| 2017 Total |  | 3.7 | \$201,101 | \$185,771 | 92.4\% | 1,067 | \$2,262 | \$2,089 | 2.2\% | -14.9\% |
| 2018 | 2010 | 8 | \$7,511 | \$5,257 | 70.0\% | 36 | \$2,504 | \$1,752 |  |  |
|  | 2011 | 7 | \$37,353 | \$33,190 | 88.9\% | 152 | \$2,959 | \$2,629 |  |  |
|  | 2012 | 6 | \$12,102 | \$8,760 | 72.4\% | 49 | \$2,964 | \$2,145 |  |  |
|  | 2013 | 5 | \$19,763 | \$29,870 | 151.1\% | 73 | \$3,271 | \$4,944 |  |  |
|  | 2014 | 4 | \$37,010 | \$33,915 | 91.6\% | 144 | \$3,084 | \$2,826 |  |  |
|  | 2015 | 3 | \$25,855 | \$50,091 | 193.7\% | 115 | \$2,698 | \$5,227 |  |  |
|  | 2016 | 2 | \$14,108 | \$18,235 | 129.3\% | 61 | \$2,798 | \$3,617 |  |  |
|  | 2017 | 1 | \$11,811 | \$12,368 | 104.7\% | 61 | \$2,343 | \$2,453 |  |  |
|  | 2018 | 0 | \$7,753 | \$8,707 | 112.3\% | 30 | \$3,101 | \$3,483 |  |  |
| 2018 Total |  | 4.4 | \$173,267 | \$200,394 | 115.7\% | 719 | \$2,892 | \$3,345 | 27.9\% | 60.1\% |
| 2019 | 2010 | 9 | \$4,283 | \$3,915 | 91.4\% | 23 | \$2,235 | \$2,043 |  |  |
|  | 2011 | 8 | \$32,855 | \$25,378 | 77.2\% | 124 | \$3,192 | \$2,466 |  |  |
|  | 2012 | 7 | \$8,117 | \$3,008 | 37.1\% | 36 | \$2,706 | \$1,003 |  |  |
|  | 2013 | 6 | \$16,443 | \$11,841 | 72.0\% | 55 | \$3,588 | \$2,584 |  |  |
|  | 2014 | 5 | \$36,110 | \$38,223 | 105.9\% | 131 | \$3,320 | \$3,515 |  |  |
|  | 2015 | 4 | \$21,924 | \$39,572 | 180.5\% | 99 | \$2,657 | \$4,797 |  |  |
|  | 2016 | 3 | \$14,858 | \$17,061 | 114.8\% | 60 | \$2,972 | \$3,412 |  |  |
|  | 2017 | 2 | \$12,629 | \$14,474 | 114.6\% | 60 | \$2,526 | \$2,895 |  |  |
|  | 2018 | 1 | \$3,388 | \$2,147 | 63.4\% | 12 | \$3,388 | \$2,147 |  |  |
|  | 2019 | 0 | \$6,203 | \$4,032 | 65.0\% | 31 | \$2,441 | \$1,586 |  |  |
| 2019 Total |  | 5.1 | \$156,810 | \$159,650 | 101.8\% | 630 | \$2,989 | \$3,043 | 3.4\% | -9.0\% |
| 2020 | 2010 | 10 | \$2,780 | \$1,909 | 68.7\% | 12 | \$2,780 | \$1,909 |  |  |
|  | 2011 | 9 | \$26,658 | \$27,212 | 102.1\% | 94 | \$3,403 | \$3,474 |  |  |
|  | 2012 | 8 | \$8,755 | \$16,531 | 188.8\% | 36 | \$2,918 | \$5,510 |  |  |
|  | 2013 | 7 | \$13,322 | \$4,430 | 33.2\% | 43 | \$3,718 | \$1,236 |  |  |
|  | 2014 | 6 | \$32,335 | \$35,446 | 109.6\% | 111 | \$3,511 | \$3,849 |  |  |
|  | 2015 | 5 | \$19,029 | \$14,800 | 77.8\% | 73 | \$3,128 | \$2,433 |  |  |
|  | 2016 | 4 | \$9,834 | \$5,000 | 50.8\% | 42 | \$2,844 | \$1,446 |  |  |
|  | 2017 | 3 | \$9,430 | \$13,284 | 140.9\% | 45 | \$2,543 | \$3,582 |  |  |
|  | 2018 | 2 | \$10 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2019 | 1 | \$7,633 | \$2,676 | 35.1\% | 36 | \$2,544 | \$892 |  |  |
|  | 2020 | 0 | \$15,357 | \$5,295 | 34.5\% | 51 | \$3,613 | \$1,246 |  |  |
| 2020 Total |  | 5.5 | \$145,144 | \$126,584 | 87.2\% | 542 | \$3,216 | \$2,805 | 7.6\% | -7.8\% |

Through $2020 \quad \$ 1,581,486 \quad \$ 1,464,317 \quad 92.6 \%$

| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 6.1 | \$142,540 | \$131,822 | 92.5\% | 493 | 91.1\% | 5.7\% | 7.8\% | 14.3\% | 90\% |
| 2022 | 7.1 | \$129,865 | \$119,260 | 91.8\% | 419 | 85.0\% | 6.0\% | 7.2\% | 6.4\% | 90\% |
| 2023 | 8.1 | \$117,340 | \$107,689 | 91.8\% | 356 | 85.0\% | 5.3\% | 6.3\% | 6.2\% | 90\% |
| 2024 | 9.1 | \$105,771 | \$97,056 | 91.8\% | 303 | 85.0\% | 5.1\% | 6.0\% | 6.0\% | 90\% |
| 2025 | 10.1 | \$95,167 | \$87,308 | 91.7\% | 258 | 85.0\% | 4.9\% | 5.9\% | 5.8\% | 90\% |
| 2026 | 11.1 | \$85,460 | \$78,390 | 91.7\% | 219 | 85.0\% | 4.7\% | 5.6\% | 5.6\% | 90\% |
| 2027 | 12.1 | \$76,591 | \$70,249 | 91.7\% | 186 | 85.0\% | 4.6\% | 5.4\% | 5.4\% | 90\% |
| 2028 | 13.1 | \$68,518 | \$62,833 | 91.7\% | 158 | 85.0\% | 4.4\% | 5.2\% | 5.2\% | 90\% |
| 2029 | 14.1 | \$61,177 | \$56,090 | 91.7\% | 134 | 85.0\% | 4.2\% | 5.0\% | 5.0\% | 90\% |
| 2030 | 15.1 | \$54,511 | \$49,970 | 91.7\% | 114 | 85.0\% | 4.0\% | 4.8\% | 4.8\% | 90\% |
| 2031 | 16.1 | \$48,471 | \$44,426 | 91.7\% | 97 | 85.0\% | 3.9\% | 4.6\% | 4.6\% | 90\% |
| 2032 | 17.1 | \$43,010 | \$39,413 | 91.6\% | 83 | 85.0\% | 3.7\% | 4.4\% | 4.4\% | 90\% |
| 2033 | 18.1 | \$38,077 | \$34,889 | 91.6\% | 70 | 85.0\% | 3.5\% | 4.2\% | 4.1\% | 90\% |
| 2034 | 19.1 | \$34,577 | \$31,769 | 91.9\% | 60 | 85.0\% | 6.5\% | 6.8\% | 7.1\% | 90\% |
| 2035 | 20.1 | \$31,490 | \$28,935 | 91.9\% | 51 | 85.0\% | 6.6\% | 7.1\% | 7.2\% | 90\% |
| 2036 | 21.1 | \$28,686 | \$26,360 | 91.9\% | 43 | 85.0\% | 6.7\% | 7.2\% | 7.2\% | 90\% |
| 2037 | 22.1 | \$26,139 | \$24,021 | 91.9\% | 37 | 85.0\% | 6.8\% | 7.2\% | 7.2\% | 90\% |
| 2038 | 23.1 | \$23,824 | \$21,895 | 91.9\% | 31 | 85.0\% | 6.8\% | 7.2\% | 7.2\% | 90\% |
| 2039 | 24.1 | \$21,719 | \$19,962 | 91.9\% | 26 | 85.0\% | 6.9\% | 7.2\% | 7.3\% | 90\% |
| 2040 | 25.1 | \$19,806 | \$18,204 | 91.9\% | 22 | 85.0\% | 7.0\% | 7.3\% | 7.3\% | 90\% |

\$2,834,225
\$2,614,857 92.3\%

Colonial Penn Life Insurance Company
Exhibit VI
CPL-GR-A80D
Nationwide Experience
With the 2022 Justified Rate Action

| Experience <br> Year | Issue Year | Duration | Earned Premium | Claims Incurred | Loss Ratio | Exposed Policies | Average Premium | Average Claim Cost | Premium Trend | Claim Trend |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 2010 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2010 Total |  | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2011 | 2010 | 1 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2011 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2011 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  |  |
| 2012 | 2010 | 2 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2011 | 1 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2012 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2012 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  | \#VALUE! |
| 2013 | 2010 | 3 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2011 | 2 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2012 | 1 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2013 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2013 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  | \#VALUE! |
| 2014 | 2010 | 4 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2011 | 3 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2012 | 2 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2013 | 1 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2014 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2014 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  | \#VALUE! |
| 2015 | 2010 | 5 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2011 | 4 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2012 | 3 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2013 | 2 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2014 | 1 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2015 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2015 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  | \#VALUE! |
| 2016 | 2010 | 6 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2011 | 5 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2012 | 4 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2013 | 3 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2014 | 2 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2015 | 1 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2016 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2016 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  | \#VALUE! |
| 2017 | 2010 | 7 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2011 | 6 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2012 | 5 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2013 | 4 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2014 | 3 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2015 | 2 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2016 | 1 | \$0 | \$0 |  | 0 |  |  |  |  |
|  | 2017 | 0 | \$0 | \$0 |  | 0 |  |  |  |  |
| 2017 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  | \#Value! |
| 2018 | 2010 | 8 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2011 | 7 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2012 | 6 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2013 | 5 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2014 | 4 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2015 | 3 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2016 | 2 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2017 | 1 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2018 | 0 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
| 2018 Total |  | \#DIV/0! | \$0 | \$0 |  | 0 |  |  |  | \#VALUE! |
| 2019 | 2010 | 9 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2011 | 8 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2012 | 7 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2013 | 6 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2014 | 5 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2015 | 4 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2016 | 3 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2017 | 2 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2018 | 1 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2019 | 0 | \$3,189,620 | \$2,128,314 | 66.7\% | 19,503 | \$1,963 | \$1,310 |  |  |
| 2019 Total |  | 0.0 | \$3,189,620 | \$2,128,314 | 66.7\% | 19,503 | \$1,963 | \$1,310 |  | \#VALUE! |
| 2020 | 2010 | 10 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2011 | 9 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2012 | 8 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2013 | 7 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2014 | 6 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2015 | 5 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2016 | 4 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2017 | 3 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2018 | 2 | \$0 | \$182 | 0.0\% | 0 |  |  |  |  |
|  | 2019 | 1 | \$10,311,315 | \$7,448,108 | 72.2\% | 67,477 | \$1,834 | \$1,325 |  |  |
|  | 2020 | 0 | \$11,217,339 | \$6,991,730 | 62.3\% | 70,975 | \$1,897 | \$1,182 |  |  |
| 2020 Total |  | 0.5 | \$21,528,654 | \$14,440,020 | 67.1\% | 138,452 | \$1,866 | \$1,252 | -4.9\% | -4.4\% |
| Through 202 |  |  | \$24,718,274 | \$16,568,333 | 67.0\% |  |  |  |  |  |


| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 1.3 | \$28,210,779 | \$21,048,367 | 74.6\% | 163,818 | 118.3\% | 6.4\% | 10.7\% | 23.2\% | 89\% |
| 2022 | 2.3 | \$25,153,247 | \$19,936,563 | 79.3\% | 139,245 | 85.0\% | 0.0\% | 4.9\% | 11.4\% | 89\% |
| 2023 | 3.3 | \$23,508,251 | \$18,752,496 | 79.8\% | 118,358 | 85.0\% | 6.3\% | 10.0\% | 10.7\% | 89\% |
| 2024 | 4.3 | \$21,689,737 | \$17,264,389 | 79.6\% | 100,604 | 85.0\% | 4.1\% | 8.5\% | 8.3\% | 89\% |
| 2025 | 5.3 | \$19,955,375 | \$15,884,171 | 79.6\% | 85,514 | 85.0\% | 4.1\% | 8.2\% | 8.2\% | 89\% |
| 2026 | 6.3 | \$18,350,366 | \$14,607,092 | 79.6\% | 72,687 | 85.0\% | 4.2\% | 8.2\% | 8.2\% | 89\% |
| 2027 | 7.3 | \$16,867,564 | \$13,427,496 | 79.6\% | 61,784 | 85.0\% | 4.2\% | 8.1\% | 8.1\% | 89\% |
| 2028 | 8.3 | \$15,499,663 | \$12,339,357 | 79.6\% | 52,516 | 85.0\% | 4.3\% | 8.1\% | 8.1\% | 89\% |
| 2029 | 9.3 | \$14,238,902 | \$11,336,584 | 79.6\% | 44,639 | 85.0\% | 4.4\% | 8.1\% | 8.1\% | 89\% |
| 2030 | 10.3 | \$13,077,839 | \$10,413,200 | 79.6\% | 37,943 | 85.0\% | 4.5\% | 8.1\% | 8.1\% | 89\% |
| 2031 | 11.3 | \$12,009,392 | \$9,563,452 | 79.6\% | 32,251 | 85.0\% | 4.6\% | 8.0\% | 8.0\% | 89\% |
| 2032 | 12.3 | \$11,025,889 | \$8,781,322 | 79.6\% | 27,414 | 85.0\% | 4.7\% | 8.0\% | 8.0\% | 89\% |
| 2033 | 13.3 | \$10,121,749 | \$8,062,468 | 79.7\% | 23,302 | 85.0\% | 4.8\% | 8.0\% | 8.0\% | 89\% |
| 2034 | 14.3 | \$9,279,756 | \$7,401,942 | 79.8\% | 19,806 | 85.0\% | 6.2\% | 7.9\% | 8.0\% | 89\% |
| 2035 | 15.3 | \$8,519,027 | \$6,795,142 | 79.8\% | 16,835 | 85.0\% | 6.2\% | 8.0\% | 8.0\% | 89\% |
| 2036 | 16.3 | \$7,819,582 | \$6,237,797 | 79.8\% | 14,310 | 85.0\% | 6.3\% | 8.0\% | 8.0\% | 89\% |
| 2037 | 17.3 | \$7,177,888 | \$5,725,954 | 79.8\% | 12,164 | 85.0\% | 6.3\% | 8.0\% | 8.0\% | 89\% |
| 2038 | 18.3 | \$6,588,665 | \$5,255,958 | 79.8\% | 10,339 | 85.0\% | 6.3\% | 8.0\% | 8.0\% | 89\% |
| 2039 | 19.3 | \$6,047,649 | \$4,824,433 | 79.8\% | 8,788 | 85.0\% | 6.3\% | 8.0\% | 8.0\% | 89\% |
| 2040 | 20.3 | \$5,550,975 | \$4,428,264 | 79.8\% | 7,470 | 85.0\% | 6.3\% | 8.0\% | 8.0\% | 89\% |
| Through 2040 |  | \$280,692,295 | \$222,086,448 | 79.1\% |  |  |  |  |  |  |
| Lifetime |  | \$305,410,569 | \$238,654,781 | 78.1\% |  |  |  |  |  |  |


| Experience | Issue |  | Earned | Claims |  | Exposed | Average | Average | Premium | Claim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Year | Duration | Premium | Incurred | Ratio | Policies | Premium | Claim Cost | Trend | Trend |
| 2010 | 2010 | 0 | \$7,809,445 | \$5,140,494 | 65.8\% | 39,572 | \$2,368 | \$1,559 |  |  |
| 2010 Total |  | 0 | \$7,809,445 | \$5,140,494 | 65.8\% | 39,572 | \$2,368 | \$1,559 |  |  |
| 2011 | 2010 | 1 | \$21,888,490 | \$14,761,147 | 67.4\% | 116,810 | \$2,249 | \$1,516 |  |  |
|  | 2011 | 0 | \$28,569,910 | \$20,680,655 | 72.4\% | 149,804 | \$2,289 | \$1,657 |  |  |
| 2011 Total |  | 0.4 | \$50,458,400 | \$35,441,802 | 70.2\% | 266,614 | \$2,271 | \$1,595 | -4.1\% | 2.3\% |
| 2012 | 2010 | 2 | \$19,307,635 | \$14,431,260 | 74.7\% | 98,424 | \$2,354 | \$1,759 |  |  |
|  | 2011 | 1 | \$48,412,669 | \$35,879,059 | 74.1\% | 247,227 | \$2,350 | \$1,742 |  |  |
|  | 2012 | 0 | \$27,403,853 | \$20,780,628 | 75.8\% | 141,919 | \$2,317 | \$1,757 |  |  |
| 2012 Total |  | 0.9 | \$95,124,157 | \$71,090,947 | 74.7\% | 487,570 | \$2,341 | \$1,750 | 3.1\% | 9.7\% |
| 2013 | 2010 | 3 | \$18,057,072 | \$12,788,596 | 70.8\% | 83,579 | \$2,593 | \$1,836 |  |  |
|  | 2011 | 2 | \$44,446,702 | \$31,644,308 | 71.2\% | 204,534 | \$2,608 | \$1,857 |  |  |
|  | 2012 | 1 | \$44,157,345 | \$33,099,085 | 75.0\% | 229,210 | \$2,312 | \$1,733 |  |  |
|  | 2013 | 0 | \$21,413,232 | \$15,875,488 | 74.1\% | 104,932 | \$2,449 | \$1,816 |  |  |
| 2013 Total |  | 1.5 | \$128,074,351 | \$93,407,477 | 72.9\% | 622,255 | \$2,470 | \$1,801 | 5.5\% | 3.0\% |
| 2014 | 2010 | 4 | \$17,089,831 | \$11,802,112 | 69.1\% | 71,236 | \$2,879 | \$1,988 |  |  |
|  | 2011 | 3 | \$41,016,104 | \$27,718,843 | 67.6\% | 170,309 | \$2,890 | \$1,953 |  |  |
|  | 2012 | 2 | \$40,595,123 | \$28,629,629 | 70.5\% | 189,035 | \$2,577 | \$1,817 |  |  |
|  | 2013 | 1 | \$33,540,655 | \$23,925,469 | 71.3\% | 162,567 | \$2,476 | \$1,766 |  |  |
|  | 2014 | 0 | \$17,415,423 | \$12,798,419 | 73.5\% | 77,366 | \$2,701 | \$1,985 |  |  |
| 2014 Total |  | 2.0 | \$149,657,136 | \$104,874,472 | 70.1\% | 670,513 | \$2,678 | \$1,877 | 8.4\% | 4.2\% |
| 2015 | 2010 | 5 | \$15,497,709 | \$10,665,901 | 68.8\% | 61,052 | \$3,046 | \$2,096 |  |  |
|  | 2011 | 4 | \$36,747,436 | \$24,123,741 | 65.6\% | 144,633 | \$3,049 | \$2,002 |  |  |
|  | 2012 | 3 | \$36,151,891 | \$25,457,982 | 70.4\% | 158,965 | \$2,729 | \$1,922 |  |  |
|  | 2013 | 2 | \$29,582,734 | \$21,747,417 | 73.5\% | 135,220 | \$2,625 | \$1,930 |  |  |
|  | 2014 | 1 | \$24,996,523 | \$17,538,876 | 70.2\% | 114,164 | \$2,627 | \$1,844 |  |  |
|  | 2015 | 0 | \$13,336,518 | \$9,269,192 | 69.5\% | 55,932 | \$2,861 | \$1,989 |  |  |
| 2015 Total |  | 2.7 | \$156,312,811 | \$108,803,108 | 69.6\% | 669,966 | \$2,800 | \$1,949 | 4.5\% | 3.8\% |
| 2016 | 2010 | 6 | \$14,224,201 | \$9,761,455 | 68.6\% | 53,640 | \$3,182 | \$2,184 |  |  |
|  | 2011 | 5 | \$33,419,242 | \$22,615,902 | 67.7\% | 126,160 | \$3,179 | \$2,151 |  |  |
|  | 2012 | 4 | \$32,685,294 | \$23,053,967 | 70.5\% | 137,435 | \$2,854 | \$2,013 |  |  |
|  | 2013 | 3 | \$26,766,927 | \$19,733,024 | 73.7\% | 117,483 | \$2,734 | \$2,016 |  |  |
|  | 2014 | 2 | \$22,141,963 | \$15,828,193 | 71.5\% | 98,200 | \$2,706 | \$1,934 |  |  |
|  | 2015 | 1 | \$20,537,800 | \$14,142,304 | 68.9\% | 91,581 | \$2,691 | \$1,853 |  |  |
|  | 2016 | 0 | \$13,391,342 | \$8,892,311 | 66.4\% | 55,466 | \$2,897 | \$1,924 |  |  |
| 2016 Total |  | 3.2 | \$163,166,769 | \$114,027,154 | 69.9\% | 679,965 | \$2,880 | \$2,012 | 2.8\% | 3.3\% |
| 2017 | 2010 | 7 | \$13,034,679 | \$9,283,387 | 71.2\% | 46,690 | \$3,350 | \$2,386 |  |  |
|  | 2011 | 6 | \$31,010,736 | \$21,958,335 | 70.8\% | 110,850 | \$3,357 | \$2,377 |  |  |
|  | 2012 | 5 | \$30,244,450 | \$21,489,550 | 71.1\% | 120,280 | \$3,017 | \$2,144 |  |  |
|  | 2013 | 4 | \$25,107,371 | \$18,907,826 | 75.3\% | 104,495 | \$2,883 | \$2,171 |  |  |
|  | 2014 | 3 | \$20,415,523 | \$14,849,540 | 72.7\% | 87,149 | \$2,811 | \$2,045 |  |  |
|  | 2015 | 2 | \$18,514,632 | \$13,464,793 | 72.7\% | 80,237 | \$2,769 | \$2,014 |  |  |
|  | 2016 | 1 | \$20,917,036 | \$14,086,083 | 67.3\% | 92,213 | \$2,722 | \$1,833 |  |  |
|  | 2017 | 0 | \$13,264,753 | \$8,314,145 | 62.7\% | 53,951 | \$2,950 | \$1,849 |  |  |
| 2017 Total |  | 3.8 | \$172,509,181 | \$122,353,658 | 70.9\% | 695,865 | \$2,975 | \$2,110 | 3.3\% | 4.9\% |
| 2018 | 2010 | 8 | \$11,780,004 | \$8,641,946 | 73.4\% | 40,172 | \$3,519 | \$2,581 |  |  |
|  | 2011 | 7 | \$28,337,383 | \$19,868,368 | 70.1\% | 96,754 | \$3,515 | \$2,464 |  |  |
|  | 2012 | 6 | \$27,911,735 | \$20,285,937 | 72.7\% | 104,592 | \$3,202 | \$2,327 |  |  |
|  | 2013 | 5 | \$23,135,073 | \$17,941,370 | 77.6\% | 91,323 | \$3,040 | \$2,358 |  |  |
|  | 2014 | 4 | \$18,875,517 | \$13,949,055 | 73.9\% | 76,909 | \$2,945 | \$2,176 |  |  |
|  | 2015 | 3 | \$17,102,529 | \$12,725,348 | 74.4\% | 71,528 | \$2,869 | \$2,135 |  |  |
|  | 2016 | 2 | \$18,795,096 | \$13,195,132 | 70.2\% | 80,528 | \$2,801 | \$1,966 |  |  |
|  | 2017 | 1 | \$20,340,574 | \$13,901,443 | 68.3\% | 88,381 | \$2,762 | \$1,887 |  |  |
|  | 2018 | 0 | \$12,334,692 | \$8,024,242 | 65.1\% | 50,263 | \$2,945 | \$1,916 |  |  |
| 2018 Total |  | 4.3 | \$178,612,603 | \$128,532,842 | 72.0\% | 700,449 | \$3,060 | \$2,202 | 2.9\% | 4.4\% |
| 2019 | 2010 | 9 | \$10,906,011 | \$8,420,418 | 77.2\% | 34,685 | \$3,773 | \$2,913 |  |  |
|  | 2011 | 8 | \$26,301,876 | \$17,849,028 | 67.9\% | 83,887 | \$3,762 | \$2,553 |  |  |
|  | 2012 | 7 | \$26,074,310 | \$18,461,091 | 70.8\% | 91,332 | \$3,426 | \$2,426 |  |  |
|  | 2013 | 6 | \$21,922,653 | \$17,313,782 | 79.0\% | 80,745 | \$3,258 | \$2,573 |  |  |
|  | 2014 | 5 | \$17,885,414 | \$13,545,339 | 75.7\% | 68,664 | \$3,126 | \$2,367 |  |  |
|  | 2015 | 4 | \$16,242,595 | \$11,887,373 | 73.2\% | 64,340 | \$3,029 | \$2,217 |  |  |
|  | 2016 | 3 | \$17,634,716 | \$12,675,571 | 71.9\% | 71,849 | \$2,945 | \$2,117 |  |  |
|  | 2017 | 2 | \$18,667,416 | \$12,701,593 | 68.0\% | 76,949 | \$2,911 | \$1,981 |  |  |
|  | 2018 | 1 | \$19,638,603 | \$13,255,876 | 67.5\% | 82,689 | \$2,850 | \$1,924 |  |  |
|  | 2019 | 0 | \$10,909,219 | \$6,879,478 | 63.1\% | 43,654 | \$2,999 | \$1,891 |  |  |
| 2019 Total |  | 4.8 | \$186,182,813 | \$132,989,550 | 71.4\% | 698,792 | \$3,197 | \$2,284 | 4.5\% | 3.7\% |
| 2020 | 2010 | 10 | \$9,980,577 | \$6,659,311 | 66.7\% | 29,648 | \$4,040 | \$2,695 |  |  |
|  | 2011 | 9 | \$23,987,691 | \$14,533,879 | 60.6\% | 71,545 | \$4,023 | \$2,438 |  |  |
|  | 2012 | 8 | \$24,119,474 | \$15,706,487 | 65.1\% | 78,675 | \$3,679 | \$2,396 |  |  |
|  | 2013 | 7 | \$20,635,840 | \$13,981,499 | 67.8\% | 70,596 | \$3,508 | \$2,377 |  |  |
|  | 2014 | 6 | \$17,109,072 | \$11,713,395 | 68.5\% | 60,848 | \$3,374 | \$2,310 |  |  |
|  | 2015 | 5 | \$15,469,332 | \$9,886,870 | 63.9\% | 56,822 | \$3,267 | \$2,088 |  |  |
|  | 2016 | 4 | \$16,750,163 | \$10,914,234 | 65.2\% | 63,138 | \$3,184 | \$2,074 |  |  |
|  | 2017 | 3 | \$17,578,084 | \$11,156,615 | 63.5\% | 66,981 | \$3,149 | \$1,999 |  |  |
|  | 2018 | 2 | \$18,111,470 | \$10,645,499 | 58.8\% | 70,157 | \$3,098 | \$1,821 |  |  |
|  | 2019 | 1 | \$17,857,224 | \$10,247,118 | 57.4\% | 71,412 | \$3,001 | \$1,722 |  |  |
|  | 2020 | 0 | \$2,302,365 | \$1,437,615 | 62.4\% | 8,484 | \$3,257 | \$2,033 |  |  |
| 2020 Total |  | 5.5 | \$183,901,291 | \$116,882,521 | 63.6\% | 648,303 | \$3,404 | \$2,163 | 6.5\% | -5.3\% |


| Through 2020 | $\$ 1,471,808,957$ | $\$ 1,033,544,025$ | $70.2 \%$ |
| :--- | :--- | :--- | :--- |


| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 6.4 | \$167,757,741 | \$120,675,262 | 71.9\% | 556,572 | 85.9\% | 4.5\% | 6.3\% | 20.3\% | 90\% |
| 2022 | 7.4 | \$153,104,251 | \$109,177,178 | 71.3\% | 473,086 | 85.0\% | 6.0\% | 7.4\% | 6.4\% | 90\% |
| 2023 | 8.4 | \$138,527,604 | \$98,672,933 | 71.2\% | 402,123 | 85.0\% | 4.9\% | 6.4\% | 6.3\% | 90\% |
| 2024 | 9.4 | \$125,098,844 | \$89,103,202 | 71.2\% | 341,805 | 85.0\% | 4.8\% | 6.2\% | 6.2\% | 90\% |
| 2025 | 10.4 | \$112,890,900 | \$80,407,341 | 71.2\% | 290,534 | 85.0\% | 4.8\% | 6.2\% | 6.2\% | 90\% |
| 2026 | 11.4 | \$101,819,832 | \$72,524,667 | 71.2\% | 246,954 | 85.0\% | 4.8\% | 6.1\% | 6.1\% | 90\% |
| 2027 | 12.4 | \$91,800,808 | \$65,395,445 | 71.2\% | 209,911 | 85.0\% | 4.9\% | 6.1\% | 6.1\% | 90\% |
| 2028 | 13.4 | \$82,756,340 | \$58,961,625 | 71.2\% | 178,424 | 85.0\% | 5.1\% | 6.1\% | 6.1\% | 90\% |
| 2029 | 14.4 | \$74,619,516 | \$53,167,382 | 71.3\% | 151,661 | 85.0\% | 5.2\% | 6.1\% | 6.1\% | 90\% |
| 2030 | 15.4 | \$67,306,525 | \$47,959,500 | 71.3\% | 128,911 | 85.0\% | 5.2\% | 6.1\% | 6.1\% | 90\% |
| 2031 | 16.4 | \$60,744,814 | \$43,287,615 | 71.3\% | 109,575 | 85.0\% | 5.3\% | 6.2\% | 6.2\% | 90\% |
| 2032 | 17.4 | \$54,868,494 | \$39,104,366 | 71.3\% | 93,139 | 85.0\% | 5.4\% | 6.3\% | 6.3\% | 90\% |
| 2033 | 18.4 | \$49,615,390 | \$35,365,458 | 71.3\% | 79,168 | 85.0\% | 5.6\% | 6.4\% | 6.4\% | 90\% |
| 2034 | 19.4 | \$44,927,861 | \$32,029,659 | 71.3\% | 67,293 | 85.0\% | 5.7\% | 6.5\% | 6.6\% | 90\% |
| 2035 | 20.4 | \$40,752,722 | \$29,058,759 | 71.3\% | 57,199 | 85.0\% | 5.9\% | 6.7\% | 6.7\% | 90\% |
| 2036 | 21.4 | \$37,040,033 | \$26,417,475 | 71.3\% | 48,619 | 85.0\% | 6.2\% | 6.9\% | 7.0\% | 90\% |
| 2037 | 22.4 | \$33,744,425 | \$24,073,347 | 71.3\% | 41,326 | 85.0\% | 6.5\% | 7.2\% | 7.2\% | 90\% |
| 2038 | 23.4 | \$30,229,441 | \$21,524,588 | 71.2\% | 35,127 | 85.0\% | 4.5\% | 5.4\% | 5.2\% | 90\% |
| 2039 | 24.4 | \$27,030,970 | \$19,249,149 | 71.2\% | 29,858 | 85.0\% | 4.6\% | 5.2\% | 5.2\% | 90\% |
| 2040 | 25.4 | \$24,175,673 | \$17,217,423 | 71.2\% | 25,379 | 85.0\% | 4.7\% | 5.2\% | 5.2\% | 90\% |
| Through 2040 |  | \$1,518,812,186 | \$1,083,372,375 | 71.3\% |  |  |  |  |  |  |
| Lifetime |  | \$2,990,621,143 | \$2,116,916,400 | 70.8\% |  |  |  |  |  |  |


| Experience | Issue |  | Earned | Claims | Loss | Exposed | Average | Average | Premium | Claim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Year | Duration | Premium | Incurred | Ratio | Policies | Premium | Claim Cost | Trend | Trend |
| 2010 | 2010 | 0 | \$547,137 | \$114,261 | 20.9\% | 9,208 | \$713 | \$149 |  |  |
| 2010 Total |  | 0 | \$547,137 | \$114,261 | 20.9\% | 9,208 | \$713 | \$149 |  |  |
| 2011 | 2010 | 1 | \$1,406,320 | \$645,588 | 45.9\% | 24,926 | \$677 | \$311 |  |  |
|  | 2011 | 0 | \$2,148,428 | \$654,518 | 30.5\% | 36,094 | \$714 | \$218 |  |  |
| 2011 Total |  | 0.4 | \$3,554,748 | \$1,300,106 | 36.6\% | 61,020 | \$699 | \$256 | -2.0\% | 71.7\% |
| 2012 | 2010 | 2 | \$1,093,665 | \$478,266 | 43.7\% | 19,105 | \$687 | \$300 |  |  |
|  | 2011 | 1 | \$2,793,059 | \$1,501,269 | 53.7\% | 46,932 | \$714 | \$384 |  |  |
|  | 2012 | 0 | \$1,926,233 | \$707,943 | 36.8\% | 31,100 | \$743 | \$273 |  |  |
| 2012 Total |  | 0.9 | \$5,812,957 | \$2,687,478 | 46.2\% | 97,137 | \$718 | \$332 | 2.7\% | 29.9\% |
| 2013 | 2010 | 3 | \$959,015 | \$475,535 | 49.6\% | 16,262 | \$708 | \$351 |  |  |
|  | 2011 | 2 | \$2,266,133 | \$1,312,120 | 57.9\% | 36,993 | \$735 | \$426 |  |  |
|  | 2012 | 1 | \$2,480,629 | \$1,296,529 | 52.3\% | 42,147 | \$706 | \$369 |  |  |
|  | 2013 | 0 | \$1,465,786 | \$546,915 | 37.3\% | 24,457 | \$719 | \$268 |  |  |
| 2013 Total |  | 1.4 | \$7,171,562 | \$3,631,100 | 50.6\% | 119,859 | \$718 | \$364 | 0.0\% | 9.5\% |
| 2014 | 2010 | 4 | \$859,926 | \$490,186 | 57.0\% | 14,114 | \$731 | \$417 |  |  |
|  | 2011 | 3 | \$1,949,593 | \$1,294,319 | 66.4\% | 31,035 | \$754 | \$500 |  |  |
|  | 2012 | 2 | \$2,057,594 | \$1,117,035 | 54.3\% | 34,145 | \$723 | \$393 |  |  |
|  | 2013 | 1 | \$2,070,778 | \$944,377 | 45.6\% | 36,458 | \$682 | \$311 |  |  |
|  | 2014 | 0 | \$1,760,165 | \$860,277 | 48.9\% | 28,582 | \$739 | \$361 |  |  |
| 2014 Total |  | 1.8 | \$8,698,056 | \$4,706,195 | 54.1\% | 144,334 | \$723 | \$391 | 0.7\% | 7.6\% |
| 2015 | 2010 | 5 | \$765,723 | \$450,450 | 58.8\% | 12,385 | \$742 | \$436 |  |  |
|  | 2011 | 4 | \$1,727,065 | \$1,274,424 | 73.8\% | 27,013 | \$767 | \$566 |  |  |
|  | 2012 | 3 | \$1,805,222 | \$1,112,255 | 61.6\% | 29,737 | \$728 | \$449 |  |  |
|  | 2013 | 2 | \$1,707,947 | \$988,482 | 57.9\% | 29,627 | \$692 | \$400 |  |  |
|  | 2014 | 1 | \$2,298,910 | \$1,287,973 | 56.0\% | 40,552 | \$680 | \$381 |  |  |
|  | 2015 | 0 | \$1,733,634 | \$791,427 | 45.7\% | 28,211 | \$737 | \$337 |  |  |
| 2015 Total |  | 2.2 | \$10,038,501 | \$5,905,010 | 58.8\% | 167,525 | \$719 | \$423 | -0.6\% | 8.1\% |
| 2016 | 2010 | 6 | \$691,430 | \$505,691 | 73.1\% | 11,030 | \$752 | \$550 |  |  |
|  | 2011 | 5 | \$1,547,266 | \$1,151,528 | 74.4\% | 24,044 | \$772 | \$575 |  |  |
|  | 2012 | 4 | \$1,641,805 | \$849,691 | 51.8\% | 26,659 | \$739 | \$382 |  |  |
|  | 2013 | 3 | \$1,502,276 | \$761,562 | 50.7\% | 25,848 | \$697 | \$354 |  |  |
|  | 2014 | 2 | \$1,927,362 | \$1,149,751 | 59.7\% | 33,522 | \$690 | \$412 |  |  |
|  | 2015 | 1 | \$2,276,673 | \$1,138,082 | 50.0\% | 39,381 | \$694 | \$347 |  |  |
|  | 2016 | 0 | \$1,750,866 | \$699,386 | 39.9\% | 28,167 | \$746 | \$298 |  |  |
| 2016 Total |  | 2.6 | \$11,337,678 | \$6,255,692 | 55.2\% | 188,651 | \$721 | \$398 | 0.3\% | -5.9\% |
| 2017 | 2010 | 7 | \$644,032 | \$423,424 | 65.7\% | 10,072 | \$767 | \$504 |  |  |
|  | 2011 | 6 | \$1,428,771 | \$1,121,562 | 78.5\% | 21,419 | \$800 | \$628 |  |  |
|  | 2012 | 5 | \$1,529,974 | \$954,058 | 62.4\% | 23,945 | \$767 | \$478 |  |  |
|  | 2013 | 4 | \$1,374,383 | \$885,319 | 64.4\% | 22,890 | \$721 | \$464 |  |  |
|  | 2014 | 3 | \$1,729,936 | \$1,064,806 | 61.6\% | 28,919 | \$718 | \$442 |  |  |
|  | 2015 | 2 | \$1,931,249 | \$1,313,110 | 68.0\% | 32,322 | \$717 | \$488 |  |  |
|  | 2016 | 1 | \$2,297,488 | \$1,218,436 | 53.0\% | 38,798 | \$711 | \$377 |  |  |
|  | 2017 | 0 | \$1,620,432 | \$586,990 | 36.2\% | 25,856 | \$752 | \$272 |  |  |
| 2017 Total |  | 3.0 | \$12,556,263 | \$7,567,705 | 60.3\% | 204,221 | \$738 | \$445 | 2.3\% | 11.8\% |
| 2018 | 2010 | 8 | \$600,936 | \$565,914 | 94.2\% | 8,682 | \$831 | \$782 |  |  |
|  | 2011 | 7 | \$1,290,732 | \$958,091 | 74.2\% | 18,282 | \$847 | \$629 |  |  |
|  | 2012 | 6 | \$1,382,402 | \$983,231 | 71.1\% | 20,316 | \$817 | \$581 |  |  |
|  | 2013 | 5 | \$1,241,350 | \$748,065 | 60.3\% | 18,957 | \$786 | \$474 |  |  |
|  | 2014 | 4 | \$1,546,710 | \$1,109,307 | 71.7\% | 24,036 | \$772 | \$554 |  |  |
|  | 2015 | 3 | \$1,648,207 | \$1,227,038 | 74.4\% | 26,000 | \$761 | \$566 |  |  |
|  | 2016 | 2 | \$1,861,313 | \$1,339,031 | 71.9\% | 29,562 | \$756 | \$544 |  |  |
|  | 2017 | 1 | \$2,089,044 | \$970,125 | 46.4\% | 34,477 | \$727 | \$338 |  |  |
|  | 2018 | 0 | \$1,254,778 | \$468,954 | 37.4\% | 19,979 | \$754 | \$282 |  |  |
| 2018 Total |  | 3.5 | \$12,915,471 | \$8,369,756 | 64.8\% | 200,289 | \$774 | \$501 | 4.9\% | 12.8\% |
| 2019 | 2010 | 9 | \$522,641 | \$461,568 | 88.3\% | 7,589 | \$826 | \$730 |  |  |
|  | 2011 | 8 | \$1,176,067 | \$1,015,899 | 86.4\% | 16,231 | \$870 | \$751 |  |  |
|  | 2012 | 7 | \$1,252,560 | \$926,893 | 74.0\% | 17,765 | \$846 | \$626 |  |  |
|  | 2013 | 6 | \$1,106,029 | \$811,024 | 73.3\% | 16,426 | \$808 | \$593 |  |  |
|  | 2014 | 5 | \$1,374,348 | \$1,402,571 | 102.1\% | 20,789 | \$793 | \$810 |  |  |
|  | 2015 | 4 | \$1,403,773 | \$1,001,169 | 71.3\% | 21,353 | \$789 | \$563 |  |  |
|  | 2016 | 3 | \$1,542,495 | \$1,265,320 | 82.0\% | 23,724 | \$780 | \$640 |  |  |
|  | 2017 | 2 | \$1,690,938 | \$938,501 | 55.5\% | 26,944 | \$753 | \$418 |  |  |
|  | 2018 | 1 | \$1,659,659 | \$795,533 | 47.9\% | 27,683 | \$719 | \$345 |  |  |
|  | 2019 | 0 | \$1,014,788 | \$540,528 | 53.3\% | 16,003 | \$761 | \$405 |  |  |
| 2019 Total |  | 4.1 | \$12,743,298 | \$9,159,008 | 71.9\% | 194,504 | \$786 | \$565 | 1.6\% | 12.7\% |
| 2020 | 2010 | 10 | \$481,154 | \$421,057 | 87.5\% | 6,611 | \$873 | \$764 |  |  |
|  | 2011 | 9 | \$1,100,997 | \$844,293 | 76.7\% | 14,461 | \$914 | \$701 |  |  |
|  | 2012 | 8 | \$1,135,749 | \$607,506 | 53.5\% | 15,299 | \$891 | \$477 |  |  |
|  | 2013 | 7 | \$989,937 | \$752,807 | 76.0\% | 14,151 | \$839 | \$638 |  |  |
|  | 2014 | 6 | \$1,213,418 | \$844,855 | 69.6\% | 17,593 | \$828 | \$576 |  |  |
|  | 2015 | 5 | \$1,220,783 | \$777,066 | 63.7\% | 17,569 | \$834 | \$531 |  |  |
|  | 2016 | 4 | \$1,310,201 | \$774,455 | 59.1\% | 19,284 | \$815 | \$482 |  |  |
|  | 2017 | 3 | \$1,384,536 | \$682,972 | 49.3\% | 21,036 | \$790 | \$390 |  |  |
|  | 2018 | 2 | \$1,328,149 | \$764,667 | 57.6\% | 21,083 | \$756 | \$435 |  |  |
|  | 2019 | 1 | \$1,405,759 | \$724,163 | 51.5\% | 22,843 | \$738 | \$380 |  |  |
|  | 2020 | 0 | \$460,729 | \$143,854 | 31.2\% | 6,447 | \$858 | \$268 |  |  |
| 2020 Total |  | 4.8 | \$12,031,412 | \$7,337,695 | 61.0\% | 176,375 | \$819 | \$499 | 4.1\% | -11.7\% |


| Through 2020 |  | \$97,407,082 | \$57,034,005 | 58.6\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 5.7 | \$11,359,684 | \$7,607,415 | 67.0\% | 154,109 | 87.4\% | 6.1\% | 8.1\% | 18.7\% | 89\% |
| 2022 | 6.7 | \$9,905,287 | \$7,243,736 | 73.1\% | 130,993 | 85.0\% | 0.0\% | 2.6\% | 12.0\% | 89\% |
| 2023 | 7.7 | \$9,330,754 | \$6,897,443 | 73.9\% | 111,344 | 85.0\% | 10.0\% | 10.8\% | 12.0\% | 89\% |
| 2024 | 8.7 | \$8,884,227 | \$6,567,705 | 73.9\% | 94,642 | 85.0\% | 10.0\% | 12.0\% | 12.0\% | 89\% |
| 2025 | 9.7 | \$8,458,974 | \$6,253,730 | 73.9\% | 80,446 | 85.0\% | 10.1\% | 12.0\% | 12.0\% | 89\% |
| 2026 | 10.7 | \$8,054,000 | \$5,954,765 | 73.9\% | 68,379 | 85.0\% | 10.2\% | 12.0\% | 12.0\% | 89\% |
| 2027 | 11.7 | \$7,668,239 | \$5,670,093 | 73.9\% | 58,122 | 85.0\% | 10.3\% | 12.0\% | 12.0\% | 89\% |
| 2028 | 12.7 | \$7,300,926 | \$5,399,029 | 73.9\% | 49,404 | 85.0\% | 10.4\% | 12.0\% | 12.0\% | 89\% |
| 2029 | 13.7 | \$6,951,488 | \$5,140,924 | 74.0\% | 41,993 | 85.0\% | 10.4\% | 12.0\% | 12.0\% | 89\% |
| 2030 | 14.7 | \$6,618,788 | \$4,895,158 | 74.0\% | 35,694 | 85.0\% | 10.5\% | 12.0\% | 12.0\% | 89\% |
| 2031 | 15.7 | \$6,301,950 | \$4,661,141 | 74.0\% | 30,340 | 85.0\% | 10.5\% | 12.0\% | 12.0\% | 89\% |
| 2032 | 16.7 | \$6,000,306 | \$4,438,311 | 74.0\% | 25,789 | 85.0\% | 10.6\% | 12.0\% | 12.0\% | 89\% |
| 2033 | 17.7 | \$5,713,060 | \$4,226,134 | 74.0\% | 21,921 | 85.0\% | 10.7\% | 12.0\% | 12.0\% | 89\% |
| 2034 | 18.7 | \$5,439,552 | \$4,024,100 | 74.0\% | 18,633 | 85.0\% | 10.7\% | 12.0\% | 12.0\% | 89\% |
| 2035 | 19.7 | \$5,179,208 | \$3,831,725 | 74.0\% | 15,838 | 85.0\% | 10.8\% | 12.0\% | 12.0\% | 89\% |
| 2036 | 20.7 | \$4,931,315 | \$3,648,546 | 74.0\% | 13,462 | 85.0\% | 10.9\% | 12.0\% | 12.0\% | 89\% |
| 2037 | 21.7 | \$4,695,277 | \$3,474,124 | 74.0\% | 11,443 | 85.0\% | 10.9\% | 12.0\% | 12.0\% | 89\% |
| 2038 | 22.7 | \$4,470,506 | \$3,308,040 | 74.0\% | 9,726 | 85.0\% | 11.0\% | 12.0\% | 12.0\% | 89\% |
| 2039 | 23.7 | \$4,256,411 | \$3,149,897 | 74.0\% | 8,267 | 85.0\% | 11.1\% | 12.0\% | 12.0\% | 89\% |
| 2040 | 24.7 | \$4,052,585 | \$2,999,313 | 74.0\% | 7,027 | 85.0\% | 11.2\% | 12.0\% | 12.0\% | 89\% |
| Through 2040 |  | \$135,572,537 | \$99,391,329 | 73.3\% |  |  |  |  |  |  |
| Lifetime |  | \$232,979,619 | \$156,425,334 | 67.1\% |  |  |  |  |  |  |


| Experience | Issue |  | Earned | Claims |  | Exposed | Average | Average | Premium | Claim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Year | Duration | Premium | Incurred | Ratio | Policies | Premium | Claim Cost | Trend | Trend |
| 2010 | 2010 | 0 | \$1,152,827 | \$627,691 | 54.4\% | 6,122 | \$2,260 | \$1,230 |  |  |
| 2010 Total |  | 0 | \$1,152,827 | \$627,691 | 54.4\% | 6,122 | \$2,260 | \$1,230 |  |  |
| 2011 | 2010 | 1 | \$2,861,168 | \$1,658,288 | 58.0\% | 15,967 | \$2,150 | \$1,246 |  |  |
|  | 2011 | 0 | \$2,288,878 | \$1,376,619 | 60.1\% | 12,650 | \$2,171 | \$1,306 |  |  |
| 2011 Total |  | 0.6 | \$5,150,046 | \$3,034,908 | 58.9\% | 28,617 | \$2,160 | \$1,273 | -4.4\% | 3.4\% |
| 2012 | 2010 | 2 | \$2,481,365 | \$1,598,906 | 64.4\% | 13,161 | \$2,262 | \$1,458 |  |  |
|  | 2011 | 1 | \$3,749,931 | \$2,538,905 | 67.7\% | 20,040 | \$2,245 | \$1,520 |  |  |
|  | 2012 | 0 | \$2,636,093 | \$1,780,259 | 67.5\% | 14,116 | \$2,241 | \$1,513 |  |  |
| 2012 Total |  | 1.0 | \$8,867,389 | \$5,918,070 | 66.7\% | 47,317 | \$2,249 | \$1,501 | 4.1\% | 17.9\% |
| 2013 | 2010 | 3 | \$2,190,089 | \$1,518,771 | 69.3\% | 11,097 | \$2,368 | \$1,642 |  |  |
|  | 2011 | 2 | \$3,328,422 | \$2,271,744 | 68.3\% | 17,018 | \$2,347 | \$1,602 |  |  |
|  | 2012 | 1 | \$4,248,538 | \$2,938,359 | 69.2\% | 23,936 | \$2,130 | \$1,473 |  |  |
|  | 2013 | 0 | \$5,178,899 | \$3,670,693 | 70.9\% | 30,529 | \$2,036 | \$1,443 |  |  |
| 2013 Total |  | 1.2 | \$14,945,948 | \$10,399,567 | 69.6\% | 82,580 | \$2,172 | \$1,511 | -3.4\% | 0.7\% |
| 2014 | 2010 | 4 | \$2,042,999 | \$1,279,597 | 62.6\% | 9,736 | \$2,518 | \$1,577 |  |  |
|  | 2011 | 3 | \$3,053,457 | \$2,152,482 | 70.5\% | 14,584 | \$2,512 | \$1,771 |  |  |
|  | 2012 | 2 | \$3,866,867 | \$2,808,638 | 72.6\% | 20,564 | \$2,256 | \$1,639 |  |  |
|  | 2013 | 1 | \$10,323,018 | \$7,128,320 | 69.1\% | 63,691 | \$1,945 | \$1,343 |  |  |
|  | 2014 | 0 | \$9,872,056 | \$6,670,873 | 67.6\% | 58,433 | \$2,027 | \$1,370 |  |  |
| 2014 Total |  | 1.2 | \$29,158,397 | \$20,039,909 | 68.7\% | 167,008 | \$2,095 | \$1,440 | -3.5\% | -4.7\% |
| 2015 | 2010 | 5 | \$1,920,940 | \$1,211,163 | 63.1\% | 8,653 | \$2,664 | \$1,680 |  |  |
|  | 2011 | 4 | \$2,873,797 | \$1,885,632 | 65.6\% | 12,931 | \$2,667 | \$1,750 |  |  |
|  | 2012 | 3 | \$3,528,662 | \$2,823,542 | 80.0\% | 17,894 | \$2,366 | \$1,894 |  |  |
|  | 2013 | 2 | \$9,160,170 | \$6,670,906 | 72.8\% | 53,346 | \$2,061 | \$1,501 |  |  |
|  | 2014 | 1 | \$16,258,065 | \$11,794,577 | 72.5\% | 99,684 | \$1,957 | \$1,420 |  |  |
|  | 2015 | 0 | \$9,798,510 | \$7,018,738 | 71.6\% | 57,395 | \$2,049 | \$1,467 |  |  |
| 2015 Total |  | 1.5 | \$43,540,143 | \$31,404,557 | 72.1\% | 249,903 | \$2,091 | \$1,508 | -0.2\% | 4.7\% |
| 2016 | 2010 | 6 | \$1,827,760 | \$1,237,110 | 67.7\% | 7,938 | \$2,763 | \$1,870 |  |  |
|  | 2011 | 5 | \$2,643,559 | \$1,769,264 | 66.9\% | 11,535 | \$2,750 | \$1,841 |  |  |
|  | 2012 | 4 | \$3,277,480 | \$2,287,944 | 69.8\% | 15,997 | \$2,459 | \$1,716 |  |  |
|  | 2013 | 3 | \$8,296,111 | \$6,103,018 | 73.6\% | 46,631 | \$2,135 | \$1,571 |  |  |
|  | 2014 | 2 | \$14,321,212 | \$10,855,657 | 75.8\% | 84,716 | \$2,029 | \$1,538 |  |  |
|  | 2015 | 1 | \$15,265,433 | \$12,176,514 | 79.8\% | 93,792 | \$1,953 | \$1,558 |  |  |
|  | 2016 | 0 | \$8,813,504 | \$6,508,595 | 73.8\% | 50,952 | \$2,076 | \$1,533 |  |  |
| 2016 Total |  | 1.9 | \$54,445,059 | \$40,938,102 | 75.2\% | 311,561 | \$2,097 | \$1,577 | 0.3\% | 4.6\% |
| 2017 | 2010 | 7 | \$1,775,329 | \$1,207,182 | 68.0\% | 7,186 | \$2,965 | \$2,016 |  |  |
|  | 2011 | 6 | \$2,537,543 | \$1,741,307 | 68.6\% | 10,342 | \$2,944 | \$2,020 |  |  |
|  | 2012 | 5 | \$3,168,831 | \$2,206,878 | 69.6\% | 14,487 | \$2,625 | \$1,828 |  |  |
|  | 2013 | 4 | \$7,924,203 | \$5,730,364 | 72.3\% | 40,389 | \$2,354 | \$1,703 |  |  |
|  | 2014 | 3 | \$13,546,475 | \$10,006,181 | 73.9\% | 72,425 | \$2,244 | \$1,658 |  |  |
|  | 2015 | 2 | \$13,996,279 | \$10,623,741 | 75.9\% | 78,753 | \$2,133 | \$1,619 |  |  |
|  | 2016 | 1 | \$14,264,825 | \$10,572,946 | 74.1\% | 82,949 | \$2,064 | \$1,530 |  |  |
|  | 2017 | 0 | \$6,908,804 | \$5,046,321 | 73.0\% | 38,369 | \$2,161 | \$1,578 |  |  |
| 2017 Total |  | 2.5 | \$64,122,288 | \$47,134,919 | 73.5\% | 344,900 | \$2,231 | \$1,640 | 6.4\% | 4.0\% |
| 2018 | 2010 | 8 | \$1,681,909 | \$1,122,059 | 66.7\% | 6,080 | \$3,320 | \$2,215 |  |  |
|  | 2011 | 7 | \$2,391,007 | \$1,636,277 | 68.4\% | 8,707 | \$3,295 | \$2,255 |  |  |
|  | 2012 | 6 | \$2,996,466 | \$2,172,023 | 72.5\% | 12,299 | \$2,924 | \$2,119 |  |  |
|  | 2013 | 5 | \$7,299,884 | \$5,388,049 | 73.8\% | 33,103 | \$2,646 | \$1,953 |  |  |
|  | 2014 | 4 | \$12,369,368 | \$9,466,719 | 76.5\% | 59,296 | \$2,503 | \$1,916 |  |  |
|  | 2015 | 3 | \$12,855,112 | \$9,625,812 | 74.9\% | 64,555 | \$2,390 | \$1,789 |  |  |
|  | 2016 | 2 | \$12,880,550 | \$9,635,059 | 74.8\% | 66,690 | \$2,318 | \$1,734 |  |  |
|  | 2017 | 1 | \$10,517,477 | \$7,879,579 | 74.9\% | 57,068 | \$2,212 | \$1,657 |  |  |
|  | 2018 | 0 | \$4,824,739 | \$3,241,492 | 67.2\% | 25,303 | \$2,288 | \$1,537 |  |  |
| 2018 Total |  | 3.1 | \$67,816,511 | \$50,167,069 | 74.0\% | 333,098 | \$2,443 | \$1,807 | 9.5\% | 10.2\% |
| 2019 | 2010 | 9 | \$1,605,882 | \$1,078,553 | 67.2\% | 5,408 | \$3,563 | \$2,393 |  |  |
|  | 2011 | 8 | \$2,269,059 | \$1,575,823 | 69.4\% | 7,644 | \$3,562 | \$2,474 |  |  |
|  | 2012 | 7 | \$2,837,090 | \$2,148,562 | 75.7\% | 10,875 | \$3,131 | \$2,371 |  |  |
|  | 2013 | 6 | \$6,711,400 | \$5,493,040 | 81.8\% | 28,165 | \$2,859 | \$2,340 |  |  |
|  | 2014 | 5 | \$11,177,816 | \$8,726,783 | 78.1\% | 49,431 | \$2,714 | \$2,119 |  |  |
|  | 2015 | 4 | \$11,615,867 | \$8,627,855 | 74.3\% | 53,886 | \$2,587 | \$1,921 |  |  |
|  | 2016 | 3 | \$11,568,314 | \$9,286,814 | 80.3\% | 55,179 | \$2,516 | \$2,020 |  |  |
|  | 2017 | 2 | \$9,283,626 | \$6,863,288 | 73.9\% | 46,468 | \$2,397 | \$1,772 |  |  |
|  | 2018 | 1 | \$7,101,656 | \$5,182,043 | 73.0\% | 37,339 | \$2,282 | \$1,665 |  |  |
|  | 2019 | 0 | \$3,161,987 | \$2,430,444 | 76.9\% | 15,940 | \$2,380 | \$1,830 |  |  |
| 2019 Total |  | 3.8 | \$67,332,696 | \$51,413,205 | 76.4\% | 310,333 | \$2,604 | \$1,988 | 6.6\% | 10.0\% |
| 2020 | 2010 | 10 | \$1,515,382 | \$965,141 | 63.7\% | 4,702 | \$3,867 | \$2,463 |  |  |
|  | 2011 | 9 | \$2,165,602 | \$1,379,394 | 63.7\% | 6,661 | \$3,902 | \$2,485 |  |  |
|  | 2012 | 8 | \$2,670,494 | \$1,843,941 | 69.0\% | 9,374 | \$3,419 | \$2,360 |  |  |
|  | 2013 | 7 | \$6,245,568 | \$4,462,346 | 71.4\% | 23,650 | \$3,169 | \$2,264 |  |  |
|  | 2014 | 6 | \$10,281,103 | \$7,212,862 | 70.2\% | 40,886 | \$3,017 | \$2,117 |  |  |
|  | 2015 | 5 | \$10,541,931 | \$7,001,721 | 66.4\% | 44,095 | \$2,869 | \$1,905 |  |  |
|  | 2016 | 4 | \$10,462,677 | \$7,632,644 | 73.0\% | 44,981 | \$2,791 | \$2,036 |  |  |
|  | 2017 | 3 | \$8,351,007 | \$5,623,599 | 67.3\% | 37,636 | \$2,663 | \$1,793 |  |  |
|  | 2018 | 2 | \$6,319,133 | \$4,317,587 | 68.3\% | 29,929 | \$2,534 | \$1,731 |  |  |
|  | 2019 | 1 | \$4,630,439 | \$3,006,567 | 64.9\% | 22,851 | \$2,432 | \$1,579 |  |  |
|  | 2020 | 0 | \$6,043,377 | \$2,783,743 | 46.1\% | 26,399 | \$2,747 | \$1,265 |  |  |
| 2020 Total |  | 4.3 | \$69,226,713 | \$46,229,545 | 66.8\% | 291,162 | \$2,853 | \$1,905 | 9.6\% | -4.2\% |


| Through 2020 | $\$ 425,758,018$ | $\$ 307,307,541$ | $72.2 \%$ |
| :--- | :--- | :--- | :--- |


| Experience <br> Year | Duration | Earned Premium | Claims Incurred | $\begin{array}{r} \text { Loss } \\ \text { Ratio } \\ \hline \end{array}$ | Exposed <br> Policies | Persistency | $\begin{array}{r} \text { Rate } \\ \text { Increase } \end{array}$ | Premium Trend | Claim Trend | Rate Increase Effectiveness |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2021 | 5.0 | \$69,805,479 | \$49,698,378 | 71.2\% | 264,647 | 90.9\% | 8.1\% | 10.9\% | 18.3\% | 89\% |
| 2022 | 6.0 | \$62,735,389 | \$45,802,124 | 73.0\% | 224,950 | 85.0\% | 2.0\% | 5.7\% | 8.4\% | 89\% |
| 2023 | 7.0 | \$57,531,928 | \$42,146,997 | 73.3\% | 191,207 | 85.0\% | 5.2\% | 7.9\% | 8.3\% | 89\% |
| 2024 | 8.0 | \$52,876,538 | \$38,732,124 | 73.3\% | 162,526 | 85.0\% | 5.0\% | 8.1\% | 8.1\% | 89\% |
| 2025 | 9.0 | \$48,541,249 | \$35,553,637 | 73.2\% | 138,147 | 85.0\% | 5.0\% | 8.0\% | 8.0\% | 89\% |
| 2026 | 10.0 | \$44,518,237 | \$32,605,352 | 73.2\% | 117,425 | 85.0\% | 4.9\% | 7.9\% | 7.9\% | 89\% |
| 2027 | 11.0 | \$40,795,631 | \$29,879,342 | 73.2\% | 99,811 | 85.0\% | 4.9\% | 7.8\% | 7.8\% | 89\% |
| 2028 | 12.0 | \$37,362,107 | \$27,366,409 | 73.2\% | 84,840 | 85.0\% | 5.0\% | 7.7\% | 7.8\% | 89\% |
| 2029 | 13.0 | \$34,205,627 | \$25,056,472 | 73.3\% | 72,114 | 85.0\% | 5.1\% | 7.7\% | 7.7\% | 89\% |
| 2030 | 14.0 | \$31,311,781 | \$22,938,888 | 73.3\% | 61,297 | 85.0\% | 5.2\% | 7.7\% | 7.7\% | 89\% |
| 2031 | 15.0 | \$28,665,642 | \$21,002,708 | 73.3\% | 52,102 | 85.0\% | 5.3\% | 7.7\% | 7.7\% | 89\% |
| 2032 | 16.0 | \$26,252,102 | \$19,236,888 | 73.3\% | 44,287 | 85.0\% | 5.4\% | 7.7\% | 7.8\% | 89\% |
| 2033 | 17.0 | \$24,056,429 | \$17,630,453 | 73.3\% | 37,644 | 85.0\% | 5.5\% | 7.8\% | 7.8\% | 89\% |
| 2034 | 18.0 | \$22,063,054 | \$16,172,628 | 73.3\% | 31,997 | 85.0\% | 5.7\% | 7.9\% | 7.9\% | 89\% |
| 2035 | 19.0 | \$20,259,554 | \$14,852,937 | 73.3\% | 27,198 | 85.0\% | 5.9\% | 8.0\% | 8.0\% | 89\% |
| 2036 | 20.0 | \$18,630,262 | \$13,661,280 | 73.3\% | 23,118 | 85.0\% | 6.1\% | 8.2\% | 8.2\% | 89\% |
| 2037 | 21.0 | \$17,162,316 | \$12,587,983 | 73.3\% | 19,650 | 85.0\% | 6.3\% | 8.4\% | 8.4\% | 89\% |
| 2038 | 22.0 | \$15,843,099 | \$11,623,842 | 73.4\% | 16,703 | 85.0\% | 6.6\% | 8.6\% | 8.6\% | 89\% |
| 2039 | 23.0 | \$14,660,449 | \$10,760,141 | 73.4\% | 14,197 | 85.0\% | 6.9\% | 8.9\% | 8.9\% | 89\% |
| 2040 | 24.0 | \$13,329,590 | \$9,762,620 | 73.2\% | 12,068 | 85.0\% | 4.9\% | 7.0\% | 6.7\% | 89\% |
| Through 2040 |  | \$680,606,463 | \$497,071,203 | 73.0\% |  |  |  |  |  |  |
| Lifetime |  | \$1,106,364,481 | \$804,378,744 | 72.7\% |  |  |  |  |  |  |

Colonial Penn Life Insurance Company
Exhibit VI
CPL-GR-A8OGH
Nationwide Experience
With the 2022 Justified Rate Action


| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 1.0 | \$303,307 | \$42,743 | 14.1\% | 4,840 | 150.0\% | 1.1\% | 2.4\% | 18.0\% | 0\% |
| 2022 | 2.0 | \$266,934 | \$38,511 | 14.4\% | 4,114 | 85.0\% | 0.0\% | 3.5\% | 6.0\% | 0\% |
| 2023 | 3.0 | \$232,331 | \$34,698 | 14.9\% | 3,497 | 85.0\% | 3.5\% | 2.4\% | 6.0\% | 0\% |
| 2024 | 4.0 | \$209,330 | \$31,263 | 14.9\% | 2,972 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2025 | 5.0 | \$188,607 | \$28,168 | 14.9\% | 2,526 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2026 | 6.0 | \$169,935 | \$25,380 | 14.9\% | 2,147 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2027 | 7.0 | \$153,111 | \$22,867 | 14.9\% | 1,825 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2028 | 8.0 | \$137,953 | \$20,603 | 14.9\% | 1,552 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2029 | 9.0 | \$124,296 | \$18,563 | 14.9\% | 1,319 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2030 | 10.0 | \$111,990 | \$16,726 | 14.9\% | 1,121 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2031 | 11.0 | \$100,903 | \$15,070 | 14.9\% | 953 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2032 | 12.0 | \$90,914 | \$13,578 | 14.9\% | 810 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2033 | 13.0 | \$81,914 | \$12,234 | 14.9\% | 688 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2034 | 14.0 | \$73,804 | \$11,023 | 14.9\% | 585 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2035 | 15.0 | \$66,497 | \$9,931 | 14.9\% | 497 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2036 | 16.0 | \$59,914 | \$8,948 | 14.9\% | 423 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2037 | 17.0 | \$53,983 | \$8,062 | 14.9\% | 359 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2038 | 18.0 | \$48,638 | \$7,264 | 14.9\% | 305 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2039 | 19.0 | \$43,823 | \$6,545 | 14.9\% | 260 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| 2040 | 20.0 | \$39,485 | \$5,897 | 14.9\% | 221 | 85.0\% | 3.5\% | 6.0\% | 6.0\% | 0\% |
| Through 2040 |  | \$2,557,670 | \$378,074 | 14.8\% |  |  |  |  |  |  |
| Lifetime |  | \$2,755,143 | \$402,223 | 14.6\% |  |  |  |  |  |  |


| Experience | Issue |  | Earned | Claims | Loss | Exposed | Average | Average | Premium | Claim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Year | Duration | Premium | Incurred | Ratio | Policies | Premium | Claim Cost | Trend | Trend |
| 2010 | 2010 | 0 | \$123,542 | \$45,081 | 36.5\% | 1,386 | \$1,070 | \$390 |  |  |
| 2010 Total |  | 0 | \$123,542 | \$45,081 | 36.5\% | 1,386 | \$1,070 | \$390 |  |  |
| 2011 | 2010 | 1 | \$229,696 | \$83,070 | 36.2\% | 2,829 | \$974 | \$352 |  |  |
|  | 2011 | 0 | \$500,519 | \$265,052 | 53.0\% | 5,326 | \$1,128 | \$597 |  |  |
| 2011 Total |  | 0.3 | \$730,215 | \$348,121 | 47.7\% | 8,155 | \$1,075 | \$512 | 0.5\% | 31.2\% |
| 2012 | 2010 | 2 | \$157,823 | \$117,371 | 74.4\% | 1,923 | \$985 | \$732 |  |  |
|  | 2011 | 1 | \$492,358 | \$269,197 | 54.7\% | 5,228 | \$1,130 | \$618 |  |  |
|  | 2012 | 0 | \$254,252 | \$132,411 | 52.1\% | 2,875 | \$1,061 | \$553 |  |  |
| 2012 Total |  | 0.9 | \$904,433 | \$518,979 | 57.4\% | 10,026 | \$1,083 | \$621 | 0.7\% | 21.3\% |
| 2013 | 2010 | 3 | \$116,146 | \$70,171 | 60.4\% | 1,456 | \$957 | \$578 |  |  |
|  | 2011 | 2 | \$334,534 | \$210,938 | 63.1\% | 3,492 | \$1,150 | \$725 |  |  |
|  | 2012 | 1 | \$295,255 | \$159,412 | 54.0\% | 3,547 | \$999 | \$539 |  |  |
|  | 2013 | 0 | \$227,088 | \$105,983 | 46.7\% | 2,453 | \$1,111 | \$518 |  |  |
| 2013 Total |  | 1.3 | \$973,023 | \$546,504 | 56.2\% | 10,948 | \$1,067 | \$599 | -1.5\% | -3.6\% |
| 2014 | 2010 | 4 | \$102,294 | \$58,658 | 57.3\% | 1,228 | \$1,000 | \$573 |  |  |
|  | 2011 | 3 | \$259,800 | \$162,296 | 62.5\% | 2,655 | \$1,174 | \$734 |  |  |
|  | 2012 | 2 | \$223,416 | \$141,061 | 63.1\% | 2,603 | \$1,030 | \$650 |  |  |
|  | 2013 | 1 | \$316,611 | \$148,449 | 46.9\% | 3,658 | \$1,039 | \$487 |  |  |
|  | 2014 | 0 | \$437,518 | \$271,596 | 62.1\% | 4,455 | \$1,179 | \$732 |  |  |
| 2014 Total |  | 1.5 | \$1,339,640 | \$782,060 | 58.4\% | 14,599 | \$1,101 | \$643 | 3.2\% | 7.3\% |
| 2015 | 2010 | 5 | \$92,142 | \$62,624 | 68.0\% | 1,066 | \$1,037 | \$705 |  |  |
|  | 2011 | 4 | \$228,041 | \$156,848 | 68.8\% | 2,306 | \$1,187 | \$816 |  |  |
|  | 2012 | 3 | \$180,451 | \$109,822 | 60.9\% | 2,098 | \$1,032 | \$628 |  |  |
|  | 2013 | 2 | \$244,380 | \$146,135 | 59.8\% | 2,763 | \$1,061 | \$635 |  |  |
|  | 2014 | 1 | \$461,435 | \$379,457 | 82.2\% | 5,054 | \$1,096 | \$901 |  |  |
|  | 2015 | 0 | \$619,209 | \$339,371 | 54.8\% | 6,151 | \$1,208 | \$662 |  |  |
| 2015 Total |  | 1.6 | \$1,825,658 | \$1,194,257 | 65.4\% | 19,438 | \$1,127 | \$737 | 2.4\% | 14.7\% |
| 2016 | 2010 | 6 | \$77,058 | \$68,243 | 88.6\% | 876 | \$1,056 | \$935 |  |  |
|  | 2011 | 5 | \$202,162 | \$127,082 | 62.9\% | 2,033 | \$1,193 | \$750 |  |  |
|  | 2012 | 4 | \$153,239 | \$105,062 | 68.6\% | 1,746 | \$1,053 | \$722 |  |  |
|  | 2013 | 3 | \$189,106 | \$160,157 | 84.7\% | 2,115 | \$1,073 | \$909 |  |  |
|  | 2014 | 2 | \$366,163 | \$235,711 | 64.4\% | 4,002 | \$1,098 | \$707 |  |  |
|  | 2015 | 1 | \$644,441 | \$452,242 | 70.2\% | 6,817 | \$1,134 | \$796 |  |  |
|  | 2016 | 0 | \$410,620 | \$260,940 | 63.5\% | 4,142 | \$1,190 | \$756 |  |  |
| 2016 Total |  | 2.0 | \$2,042,790 | \$1,409,438 | 69.0\% | 21,731 | \$1,128 | \$778 | 0.1\% | 5.6\% |
| 2017 | 2010 | 7 | \$68,211 | \$69,539 | 101.9\% | 756 | \$1,083 | \$1,104 |  |  |
|  | 2011 | 6 | \$168,302 | \$97,933 | 58.2\% | 1,697 | \$1,190 | \$693 |  |  |
|  | 2012 | 5 | \$123,905 | \$158,452 | 127.9\% | 1,355 | \$1,097 | \$1,403 |  |  |
|  | 2013 | 4 | \$141,503 | \$110,597 | 78.2\% | 1,608 | \$1,056 | \$825 |  |  |
|  | 2014 | 3 | \$301,648 | \$171,290 | 56.8\% | 3,221 | \$1,124 | \$638 |  |  |
|  | 2015 | 2 | \$526,022 | \$386,415 | 73.5\% | 5,427 | \$1,163 | \$854 |  |  |
|  | 2016 | 1 | \$458,305 | \$242,872 | 53.0\% | 5,006 | \$1,099 | \$582 |  |  |
|  | 2017 | 0 | \$363,511 | \$215,208 | 59.2\% | 3,621 | \$1,205 | \$713 |  |  |
| 2017 Total |  | 2.4 | \$2,151,406 | \$1,452,305 | 67.5\% | 22,691 | \$1,138 | \$768 | 0.9\% | -1.3\% |
| 2018 | 2010 | 8 | \$53,976 | \$77,685 | 143.9\% | 469 | \$1,381 | \$1,988 |  |  |
|  | 2011 | 7 | \$130,215 | \$99,968 | 76.8\% | 1,155 | \$1,353 | \$1,039 |  |  |
|  | 2012 | 6 | \$100,836 | \$102,639 | 101.8\% | 882 | \$1,373 | \$1,397 |  |  |
|  | 2013 | 5 | \$121,340 | \$86,839 | 71.6\% | 1,065 | \$1,368 | \$979 |  |  |
|  | 2014 | 4 | \$242,144 | \$205,765 | 85.0\% | 2,237 | \$1,299 | \$1,104 |  |  |
|  | 2015 | 3 | \$436,984 | \$302,720 | 69.3\% | 3,938 | \$1,332 | \$923 |  |  |
|  | 2016 | 2 | \$364,546 | \$226,143 | 62.0\% | 3,480 | \$1,257 | \$780 |  |  |
|  | 2017 | 1 | \$414,551 | \$286,302 | 69.1\% | 3,948 | \$1,260 | \$870 |  |  |
|  | 2018 | 0 | \$316,348 | \$201,306 | 63.6\% | 2,910 | \$1,305 | \$830 |  |  |
| 2018 Total |  | 2.7 | \$2,180,941 | \$1,589,368 | 72.9\% | 20,082 | \$1,303 | \$950 | 14.5\% | 23.7\% |
| 2019 | 2010 | 9 | \$48,611 | \$31,344 | 64.5\% | 386 | \$1,511 | \$974 |  |  |
|  | 2011 | 8 | \$111,338 | \$128,291 | 115.2\% | 892 | \$1,498 | \$1,726 |  |  |
|  | 2012 | 7 | \$88,524 | \$79,837 | 90.2\% | 721 | \$1,473 | \$1,329 |  |  |
|  | 2013 | 6 | \$100,021 | \$54,495 | 54.5\% | 854 | \$1,405 | \$766 |  |  |
|  | 2014 | 5 | \$197,779 | \$169,964 | 85.9\% | 1,714 | \$1,385 | \$1,190 |  |  |
|  | 2015 | 4 | \$349,819 | \$303,929 | 86.9\% | 2,957 | \$1,420 | \$1,233 |  |  |
|  | 2016 | 3 | \$278,907 | \$127,603 | 45.8\% | 2,528 | \$1,324 | \$606 |  |  |
|  | 2017 | 2 | \$295,996 | \$181,849 | 61.4\% | 2,679 | \$1,326 | \$815 |  |  |
|  | 2018 | 1 | \$320,283 | \$200,295 | 62.5\% | 3,040 | \$1,264 | \$791 |  |  |
|  | 2019 | 0 | \$191,513 | \$130,601 | 68.2\% | 1,742 | \$1,319 | \$900 |  |  |
| 2019 Total |  | 3.4 | \$1,982,791 | \$1,408,210 | 71.0\% | 17,513 | \$1,359 | \$965 | 4.3\% | 1.6\% |
| 2020 | 2010 | 10 | \$37,933 | \$32,651 | 86.1\% | 293 | \$1,556 | \$1,340 |  |  |
|  | 2011 | 9 | \$84,484 | \$88,959 | 105.3\% | 651 | \$1,558 | \$1,641 |  |  |
|  | 2012 | 8 | \$71,788 | \$50,103 | 69.8\% | 549 | \$1,569 | \$1,095 |  |  |
|  | 2013 | 7 | \$89,325 | \$38,259 | 42.8\% | 704 | \$1,524 | \$653 |  |  |
|  | 2014 | 6 | \$153,269 | \$89,379 | 58.3\% | 1,261 | \$1,459 | \$851 |  |  |
|  | 2015 | 5 | \$296,634 | \$243,565 | 82.1\% | 2,363 | \$1,507 | \$1,237 |  |  |
|  | 2016 | 4 | \$220,144 | \$110,139 | 50.0\% | 1,875 | \$1,409 | \$705 |  |  |
|  | 2017 | 3 | \$230,506 | \$119,109 | 51.7\% | 1,937 | \$1,428 | \$738 |  |  |
|  | 2018 | 2 | \$250,818 | \$220,692 | 88.0\% | 2,170 | \$1,387 | \$1,220 |  |  |
|  | 2019 | 1 | \$254,483 | \$167,866 | 66.0\% | 2,303 | \$1,326 | \$875 |  |  |
|  | 2020 | 0 | \$226,119 | \$79,822 | 35.3\% | 1,997 | \$1,359 | \$480 |  |  |
| 2020 Total |  | 3.7 | \$1,915,502 | \$1,240,544 | 64.8\% | 16,100 | \$1,428 | \$925 | 5.1\% | -4.2\% |


| Through 2020 |  | \$16,169,941 | \$10,534,867 | 65.2\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 4.4 | \$1,909,652 | \$1,332,773 | 69.8\% | 14,983 | 93.1\% | 6.0\% | 7.1\% | 15.4\% | 90\% |
| 2022 | 5.4 | \$1,658,536 | \$1,224,937 | 73.9\% | 12,735 | 85.0\% | 0.0\% | 2.2\% | 8.1\% | 90\% |
| 2023 | 6.4 | \$1,514,021 | \$1,125,121 | 74.3\% | 10,825 | 85.0\% | 6.4\% | 7.4\% | 8.1\% | 90\% |
| 2024 | 7.4 | \$1,390,017 | \$1,032,980 | 74.3\% | 9,201 | 85.0\% | 6.4\% | 8.0\% | 8.0\% | 90\% |
| 2025 | 8.4 | \$1,275,834 | \$948,144 | 74.3\% | 7,821 | 85.0\% | 6.4\% | 8.0\% | 8.0\% | 90\% |
| 2026 | 9.4 | \$1,170,929 | \$870,224 | 74.3\% | 6,648 | 85.0\% | 6.5\% | 8.0\% | 8.0\% | 90\% |
| 2027 | 10.4 | \$1,074,769 | \$798,824 | 74.3\% | 5,651 | 85.0\% | 6.6\% | 8.0\% | 8.0\% | 90\% |
| 2028 | 11.4 | \$986,841 | \$733,545 | 74.3\% | 4,803 | 85.0\% | 6.7\% | 8.0\% | 8.0\% | 90\% |
| 2029 | 12.4 | \$902,863 | \$670,884 | 74.3\% | 4,083 | 85.0\% | 6.3\% | 7.6\% | 7.6\% | 90\% |
| 2030 | 13.4 | \$826,312 | \$614,078 | 74.3\% | 3,470 | 85.0\% | 6.4\% | 7.7\% | 7.7\% | 90\% |
| 2031 | 14.4 | \$757,037 | \$562,689 | 74.3\% | 2,950 | 85.0\% | 6.6\% | 7.8\% | 7.8\% | 90\% |
| 2032 | 15.4 | \$694,492 | \$516,300 | 74.3\% | 2,507 | 85.0\% | 6.8\% | 7.9\% | 7.9\% | 90\% |
| 2033 | 16.4 | \$638,138 | \$474,517 | 74.4\% | 2,131 | 85.0\% | 7.1\% | 8.1\% | 8.1\% | 90\% |
| 2034 | 17.4 | \$587,493 | \$436,967 | 74.4\% | 1,811 | 85.0\% | 7.3\% | 8.3\% | 8.3\% | 90\% |
| 2035 | 18.4 | \$542,075 | \$403,301 | 74.4\% | 1,540 | 85.0\% | 7.7\% | 8.6\% | 8.6\% | 90\% |
| 2036 | 19.4 | \$492,295 | \$365,638 | 74.3\% | 1,309 | 85.0\% | 5.8\% | 6.8\% | 6.7\% | 90\% |
| 2037 | 20.4 | \$446,370 | \$331,549 | 74.3\% | 1,112 | 85.0\% | 5.9\% | 6.7\% | 6.7\% | 90\% |
| 2038 | 21.4 | \$404,800 | \$300,692 | 74.3\% | 946 | 85.0\% | 5.9\% | 6.7\% | 6.7\% | 90\% |
| 2039 | 22.4 | \$367,161 | \$272,755 | 74.3\% | 804 | 85.0\% | 6.0\% | 6.7\% | 6.7\% | 90\% |
| 2040 | 23.4 | \$333,080 | \$247,459 | 74.3\% | 683 | 85.0\% | 6.1\% | 6.7\% | 6.7\% | 90\% |


| Experience | Issue |  | Earned |  |  | Exposed | Average | Average | Premium | Claim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Year | Duration | Premium | Incurred | Ratio | Policies | Premium | Claim Cost | Trend |  |
| 2010 | 2010 | 0 | \$96,881 | \$41,598 | 42.9\% | 762 | \$1,526 | \$655 |  |  |
| 2010 Total |  | 0 | \$96,881 | \$41,598 | 42.9\% | 762 | \$1,526 | \$655 |  |  |
| 2011 | 2010 | 1 | \$175,617 | \$89,296 | 50.8\% | 1,545 | \$1,364 | \$694 |  |  |
|  | 2011 | 0 | \$239,339 | \$167,751 | 70.1\% | 1,893 | \$1,517 | \$1,063 |  |  |
| 2011 Total |  | 0.4 | \$414,956 | \$257,046 | 61.9\% | 3,438 | \$1,448 | \$897 | -5.1\% | 37.0\% |
| 2012 | 2010 | 2 | \$125,401 | \$113,627 | 90.6\% | 1,098 | \$1,371 | \$1,242 |  |  |
|  | 2011 | 1 | \$246,804 | \$170,889 | 69.2\% | 1,923 | \$1,540 | \$1,066 |  |  |
|  | 2012 | 0 | \$186,627 | \$154,874 | 83.0\% | 1,476 | \$1,517 | \$1,259 |  |  |
| 2012 Total |  | 0.9 | \$558,832 | \$439,391 | 78.6\% | 4,497 | \$1,491 | \$1,172 | 3.0\% | 30.7\% |
| 2013 | 2010 | 3 | \$112,166 | \$119,411 | 106.5\% | 892 | \$1,509 | \$1,606 |  |  |
|  | 2011 | 2 | \$208,272 | \$146,729 | 70.5\% | 1,498 | \$1,668 | \$1,175 |  |  |
|  | 2012 | 1 | \$213,250 | \$172,431 | 80.9\% | 1,694 | \$1,511 | \$1,221 |  |  |
|  | 2013 | 0 | \$127,808 | \$122,272 | 95.7\% | 997 | \$1,538 | \$1,472 |  |  |
| 2013 Total |  | 1.5 | \$661,496 | \$560,842 | 84.8\% | 5,081 | \$1,562 | \$1,325 | 4.8\% | 13.0\% |
| 2014 | 2010 | 4 | \$108,705 | \$58,964 | 54.2\% | 790 | \$1,651 | \$896 |  |  |
|  | 2011 | 3 | \$181,989 | \$130,862 | 71.9\% | 1,212 | \$1,802 | \$1,296 |  |  |
|  | 2012 | 2 | \$180,288 | \$154,750 | 85.8\% | 1,305 | \$1,658 | \$1,423 |  |  |
|  | 2013 | 1 | \$206,284 | \$162,432 | 78.7\% | 1,636 | \$1,513 | \$1,191 |  |  |
|  | 2014 | 0 | \$437,160 | \$429,777 | 98.3\% | 3,022 | \$1,736 | \$1,707 |  |  |
| 2014 Total |  | 1.4 | \$1,114,427 | \$936,786 | 84.1\% | 7,965 | \$1,679 | \$1,411 | 7.5\% | 6.6\% |
| 2015 | 2010 | 5 | \$103,585 | \$66,453 | 64.2\% | 719 | \$1,729 | \$1,109 |  |  |
|  | 2011 | 4 | \$155,715 | \$94,197 | 60.5\% | 994 | \$1,880 | \$1,137 |  |  |
|  | 2012 | 3 | \$158,573 | \$154,146 | 97.2\% | 1,112 | \$1,711 | \$1,663 |  |  |
|  | 2013 | 2 | \$187,231 | \$190,862 | 101.9\% | 1,380 | \$1,628 | \$1,660 |  |  |
|  | 2014 | 1 | \$494,789 | \$447,969 | 90.5\% | 3,440 | \$1,726 | \$1,563 |  |  |
|  | 2015 | 0 | \$362,238 | \$338,905 | 93.6\% | 2,373 | \$1,832 | \$1,714 |  |  |
| 2015 Total |  | 1.7 | \$1,462,132 | \$1,292,531 | 88.4\% | 10,018 | \$1,751 | \$1,548 | 4.3\% | 9.7\% |
| 2016 | 2010 | 6 | \$90,016 | \$48,643 | 54.0\% | 578 | \$1,869 | \$1,010 |  |  |
|  | 2011 | 5 | \$144,720 | \$141,606 | 97.8\% | 870 | \$1,996 | \$1,953 |  |  |
|  | 2012 | 4 | \$139,438 | \$90,207 | 64.7\% | 923 | \$1,813 | \$1,173 |  |  |
|  | 2013 | 3 | \$188,549 | \$185,777 | 98.5\% | 1,286 | \$1,759 | \$1,734 |  |  |
|  | 2014 | 2 | \$413,779 | \$382,095 | 92.3\% | 2,731 | \$1,818 | \$1,679 |  |  |
|  | 2015 | 1 | \$410,188 | \$334,852 | 81.6\% | 2,668 | \$1,845 | \$1,506 |  |  |
|  | 2016 | 0 | \$245,611 | \$151,762 | 61.8\% | 1,555 | \$1,895 | \$1,171 |  |  |
| 2016 Total |  | 2.2 | \$1,632,301 | \$1,334,941 | 81.8\% | 10,611 | \$1,846 | \$1,510 | 5.4\% | -2.5\% |
| 2017 | 2010 | 7 | \$78,010 | \$37,985 | 48.7\% | 450 | \$2,080 | \$1,013 |  |  |
|  | 2011 | 6 | \$119,619 | \$119,374 | 99.8\% | 686 | \$2,092 | \$2,088 |  |  |
|  | 2012 | 5 | \$133,386 | \$90,385 | 67.8\% | 809 | \$1,979 | \$1,341 |  |  |
|  | 2013 | 4 | \$176,997 | \$189,190 | 106.9\% | 1,100 | \$1,931 | \$2,064 |  |  |
|  | 2014 | 3 | \$371,898 | \$365,248 | 98.2\% | 2,230 | \$2,001 | \$1,965 |  |  |
|  | 2015 | 2 | \$366,124 | \$303,391 | 82.9\% | 2,128 | \$2,065 | \$1,711 |  |  |
|  | 2016 | 1 | \$259,385 | \$182,989 | 70.5\% | 1,639 | \$1,899 | \$1,340 |  |  |
|  | 2017 | 0 | \$148,404 | \$108,359 | 73.0\% | 1,001 | \$1,779 | \$1,299 |  |  |
| 2017 Total |  | 2.9 | \$1,653,822 | \$1,396,921 | 84.5\% | 10,043 | \$1,976 | \$1,669 | 7.0\% | 10.6\% |
| 2018 | 2010 | 8 | \$69,976 | \$48,623 | 69.5\% | 324 | \$2,596 | \$1,804 |  |  |
|  | 2011 | 7 | \$106,112 | \$77,636 | 73.2\% | 477 | \$2,672 | \$1,955 |  |  |
|  | 2012 | 6 | \$113,495 | \$51,981 | 45.8\% | 556 | \$2,450 | \$1,122 |  |  |
|  | 2013 | 5 | \$137,173 | \$107,159 | 78.1\% | 682 | \$2,415 | \$1,887 |  |  |
|  | 2014 | 4 | \$316,717 | \$356,910 | 112.7\% | 1,620 | \$2,347 | \$2,645 |  |  |
|  | 2015 | 3 | \$292,630 | \$256,855 | 87.8\% | 1,419 | \$2,475 | \$2,172 |  |  |
|  | 2016 | 2 | \$210,078 | \$170,804 | 81.3\% | 1,100 | \$2,293 | \$1,864 |  |  |
|  | 2017 | 1 | \$174,214 | \$166,846 | 95.8\% | 1,004 | \$2,082 | \$1,994 |  |  |
|  | 2018 | 0 | \$122,357 | \$103,776 | 84.8\% | 637 | \$2,305 | \$1,955 |  |  |
| 2018 Total |  | 3.5 | \$1,542,752 | \$1,340,589 | 86.9\% | 7,817 | \$2,368 | \$2,058 | 19.9\% | 23.3\% |
| 2019 | 2010 | 9 | \$60,667 | \$36,440 | 60.1\% | 266 | \$2,737 | \$1,644 |  |  |
|  | 2011 | 8 | \$97,865 | \$95,085 | 97.2\% | 408 | \$2,878 | \$2,797 |  |  |
|  | 2012 | 7 | \$92,548 | \$64,546 | 69.7\% | 425 | \$2,613 | \$1,822 |  |  |
|  | 2013 | 6 | \$114,603 | \$97,123 | 84.7\% | 522 | \$2,635 | \$2,233 |  |  |
|  | 2014 | 5 | \$293,822 | \$351,676 | 119.7\% | 1,380 | \$2,556 | \$3,059 |  |  |
|  | 2015 | 4 | \$237,242 | \$195,043 | 82.2\% | 1,072 | \$2,657 | \$2,184 |  |  |
|  | 2016 | 3 | \$185,557 | \$142,091 | 76.6\% | 902 | \$2,470 | \$1,891 |  |  |
|  | 2017 | 2 | \$148,553 | \$130,244 | 87.7\% | 796 | \$2,239 | \$1,963 |  |  |
|  | 2018 | 1 | \$151,622 | \$86,261 | 56.9\% | 772 | \$2,358 | \$1,342 |  |  |
|  | 2019 | 0 | \$72,855 | \$60,215 | 82.6\% | 367 | \$2,382 | \$1,969 |  |  |
| 2019 Total |  | 4.2 | \$1,455,336 | \$1,258,724 | 86.5\% | 6,908 | \$2,528 | \$2,187 | 6.7\% | 6.2\% |
| 2020 | 2010 | 10 | \$56,195 | \$40,668 | 72.4\% | 240 | \$2,810 | \$2,033 |  |  |
|  | 2011 | 9 | \$86,781 | \$76,558 | 88.2\% | 337 | \$3,090 | \$2,726 |  |  |
|  | 2012 | 8 | \$70,665 | \$26,060 | 36.9\% | 312 | \$2,718 | \$1,002 |  |  |
|  | 2013 | 7 | \$102,029 | \$39,554 | 38.8\% | 430 | \$2,847 | \$1,104 |  |  |
|  | 2014 | 6 | \$250,250 | \$275,167 | 110.0\% | 1,090 | \$2,755 | \$3,029 |  |  |
|  | 2015 | 5 | \$202,797 | \$106,249 | 52.4\% | 852 | \$2,856 | \$1,496 |  |  |
|  | 2016 | 4 | \$170,633 | \$65,011 | 38.1\% | 748 | \$2,739 | \$1,044 |  |  |
|  | 2017 | 3 | \$124,304 | \$70,633 | 56.8\% | 609 | \$2,451 | \$1,393 |  |  |
|  | 2018 | 2 | \$135,286 | \$107,349 | 79.3\% | 632 | \$2,571 | \$2,040 |  |  |
|  | 2019 | 1 | \$93,816 | \$50,407 | 53.7\% | 437 | \$2,579 | \$1,386 |  |  |
|  | 2020 | 0 | \$81,734 | \$56,492 | 69.1\% | 399 | \$2,458 | \$1,699 |  |  |
| 2020 Total |  | 4.8 | \$1,374,489 | \$914,147 | 66.5\% | 6,084 | \$2,711 | \$1,803 | 7.2\% | -17.5\% |


| Through 2020 |  | \$11,967,424 | \$9,773,517 | 81.7\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 5.6 | \$1,345,864 | \$977,753 | 72.6\% | 5,431 | 89.3\% | 7.6\% | 9.7\% | 19.8\% | 90\% |
| 2022 | 6.6 | \$1,288,582 | \$896,793 | 69.6\% | 4,616 | 85.0\% | 10.0\% | 12.6\% | 7.9\% | 90\% |
| 2023 | 7.6 | \$1,187,325 | \$822,474 | 69.3\% | 3,924 | 85.0\% | 5.1\% | 8.4\% | 7.9\% | 90\% |
| 2024 | 8.6 | \$1,088,951 | \$754,418 | 69.3\% | 3,335 | 85.0\% | 5.3\% | 7.9\% | 7.9\% | 90\% |
| 2025 | 9.6 | \$999,086 | \$692,243 | 69.3\% | 2,835 | 85.0\% | 5.4\% | 7.9\% | 8.0\% | 90\% |
| 2026 | 10.6 | \$914,511 | \$633,528 | 69.3\% | 2,410 | 85.0\% | 5.2\% | 7.7\% | 7.7\% | 90\% |
| 2027 | 11.6 | \$837,445 | \$580,282 | 69.3\% | 2,048 | 85.0\% | 5.4\% | 7.7\% | 7.8\% | 90\% |
| 2028 | 12.6 | \$767,778 | \$532,104 | 69.3\% | 1,741 | 85.0\% | 5.6\% | 7.9\% | 7.9\% | 90\% |
| 2029 | 13.6 | \$704,857 | \$488,609 | 69.3\% | 1,480 | 85.0\% | 5.9\% | 8.0\% | 8.0\% | 90\% |
| 2030 | 14.6 | \$648,184 | \$449,433 | 69.3\% | 1,258 | 85.0\% | 6.1\% | 8.2\% | 8.2\% | 90\% |
| 2031 | 15.6 | \$597,239 | \$414,230 | 69.4\% | 1,069 | 85.0\% | 6.4\% | 8.4\% | 8.4\% | 90\% |
| 2032 | 16.6 | \$551,570 | \$382,678 | 69.4\% | 909 | 85.0\% | 6.7\% | 8.7\% | 8.7\% | 90\% |
| 2033 | 17.6 | \$501,078 | \$347,024 | 69.3\% | 772 | 85.0\% | 4.9\% | 6.9\% | 6.7\% | 90\% |
| 2034 | 18.6 | \$454,429 | \$314,747 | 69.3\% | 657 | 85.0\% | 5.0\% | 6.7\% | 6.7\% | 90\% |
| 2035 | 19.6 | \$412,188 | \$285,525 | 69.3\% | 558 | 85.0\% | 5.1\% | 6.7\% | 6.7\% | 90\% |
| 2036 | 20.6 | \$373,931 | \$259,063 | 69.3\% | 474 | 85.0\% | 5.3\% | 6.7\% | 6.7\% | 90\% |
| 2037 | 21.6 | \$339,306 | \$235,099 | 69.3\% | 403 | 85.0\% | 5.4\% | 6.8\% | 6.8\% | 90\% |
| 2038 | 22.6 | \$307,929 | \$213,392 | 69.3\% | 343 | 85.0\% | 5.6\% | 6.8\% | 6.8\% | 90\% |
| 2039 | 23.6 | \$279,509 | \$193,727 | 69.3\% | 291 | 85.0\% | 5.7\% | 6.8\% | 6.8\% | 90\% |
| 2040 | 24.6 | \$253,767 | \$175,909 | 69.3\% | 248 | 85.0\% | 5.8\% | 6.8\% | 6.8\% | 90\% |
| Through 2040 |  | \$13,853,530 | \$9,649,030 | 69.7\% |  |  |  |  |  |  |
| Lifetime |  | \$25,820,954 | \$19,422,547 | 75.2\% |  |  |  |  |  |  |


| Experience | Issue |  | Earned |  |  | Exposed | Average | Average Claim Cost | Premium | Claim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Year | Duration | Premium | Incurred | Ratio | Policies | Premium | Claim Cost | Trend |  |
| 2010 | 2010 | 0 | \$35,333 | \$21,863 | 61.9\% | 277 | \$1,531 | \$947 |  |  |
| 2010 Total |  | 0 | \$35,333 | \$21,863 | 61.9\% | 277 | \$1,531 | \$947 |  |  |
| 2011 | 2010 | 1 | \$84,896 | \$35,212 | 41.5\% | 676 | \$1,507 | \$625 |  |  |
|  | 2011 | 0 | \$45,899 | \$42,085 | 91.7\% | 314 | \$1,754 | \$1,608 |  |  |
| 2011 Total |  | 0.6 | \$130,795 | \$77,298 | 59.1\% | 990 | \$1,585 | \$937 | 3.6\% | -1.1\% |
| 2012 | 2010 | 2 | \$62,049 | \$33,613 | 54.2\% | 477 | \$1,561 | \$846 |  |  |
|  | 2011 | 1 | \$52,759 | \$40,757 | 77.3\% | 318 | \$1,991 | \$1,538 |  |  |
|  | 2012 | 0 | \$39,180 | \$25,305 | 64.6\% | 239 | \$1,967 | \$1,271 |  |  |
| 2012 Total |  | 1.1 | \$153,988 | \$99,674 | 64.7\% | 1,034 | \$1,787 | \$1,157 | 12.7\% | 23.5\% |
| 2013 | 2010 | 3 | \$55,941 | \$32,051 | 57.3\% | 396 | \$1,695 | \$971 |  |  |
|  | 2011 | 2 | \$36,052 | \$24,074 | 66.8\% | 217 | \$1,994 | \$1,331 |  |  |
|  | 2012 | 1 | \$36,572 | \$41,719 | 114.1\% | 249 | \$1,762 | \$2,011 |  |  |
|  | 2013 | 0 | \$17,961 | \$11,252 | 62.6\% | 138 | \$1,562 | \$978 |  |  |
| 2013 Total |  | 1.9 | \$146,525 | \$109,096 | 74.5\% | 1,000 | \$1,758 | \$1,309 | -1.6\% | 13.2\% |
| 2014 | 2010 | 4 | \$49,510 | \$42,043 | 84.9\% | 335 | \$1,773 | \$1,506 |  |  |
|  | 2011 | 3 | \$22,224 | \$14,647 | 65.9\% | 146 | \$1,827 | \$1,204 |  |  |
|  | 2012 | 2 | \$26,051 | \$20,304 | 77.9\% | 157 | \$1,991 | \$1,552 |  |  |
|  | 2013 | 1 | \$24,564 | \$23,122 | 94.1\% | 196 | \$1,504 | \$1,416 |  |  |
|  | 2014 | 0 | \$11,653 | \$6,989 | 60.0\% | 78 | \$1,793 | \$1,075 |  |  |
| 2014 Total |  | 2.5 | \$134,001 | \$107,106 | 79.9\% | 912 | \$1,763 | \$1,409 | 0.3\% | 7.6\% |
| 2015 | 2010 | 5 | \$44,579 | \$43,388 | 97.3\% | 292 | \$1,832 | \$1,783 |  |  |
|  | 2011 | 4 | \$20,640 | \$9,808 | 47.5\% | 136 | \$1,821 | \$865 |  |  |
|  | 2012 | 3 | \$18,802 | \$16,066 | 85.4\% | 116 | \$1,945 | \$1,662 |  |  |
|  | 2013 | 2 | \$21,335 | \$14,282 | 66.9\% | 166 | \$1,542 | \$1,032 |  |  |
|  | 2014 | 1 | \$11,649 | \$2,194 | 18.8\% | 96 | \$1,456 | \$274 |  |  |
|  | 2015 | 0 | \$12,193 | \$10,645 | 87.3\% | 85 | \$1,721 | \$1,503 |  |  |
| 2015 Total |  | 3.2 | \$129,198 | \$96,383 | 74.6\% | 891 | \$1,740 | \$1,298 | -1.3\% | -7.9\% |
| 2016 | 2010 | 6 | \$37,809 | \$22,895 | 60.6\% | 236 | \$1,923 | \$1,164 |  |  |
|  | 2011 | 5 | \$17,152 | \$12,190 | 71.1\% | 115 | \$1,790 | \$1,272 |  |  |
|  | 2012 | 4 | \$16,265 | \$18,453 | 113.4\% | 97 | \$2,012 | \$2,283 |  |  |
|  | 2013 | 3 | \$17,811 | \$10,230 | 57.4\% | 130 | \$1,644 | \$944 |  |  |
|  | 2014 | 2 | \$12,655 | \$9,024 | 71.3\% | 94 | \$1,615 | \$1,152 |  |  |
|  | 2015 | 1 | \$11,377 | \$8,668 | 76.2\% | 84 | \$1,625 | \$1,238 |  |  |
|  | 2016 | 0 | \$3,306 | \$623 | 18.8\% | 16 | \$2,480 | \$467 |  |  |
| 2016 Total |  | 4.0 | \$116,375 | \$82,082 | 70.5\% | 772 | \$1,809 | \$1,276 | 4.0\% | -1.7\% |
| 2017 | 2010 | 7 | \$33,362 | \$16,116 | 48.3\% | 193 | \$2,074 | \$1,002 |  |  |
|  | 2011 | 6 | \$16,081 | \$10,184 | 63.3\% | 97 | \$1,989 | \$1,260 |  |  |
|  | 2012 | 5 | \$14,141 | \$24,383 | 172.4\% | 81 | \$2,095 | \$3,612 |  |  |
|  | 2013 | 4 | \$15,466 | \$10,029 | 64.8\% | 97 | \$1,913 | \$1,241 |  |  |
|  | 2014 | 3 | \$10,810 | \$4,058 | 37.5\% | 80 | \$1,621 | \$609 |  |  |
|  | 2015 | 2 | \$10,726 | \$4,738 | 44.2\% | 74 | \$1,739 | \$768 |  |  |
|  | 2016 | 1 | \$1,678 | \$0 | 0.0\% | 10 | \$2,013 | \$0 |  |  |
|  | 2017 | 0 | \$1,254 | \$111 | 8.9\% | 6 | \$2,508 | \$223 |  |  |
| 2017 Total |  | 5.0 | \$103,517 | \$69,620 | 67.3\% | 638 | \$1,947 | \$1,309 | 7.6\% | 2.6\% |
| 2018 | 2010 | 8 | \$34,809 | \$30,413 | 87.4\% | 150 | \$2,785 | \$2,433 |  |  |
|  | 2011 | 7 | \$17,091 | \$8,035 | 47.0\% | 72 | \$2,849 | \$1,339 |  |  |
|  | 2012 | 6 | \$10,311 | \$26,002 | 252.2\% | 42 | \$2,946 | \$7,429 |  |  |
|  | 2013 | 5 | \$14,522 | \$25,704 | 177.0\% | 65 | \$2,681 | \$4,745 |  |  |
|  | 2014 | 4 | \$11,594 | \$13,071 | 112.7\% | 60 | \$2,319 | \$2,614 |  |  |
|  | 2015 | 3 | \$9,608 | \$11,471 | 119.4\% | 48 | \$2,402 | \$2,868 |  |  |
|  | 2016 | 2 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2017 | 1 | \$2,029 | \$3,045 | 150.1\% | 12 | \$2,029 | \$3,045 |  |  |
|  | 2018 | 0 | \$4,137 | \$1,843 | 44.6\% | 22 | \$2,256 | \$1,006 |  |  |
| 2018 Total |  | 5.9 | \$104,101 | \$119,584 | 114.9\% | 471 | \$2,652 | \$3,047 | 36.2\% | 132.7\% |
| 2019 | 2010 | 9 | \$35,165 | \$30,139 | 85.7\% | 141 | \$2,993 | \$2,565 |  |  |
|  | 2011 | 8 | \$12,785 | \$12,343 | 96.5\% | 51 | \$3,008 | \$2,904 |  |  |
|  | 2012 | 7 | \$7,126 | \$17,604 | 247.0\% | 25 | \$3,490 | \$8,622 |  |  |
|  | 2013 | 6 | \$11,238 | \$4,818 | 42.9\% | 48 | \$2,809 | \$1,205 |  |  |
|  | 2014 | 5 | \$9,578 | \$10,120 | 105.7\% | 45 | \$2,554 | \$2,699 |  |  |
|  | 2015 | 4 | \$9,059 | \$11,211 | 123.8\% | 42 | \$2,620 | \$3,242 |  |  |
|  | 2016 | 3 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2017 | 2 | \$2,159 | \$1,415 | 65.5\% | 12 | \$2,159 | \$1,415 |  |  |
|  | 2018 | 1 | \$15,672 | \$26,942 | 171.9\% | 77 | \$2,442 | \$4,199 |  |  |
|  | 2019 | 0 | \$4,680 | \$396 | 8.5\% | 20 | \$2,808 | \$238 |  |  |
| 2019 Total |  | 6.0 | \$107,463 | \$114,989 | 107.0\% | 460 | \$2,803 | \$3,000 | 5.7\% | -1.5\% |
| 2020 | 2010 | 10 | \$27,203 | \$12,598 | 46.3\% | 96 | \$3,400 | \$1,575 |  |  |
|  | 2011 | 9 | \$9,738 | \$4,437 | 45.6\% | 36 | \$3,246 | \$1,479 |  |  |
|  | 2012 | 8 | \$3,979 | \$4,767 | 119.8\% | 15 | \$3,184 | \$3,814 |  |  |
|  | 2013 | 7 | \$12,029 | \$3,651 | 30.4\% | 48 | \$3,039 | \$922 |  |  |
|  | 2014 | 6 | \$6,759 | \$2,334 | 34.5\% | 27 | \$3,004 | \$1,037 |  |  |
|  | 2015 | 5 | \$6,297 | \$654 | 10.4\% | 24 | \$3,148 | \$327 |  |  |
|  | 2016 | 4 | \$0 | \$0 | 0.0\% | 0 |  |  |  |  |
|  | 2017 | 3 | \$2,288 | \$5,967 | 260.8\% | 12 | \$2,288 | \$5,967 |  |  |
|  | 2018 | 2 | \$13,467 | \$13,702 | 101.7\% | 62 | \$2,607 | \$2,652 |  |  |
|  | 2019 | 1 | \$4,610 | \$2,399 | 52.0\% | 24 | \$2,305 | \$1,199 |  |  |
|  | 2020 | 0 | \$7,380 | \$2,408 | 32.6\% | 27 | \$3,280 | \$1,070 |  |  |
| 2020 Total |  | 6.3 | \$93,750 | \$52,917 | 56.4\% | 371 | \$3,036 | \$1,714 | 8.3\% | -42.9\% |


| Through 2020 |  | \$1,255,047 | \$950,612 | 75.7\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 6.9 | \$92,725 | \$55,955 | 60.3\% | 332 | 89.7\% | 6.5\% | 10.2\% | 17.8\% | 87\% |
| 2022 | 7.9 | \$86,200 | \$51,298 | 59.5\% | 283 | 85.0\% | 6.0\% | 9.4\% | 7.9\% | 87\% |
| 2023 | 8.9 | \$79,084 | \$46,979 | 59.4\% | 240 | 85.0\% | 4.5\% | 7.9\% | 7.7\% | 87\% |
| 2024 | 9.9 | \$72,354 | \$42,987 | 59.4\% | 204 | 85.0\% | 4.6\% | 7.6\% | 7.7\% | 87\% |
| 2025 | 10.9 | \$66,141 | \$39,310 | 59.4\% | 174 | 85.0\% | 4.9\% | 7.5\% | 7.6\% | 87\% |
| 2026 | 11.9 | \$60,432 | \$35,933 | 59.5\% | 148 | 85.0\% | 5.3\% | 7.5\% | 7.5\% | 87\% |
| 2027 | 12.9 | \$55,199 | \$32,841 | 59.5\% | 125 | 85.0\% | 5.8\% | 7.5\% | 7.5\% | 87\% |
| 2028 | 13.9 | \$50,442 | \$30,018 | 59.5\% | 107 | 85.0\% | 6.0\% | 7.5\% | 7.5\% | 87\% |
| 2029 | 14.9 | \$46,116 | \$27,448 | 59.5\% | 91 | 85.0\% | 6.1\% | 7.6\% | 7.6\% | 87\% |
| 2030 | 15.9 | \$42,186 | \$25,114 | 59.5\% | 77 | 85.0\% | 6.3\% | 7.6\% | 7.6\% | 87\% |
| 2031 | 16.9 | \$38,636 | \$23,000 | 59.5\% | 65 | 85.0\% | 6.3\% | 7.7\% | 7.7\% | 87\% |
| 2032 | 17.9 | \$35,423 | \$21,092 | 59.5\% | 56 | 85.0\% | 6.5\% | 7.9\% | 7.9\% | 87\% |
| 2033 | 18.9 | \$32,523 | \$19,373 | 59.6\% | 47 | 85.0\% | 6.8\% | 8.0\% | 8.1\% | 87\% |
| 2034 | 19.9 | \$29,925 | \$17,830 | 59.6\% | 40 | 85.0\% | 7.1\% | 8.2\% | 8.3\% | 87\% |
| 2035 | 20.9 | \$27,597 | \$16,449 | 59.6\% | 34 | 85.0\% | 7.4\% | 8.5\% | 8.5\% | 87\% |
| 2036 | 21.9 | \$25,519 | \$15,217 | 59.6\% | 29 | 85.0\% | 7.7\% | 8.8\% | 8.8\% | 87\% |
| 2037 | 22.9 | \$23,144 | \$13,764 | 59.5\% | 25 | 85.0\% | 5.4\% | 6.7\% | 6.4\% | 87\% |
| 2038 | 23.9 | \$20,937 | \$12,451 | 59.5\% | 21 | 85.0\% | 5.5\% | 6.4\% | 6.4\% | 87\% |
| 2039 | 24.9 | \$18,939 | \$11,265 | 59.5\% | 18 | 85.0\% | 5.6\% | 6.4\% | 6.4\% | 87\% |
| 2040 | 25.9 | \$17,136 | \$10,193 | 59.5\% | 15 | 85.0\% | 5.6\% | 6.5\% | 6.5\% | 87\% |
| Through 2040 |  | \$920,659 | \$548,521 | 59.6\% |  |  |  |  |  |  |
| Lifetime |  | \$2,175,706 | \$1,499,133 | 68.9\% |  |  |  |  |  |  |


| Experience Year | Issue Year | Duration | Earned Premium | Claims Incurred | Loss Ratio | Exposed Policies | Average Premium | Average Claim Cost | Premium Trend | Claim Trend |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 2010 | 0 | \$78,180 | \$37,724 | 48.3\% | 640 | \$1,466 | \$707 |  |  |
| 2010 Total |  | 0 | \$78,180 | \$37,724 | 48.3\% | 640 | \$1,466 | \$707 |  |  |
| 2011 | 2010 | 1 | \$176,879 | \$78,404 | 44.3\% | 1,572 | \$1,350 | \$599 |  |  |
|  | 2011 | 0 | \$247,648 | \$165,077 | 66.7\% | 2,131 | \$1,395 | \$930 |  |  |
| 2011 Total |  | 0.4 | \$424,527 | \$243,481 | 57.4\% | 3,703 | \$1,376 | \$789 | -6.1\% | 11.6\% |
| 2012 | 2010 | 2 | \$137,954 | \$64,141 | 46.5\% | 1,139 | \$1,453 | \$676 |  |  |
|  | 2011 | 1 | \$343,869 | \$252,820 | 73.5\% | 2,935 | \$1,406 | \$1,034 |  |  |
|  | 2012 | 0 | \$279,302 | \$120,317 | 43.1\% | 2,433 | \$1,378 | \$593 |  |  |
| 2012 Total |  | 0.8 | \$761,124 | \$437,277 | 57.5\% | 6,507 | \$1,404 | \$806 | 2.0\% | 2.2\% |
| 2013 | 2010 | 3 | \$121,421 | \$121,848 | 100.4\% | 946 | \$1,540 | \$1,546 |  |  |
|  | 2011 | 2 | \$298,627 | \$151,616 | 50.8\% | 2,374 | \$1,509 | \$766 |  |  |
|  | 2012 | 1 | \$316,278 | \$210,112 | 66.4\% | 2,966 | \$1,280 | \$850 |  |  |
|  | 2013 | 0 | \$159,246 | \$93,620 | 58.8\% | 1,365 | \$1,400 | \$823 |  |  |
| 2013 Total |  | 1.4 | \$895,573 | \$577,196 | 64.4\% | 7,651 | \$1,405 | \$905 | 0.1\% | 12.3\% |
| 2014 | 2010 | 4 | \$111,306 | \$60,615 | 54.5\% | 796 | \$1,678 | \$914 |  |  |
|  | 2011 | 3 | \$288,447 | \$166,561 | 57.7\% | 2,093 | \$1,654 | \$955 |  |  |
|  | 2012 | 2 | \$309,178 | \$235,661 | 76.2\% | 2,650 | \$1,400 | \$1,067 |  |  |
|  | 2013 | 1 | \$247,276 | \$167,524 | 67.7\% | 2,265 | \$1,310 | \$888 |  |  |
|  | 2014 | 0 | \$187,637 | \$125,877 | 67.1\% | 1,511 | \$1,490 | \$1,000 |  |  |
| 2014 Total |  | 1.9 | \$1,143,844 | \$756,238 | 66.1\% | 9,315 | \$1,474 | \$974 | 4.9\% | 7.6\% |
| 2015 | 2010 | 5 | \$199,017 | \$69,296 | 63.6\% | 746 | \$1,754 | \$1,115 |  |  |
|  | 2011 | 4 | \$264,387 | \$179,674 | 68.0\% | 1,825 | \$1,738 | \$1,181 |  |  |
|  | 2012 | 3 | \$291,352 | \$205,306 | 70.5\% | 2,377 | \$1,471 | \$1,036 |  |  |
|  | 2013 | 2 | \$225,443 | \$227,926 | 101.1\% | 1,966 | \$1,376 | \$1,391 |  |  |
|  | 2014 | 1 | \$263,584 | \$150,304 | 57.0\% | 2,253 | \$1,404 | \$801 |  |  |
|  | 2015 | 0 | \$177,695 | \$109,764 | 61.8\% | 1,526 | \$1,397 | \$863 |  |  |
| 2015 Total |  | 2.4 | \$1,331,479 | \$942,269 | 70.8\% | 10,693 | \$1,494 | \$1,057 | 1.4\% | 8.5\% |
| 2016 | 2010 | 6 | \$98,307 | \$75,754 | 77.1\% | 631 | \$1,870 | \$1,441 |  |  |
|  | 2011 | 5 | \$256,308 | \$168,012 | 65.6\% | 1,707 | \$1,802 | \$1,181 |  |  |
|  | 2012 | 4 | \$275,259 | \$270,970 | 98.4\% | 2,157 | \$1,531 | \$1,507 |  |  |
|  | 2013 | 3 | \$215,281 | \$159,257 | 74.0\% | 1,758 | \$1,469 | \$1,087 |  |  |
|  | 2014 | 2 | \$233,205 | \$159,289 | 68.3\% | 1,910 | \$1,465 | \$1,001 |  |  |
|  | 2015 | 1 | \$292,483 | \$243,004 | 83.1\% | 2,637 | \$1,331 | \$1,106 |  |  |
|  | 2016 | 0 | \$134,205 | \$128,737 | 95.9\% | 1,173 | \$1,373 | \$1,317 |  |  |
| 2016 Total |  | 2.9 | \$1,505,049 | \$1,205,023 | 80.1\% | 11,973 | \$1,508 | \$1,208 | 1.0\% | 14.2\% |
| 2017 | 2010 | 7 | \$94,983 | \$54,621 | 57.5\% | 574 | \$1,986 | \$1,142 |  |  |
|  | 2011 | 6 | \$239,964 | \$127,592 | 53.2\% | 1,491 | \$1,931 | \$1,027 |  |  |
|  | 2012 | 5 | \$264,545 | \$177,661 | 67.2\% | 1,923 | \$1,651 | \$1,109 |  |  |
|  | 2013 | 4 | \$204,435 | \$161,219 | 78.9\% | 1,567 | \$1,566 | \$1,235 |  |  |
|  | 2014 | 3 | \$226,872 | \$151,759 | 66.9\% | 1,734 | \$1,570 | \$1,050 |  |  |
|  | 2015 | 2 | \$265,025 | \$191,205 | 72.1\% | 2,255 | \$1,410 | \$1,018 |  |  |
|  | 2016 | 1 | \$211,550 | \$134,676 | 63.7\% | 1,934 | \$1,313 | \$836 |  |  |
|  | 2017 | 0 | \$134,008 | \$76,460 | 57.1\% | 1,124 | \$1,431 | \$816 |  |  |
| 2017 Total |  | 3.5 | \$1,641,383 | \$1,075,192 | 65.5\% | 12,602 | \$1,563 | \$1,024 | 3.6\% | -15.2\% |
| 2018 | 2010 | 8 | \$101,020 | \$51,250 | 50.7\% | 527 | \$2,300 | \$1,167 |  |  |
|  | 2011 | 7 | \$217,540 | \$97,014 | 44.6\% | 1,214 | \$2,151 | \$959 |  |  |
|  | 2012 | 6 | \$238,821 | \$125,200 | 52.4\% | 1,513 | \$1,894 | \$993 |  |  |
|  | 2013 | 5 | \$198,557 | \$154,459 | 77.8\% | 1,328 | \$1,794 | \$1,396 |  |  |
|  | 2014 | 4 | \$209,717 | \$139,895 | 66.7\% | 1,400 | \$1,798 | \$1,199 |  |  |
|  | 2015 | 3 | \$252,608 | \$197,807 | 78.3\% | 1,883 | \$1,610 | \$1,261 |  |  |
|  | 2016 | 2 | \$194,965 | \$124,772 | 64.0\% | 1,575 | \$1,485 | \$951 |  |  |
|  | 2017 | 1 | \$204,066 | \$133,670 | 65.5\% | 1,684 | \$1,455 | \$953 |  |  |
|  | 2018 | 0 | \$142,950 | \$81,351 | 56.9\% | 1,138 | \$1,508 | \$858 |  |  |
| 2018 Total |  | 3.9 | \$1,760,245 | \$1,105,418 | 62.8\% | 12,261 | \$1,723 | \$1,082 | 10.2\% | 5.7\% |
| 2019 | 2010 | 9 | \$89,545 | \$64,267 | 71.8\% | 450 | \$2,388 | \$1,714 |  |  |
|  | 2011 | 8 | \$206,634 | \$147,994 | 71.6\% | 1,099 | \$2,256 | \$1,616 |  |  |
|  | 2012 | 7 | \$222,243 | \$125,165 | 56.3\% | 1,345 | \$1,983 | \$1,117 |  |  |
|  | 2013 | 6 | \$191,194 | \$146,273 | 76.5\% | 1,205 | \$1,905 | \$1,457 |  |  |
|  | 2014 | 5 | \$188,597 | \$108,105 | 57.3\% | 1,207 | \$1,876 | \$1,075 |  |  |
|  | 2015 | 4 | \$229,147 | \$247,804 | 108.1\% | 1,620 | \$1,697 | \$1,836 |  |  |
|  | 2016 | 3 | \$170,395 | \$110,306 | 64.7\% | 1,330 | \$1,538 | \$996 |  |  |
|  | 2017 | 2 | \$183,228 | \$91,856 | 50.1\% | 1,468 | \$1,498 | \$751 |  |  |
|  | 2018 | 1 | \$202,558 | \$145,629 | 71.9\% | 1,631 | \$1,490 | \$1,071 |  |  |
|  | 2019 | 0 | \$103,585 | \$51,512 | 49.7\% | 821 | \$1,515 | \$753 |  |  |
| 2019 Total |  | 4.5 | \$1,787,126 | \$1,238,910 | 69.3\% | 12,174 | \$1,762 | \$1,221 | 2.3\% | 12.9\% |
| 2020 | 2010 | 10 | \$86,165 | \$59,578 | 69.1\% | 411 | \$2,516 | \$1,740 |  |  |
|  | 2011 | 9 | \$183,959 | \$87,260 | 47.4\% | 961 | \$2,297 | \$1,090 |  |  |
|  | 2012 | 8 | \$184,108 | \$94,278 | 51.2\% | 1,067 | \$2,072 | \$1,061 |  |  |
|  | 2013 | 7 | \$175,549 | \$158,427 | 90.2\% | 1,054 | \$2,000 | \$1,805 |  |  |
|  | 2014 | 6 | \$153,991 | \$83,314 | 54.1\% | 947 | \$1,951 | \$1,056 |  |  |
|  | 2015 | 5 | \$193,394 | \$196,262 | 101.5\% | 1,317 | \$1,762 | \$1,788 |  |  |
|  | 2016 | 4 | \$152,081 | \$119,689 | 78.7\% | 1,107 | \$1,649 | \$1,298 |  |  |
|  | 2017 | 3 | \$159,592 | \$89,343 | 56.0\% | 1,172 | \$1,634 | \$915 |  |  |
|  | 2018 | 2 | \$171,545 | \$134,420 | 78.4\% | 1,316 | \$1,565 | \$1,226 |  |  |
|  | 2019 | 1 | \$112,441 | \$78,805 | 70.1\% | 915 | \$1,475 | \$1,034 |  |  |
|  | 2020 | 0 | \$22,792 | \$4,859 | 21.3\% | 186 | \$1,474 | \$314 |  |  |
| 2020 Total |  | 5.4 | \$1,595,618 | \$1,106,236 | 69.3\% | 10,451 | \$1,832 | \$1,270 | 4.0\% | 4.0\% |


| Through 2020 |  | \$12,924,147 | \$8,724,963 | 67.5\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Experience |  | Earned | Claims | Loss | Exposed |  | Rate | Premium | Claim | Rate Increase |
| Year | Duration | Premium | Incurred | Ratio | Policies | Persistency | Increase | Trend | Trend | Effectiveness |
| 2021 | 6.4 | \$1,529,155 | \$1,140,119 | 74.6\% | 9,004 | 86.2\% | 6.3\% | 11.2\% | 19.6\% | 92\% |
| 2022 | 7.4 | \$1,469,088 | \$1,060,282 | 72.2\% | 7,653 | 85.0\% | 7.5\% | 13.0\% | 9.4\% | 92\% |
| 2023 | 8.4 | \$1,368,221 | \$984,728 | 72.0\% | 6,505 | 85.0\% | 4.0\% | 9.6\% | 9.3\% | 92\% |
| 2024 | 9.4 | \$1,269,053 | \$913,553 | 72.0\% | 5,529 | 85.0\% | 4.2\% | 9.1\% | 9.1\% | 92\% |
| 2025 | 10.4 | \$1,176,314 | \$846,782 | 72.0\% | 4,700 | 85.0\% | 4.2\% | 9.0\% | 9.0\% | 92\% |
| 2026 | 11.4 | \$1,089,029 | \$784,387 | 72.0\% | 3,995 | 85.0\% | 4.9\% | 8.9\% | 9.0\% | 92\% |
| 2027 | 12.4 | \$1,008,243 | \$726,295 | 72.0\% | 3,396 | 85.0\% | 5.1\% | 8.9\% | 8.9\% | 92\% |
| 2028 | 13.4 | \$933,244 | \$672,398 | 72.0\% | 2,886 | 85.0\% | 5.3\% | 8.9\% | 8.9\% | 92\% |
| 2029 | 14.4 | \$864,019 | \$622,561 | 72.1\% | 2,453 | 85.0\% | 5.4\% | 8.9\% | 8.9\% | 92\% |
| 2030 | 15.4 | \$800,170 | \$576,630 | 72.1\% | 2,085 | 85.0\% | 5.6\% | 9.0\% | 9.0\% | 92\% |
| 2031 | 16.4 | \$741,514 | \$534,436 | 72.1\% | 1,773 | 85.0\% | 5.7\% | 9.0\% | 9.0\% | 92\% |
| 2032 | 17.4 | \$687,816 | \$495,803 | 72.1\% | 1,507 | 85.0\% | 5.9\% | 9.1\% | 9.1\% | 92\% |
| 2033 | 18.4 | \$638,780 | \$460,546 | 72.1\% | 1,281 | 85.0\% | 6.2\% | 9.3\% | 9.3\% | 92\% |
| 2034 | 19.4 | \$594,175 | \$428,480 | 72.1\% | 1,089 | 85.0\% | 6.4\% | 9.4\% | 9.5\% | 92\% |
| 2035 | 20.4 | \$553,786 | \$399,421 | 72.1\% | 925 | 85.0\% | 6.7\% | 9.7\% | 9.7\% | 92\% |
| 2036 | 21.4 | \$517,288 | \$373,185 | 72.1\% | 786 | 85.0\% | 7.0\% | 9.9\% | 9.9\% | 92\% |
| 2037 | 22.4 | \$484,447 | \$349,593 | 72.2\% | 669 | 85.0\% | 7.3\% | 10.2\% | 10.2\% | 92\% |
| 2038 | 23.4 | \$444,748 | \$320,380 | 72.0\% | 568 | 85.0\% | 5.1\% | 8.0\% | 7.8\% | 92\% |
| 2039 | 24.4 | \$407,586 | \$293,667 | 72.1\% | 483 | 85.0\% | 5.3\% | 7.8\% | 7.8\% | 92\% |
| 2040 | 25.4 | \$373,613 | \$269,236 | 72.1\% | 411 | 85.0\% | 5.6\% | 7.8\% | 7.9\% | 92\% |
| Through 2040 |  | \$16,950,290 | \$12,252,482 | 72.3\% |  |  |  |  |  |  |
| Lifetime |  | \$29,874,437 | \$20,977,445 | 70.2\% |  |  |  |  |  |  |

## Rhode Island Actuarial Certification

Carrier:

Colonial Penn Life Insurance Company

Submission:
Policy Form Series CPL-GR-A080

I hereby certify that to the best of my knowledge and belief, the above submission conforms to generally accepted actuarial principles, standards and guidelines, that the reserves, including a test of deficiency reserves, and non-forfeiture benefits, if applicable, comply with all statutes, rules and regulations of the state of Rhode Island, and that premiums, if any, are not inadequate, excessive, unfairly discriminatory. or unreasonable in relation to benefits.

Signature of qualified actuary:


Name (typed or printed): $\qquad$
Title or business affiliation:
Date: $\qquad$

A thorough review of the law, bulletins, and the Rating Compliance Guidelines should be made prior to signing this certification.

## Colonial Penn Life Insurance Company

## Rate Memorandum

Standardized Medicare Supplement Policy Form Series CPL-GR-A80
Plans A, D, B, F, high deductible F, G, high deductible G, K, L, M and N

## 1. Purpose of Filing

We are filing the 2022 rate schedules for these forms. Adjusted rates provide, as appropriate, for poorer than anticipated experience, claim cost trend increases, and benefit cost inflation.

## 2. General Description

a. Issuer - Colonial Penn Life Insurance Company.
b. Forms - CPL-GR-A80A, CPL-GR-A80B, CPL-GR-A80D, CPL-GR-A80F, CPL-GR-A80FH, CPL-GR-A80G, CPL-GR-A80GH, CPL-GR-A80K, CPL-GR-A80L, CPL-GR-A80M and CPL-GR-A80N.
c. Policy Type - Standardized Medicare supplement policies.
d. Benefits - Please refer to the enclosed Exhibit I.
e. Renewability - Guaranteed renewable for life.
f. Issue Ages - Ages 65 and over.
g. Premium Basis - For policies issued prior to January 1, 2012, attained age up to age 80; level thereafter. For policies issued on or after January 1, 2012, by gender, risk class (as allowable) and attained age up to age 99; level thereafter.
h. Actuary - Christopher J. Conforti, A.S.A., M.A.A.A.

## 3. Scope and Justification of Request

a. Rate Scale Adjustments - Please refer to Exhibit II.
b. Variations by Cell - None
c. Justification of Request - Please refer to Section 7 of this memorandum.
4. Rates and Rating Factors
a. Rates - The proposed rates are enclosed.
b. Period Rates Apply - The proposed rates are intended to be effective for calendar year 2022.

## 5. Rate History

Please refer to the enclosed Exhibit III.

## 6. In-Force Counts

Please refer to the enclosed Exhibit IV.

## 7. Experience

Exhibit V provides experience through December 31, 2020, valued as of March 31, 2021.
Projected experience, assuming approval of the proposed 2022 increases, is provided in the enclosed Exhibit VI. Credible Rhode Island experience is projected for Plan N. Nationwide experience is projected for the other plans.

## 8. Loss Ratio Compliance

These forms are individual standardized Medicare supplement policies subject to a minimum lifetime loss ratio of 65\%.

These forms were initially rated to meet a minimum lifetime loss ratio of $65 \%$. With the proposed rate schedules, we expect to meet the $65 \%$ loss ratio standard for the lifetime of these forms.

Christopher Y. Confortis, ASA, MAAA

## Colonial Penn Life Insurance Company - Consumer Narrative

## 2022 Standardized Medicare Supplement Rate Revision and Annual Loss Ratio Filing

## Medicare Supplement Rates Changing in 2022

Colonial Penn Life Insurance Company regularly reviews the experience of its Medicare supplement business to ensure it will be able to honor its commitment to pay claims. Primary factors impacting premium rates are the rising cost of healthcare and impact of claims experience.

Based on the actual and projected Medicare supplement experience, a premium increase is necessary to bring projected future claims, relative to projected premiums, in line with the target relationships approved by the Office of the Health Insurance Commissioner.

The company has requested an overall premium increase of $5.3 \%$. Claims experience has been much higher than expected, requiring this increase. The proposed rate increases by plan and form are shown in the table below.

The proposed increases have been filed with and will be reviewed by the Office of the Health Insurance Commissioner. This filing complies with the laws and regulations of the State of Rhode Island and will not be implemented until approved by the Office of the Health Insurance Commissioner.

| Plan Letter | Form Name | Rate Increase |
| :---: | :---: | :---: |
| A | CPL-GR-A80A | $10.0 \%$ |
| B | CPL-GR-A80B | $6.0 \%$ |
| D | CPL-GR-A80D | $0.0 \%$ |
| F | CPL-GR-A80F | $6.0 \%$ |
| FH* | CPL-GR-A80FH | $0.0 \%$ |
| G | CPL-GR-A80G | $2.0 \%$ |
| GH** | CPL-GR-A80GH | $0.0 \%$ |
| K | CPL-GR-A80K | $0.0 \%$ |
| L | CPL-GR-A80L | $10.0 \%$ |
| M | CPL-GR-A80M | $6.0 \%$ |
| N | CPL-GR-A80N | $7.5 \%$ |

[^0]
## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,125.21 |
| 66 | 3,239.97 |
| 67 | 3,378.74 |
| 68 | 3,520.77 |
| 69 | 3,668.15 |
| 70 | 3,820.00 |
| 71 | 3,975.46 |
| 72 | 4,136.58 |
| 73 | 4,301.96 |
| 74 | 4,472.58 |
| 75 | 4,648.54 |
| 76 | 4,830.40 |
| 77 | 5,017.81 |
| 78 | 5,210.68 |
| 79 | 5,319.88 |
| 80 | 5,431.26 |
| 81 | 5,572.86 |
| 82 | 5,718.39 |
| 83 | 5,867.19 |
| 84 | 6,020.79 |
| 85 | 6,177.77 |
| 86 | 6,339.11 |
| 87 | 6,504.82 |
| 88 | 6,674.24 |
| 89 | 6,848.78 |
| 90 | 7,026.92 |
| 91 | 7,119.00 |
| 92 | 7,212.16 |
| 93 | 7,305.76 |
| 94 | 7,401.21 |
| 95 | 7,497.97 |
| 96 | 7,596.05 |
| 97 | 7,695.21 |
| 98 | 7,795.46 |
| 99+ | 7,897.03 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,472.77 |
| 66 | 3,600.08 |
| 67 | 3,753.90 |
| 68 | 3,912.40 |
| 69 | 4,075.82 |
| 70 | 4,244.26 |
| 71 | 4,417.60 |
| 72 | 4,595.85 |
| 73 | 4,780.00 |
| 74 | 4,969.59 |
| 75 | 5,165.19 |
| 76 | 5,367.23 |
| 77 | 5,575.15 |
| 78 | 5,789.62 |
| 79 | 5,911.26 |
| 80 | 6,034.42 |
| 81 | 6,192.06 |
| 82 | 6,353.73 |
| 83 | 6,519.44 |
| 84 | 6,689.73 |
| 85 | 6,864.16 |
| 86 | 7,043.40 |
| 87 | 7,227.54 |
| 88 | 7,415.83 |
| 89 | 7,609.35 |
| 90 | 7,808.23 |
| 91 | 7,909.90 |
| 92 | 8,013.53 |
| 93 | 8,117.93 |
| 94 | 8,224.19 |
| 95 | 8,331.20 |
| 96 | 8,439.86 |
| 97 | 8,550.04 |
| 98 | 8,661.64 |
| 99+ | 8,774.76 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,858.73 |
| 66 | 4,000.00 |
| 67 | 4,171.38 |
| 68 | 4,347.35 |
| 69 | 4,528.76 |
| 70 | 4,715.74 |
| 71 | 4,908.29 |
| 72 | 5,106.83 |
| 73 | 5,311.37 |
| 74 | 5,521.92 |
| 75 | 5,739.55 |
| 76 | 5,963.62 |
| 77 | 6,194.57 |
| 78 | 6,433.36 |
| 79 | 6,567.98 |
| 80 | 6,705.54 |
| 81 | 6,880.63 |
| 82 | 7,059.87 |
| 83 | 7,244.23 |
| 84 | 7,433.50 |
| 85 | 7,627.46 |
| 86 | 7,826.33 |
| 87 | 8,030.77 |
| 88 | 8,240.22 |
| 89 | 8,455.35 |
| 90 | 8,676.15 |
| 91 | 8,789.16 |
| 92 | 8,904.03 |
| 93 | 9,019.89 |
| 94 | 9,137.92 |
| 95 | 9,256.83 |
| 96 | 9,377.59 |
| 97 | 9,500.10 |
| 98 | 9,624.14 |
| 99+ | 9,750.14 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,472.77 |
| 66 | 3,600.08 |
| 67 | 3,753.90 |
| 68 | 3,912.40 |
| 69 | 4,075.82 |
| 70 | 4,244.26 |
| 71 | 4,417.60 |
| 72 | 4,595.85 |
| 73 | 4,780.00 |
| 74 | 4,969.59 |
| 75 | 5,165.19 |
| 76 | 5,367.23 |
| 77 | 5,575.15 |
| 78 | 5,789.62 |
| 79 | 5,911.26 |
| 80 | 6,034.42 |
| 81 | 6,192.06 |
| 82 | 6,353.73 |
| 83 | 6,519.44 |
| 84 | 6,689.73 |
| 85 | 6,864.16 |
| 86 | 7,043.40 |
| 87 | 7,227.54 |
| 88 | 7,415.83 |
| 89 | 7,609.35 |
| 90 | 7,808.23 |
| 91 | 7,909.90 |
| 92 | 8,013.53 |
| 93 | 8,117.93 |
| 94 | 8,224.19 |
| 95 | 8,331.20 |
| 96 | 8,439.86 |
| 97 | 8,550.04 |
| 98 | 8,661.64 |
| 99+ | 8,774.76 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,858.73 |
| 66 | 4,000.00 |
| 67 | 4,171.38 |
| 68 | 4,347.35 |
| 69 | 4,528.76 |
| 70 | 4,715.74 |
| 71 | 4,908.29 |
| 72 | 5,106.83 |
| 73 | 5,311.37 |
| 74 | 5,521.92 |
| 75 | 5,739.55 |
| 76 | 5,963.62 |
| 77 | 6,194.57 |
| 78 | 6,433.36 |
| 79 | 6,567.98 |
| 80 | 6,705.54 |
| 81 | 6,880.63 |
| 82 | 7,059.87 |
| 83 | 7,244.23 |
| 84 | 7,433.50 |
| 85 | 7,627.46 |
| 86 | 7,826.33 |
| 87 | 8,030.77 |
| 88 | 8,240.22 |
| 89 | 8,455.35 |
| 90 | 8,676.15 |
| 91 | 8,789.16 |
| 92 | 8,904.03 |
| 93 | 9,019.89 |
| 94 | 9,137.92 |
| 95 | 9,256.83 |
| 96 | 9,377.59 |
| 97 | 9,500.10 |
| 98 | 9,624.14 |
| 99+ | 9,750.14 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$4,287.46 |
| 66 | 4,444.87 |
| 67 | 4,634.47 |
| 68 | 4,830.40 |
| 69 | 5,032.21 |
| 70 | 5,239.92 |
| 71 | 5,453.63 |
| 72 | 5,674.43 |
| 73 | 5,901.55 |
| 74 | 6,135.44 |
| 75 | 6,377.40 |
| 76 | 6,626.13 |
| 77 | 6,882.82 |
| 78 | 7,148.45 |
| 79 | 7,297.36 |
| 80 | 7,450.52 |
| 81 | 7,645.03 |
| 82 | 7,844.33 |
| 83 | 8,049.31 |
| 84 | 8,259.42 |
| 85 | 8,474.77 |
| 86 | 8,695.89 |
| 87 | 8,923.13 |
| 88 | 9,155.92 |
| 89 | 9,394.94 |
| 90 | 9,639.85 |
| 91 | 9,765.63 |
| 92 | 9,893.48 |
| 93 | 10,022.21 |
| 94 | 10,152.90 |
| 95 | 10,285.33 |
| 96 | 10,419.73 |
| 97 | 10,555.98 |
| 98 | 10,693.22 |
| 99+ | 10,833.07 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan A |
| :---: | :---: |
| 65 | \$3,574.55 |
| 66 | 3,705.79 |
| 67 | 3,864.30 |
| 68 | 4,027.60 |
| 69 | 4,195.38 |
| 70 | 4,369.05 |
| 71 | 4,547.53 |
| 72 | 4,731.12 |
| 73 | 4,920.83 |
| 74 | 5,115.88 |
| 75 | 5,317.37 |
| 76 | 5,524.97 |
| 77 | 5,739.12 |
| 78 | 5,960.24 |
| 79 | 6,085.04 |
| 80+ | 6,212.68 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,280.09 |
| 66 | 2,369.11 |
| 67 | 2,466.31 |
| 68 | 2,566.34 |
| 69 | 2,669.54 |
| 70 | 2,775.80 |
| 71 | 2,885.43 |
| 72 | 2,998.34 |
| 73 | 3,114.96 |
| 74 | 3,234.74 |
| 75 | 3,358.55 |
| 76 | 3,486.30 |
| 77 | 3,617.75 |
| 78 | 3,753.57 |
| 79 | 3,839.20 |
| 80 | 3,927.13 |
| 81 | 4,033.71 |
| 82 | 4,143.67 |
| 83 | 4,256.15 |
| 84 | 4,371.78 |
| 85 | 4,491.02 |
| 86 | 4,613.20 |
| 87 | 4,738.65 |
| 88 | 4,867.49 |
| 89 | 4,999.81 |
| 90 | 5,135.96 |
| 91 | 5,205.56 |
| 92 | 5,276.47 |
| 93 | 5,348.46 |
| 94 | 5,421.01 |
| 95 | 5,494.97 |
| 96 | 5,569.81 |
| 97 | 5,645.52 |
| 98 | 5,722.32 |
| 99+ | 5,799.77 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,533.94 |
| 66 | 2,632.34 |
| 67 | 2,740.23 |
| 68 | 2,851.61 |
| 69 | 2,966.27 |
| 70 | 3,084.19 |
| 71 | 3,206.05 |
| 72 | 3,331.50 |
| 73 | 3,460.99 |
| 74 | 3,594.08 |
| 75 | 3,731.53 |
| 76 | 3,873.57 |
| 77 | 4,019.97 |
| 78 | 4,170.73 |
| 79 | 4,265.75 |
| 80 | 4,363.38 |
| 81 | 4,482.29 |
| 82 | 4,604.03 |
| 83 | 4,729.38 |
| 84 | 4,857.56 |
| 85 | 4,989.78 |
| 86 | 5,125.38 |
| 87 | 5,265.01 |
| 88 | 5,408.14 |
| 89 | 5,555.08 |
| 90 | 5,706.06 |
| 91 | 5,783.84 |
| 92 | 5,862.50 |
| 93 | 5,942.13 |
| 94 | 6,022.86 |
| 95 | 6,104.89 |
| 96 | 6,188.02 |
| 97 | 6,271.91 |
| 98 | 6,357.33 |
| 99+ | 6,443.84 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,815.18 |
| 66 | 2,925.03 |
| 67 | 3,044.81 |
| 68 | 3,168.30 |
| 69 | 3,295.94 |
| 70 | 3,426.95 |
| 71 | 3,562.33 |
| 72 | 3,701.86 |
| 73 | 3,845.53 |
| 74 | 3,993.57 |
| 75 | 4,146.40 |
| 76 | 4,304.04 |
| 77 | 4,466.58 |
| 78 | 4,634.25 |
| 79 | 4,739.85 |
| 80 | 4,848.40 |
| 81 | 4,980.18 |
| 82 | 5,115.45 |
| 83 | 5,254.87 |
| 84 | 5,397.77 |
| 85 | 5,544.61 |
| 86 | 5,695.37 |
| 87 | 5,850.06 |
| 88 | 6,009.44 |
| 89 | 6,172.97 |
| 90 | 6,340.75 |
| 91 | 6,427.26 |
| 92 | 6,514.42 |
| 93 | 6,603.22 |
| 94 | 6,693.00 |
| 95 | 6,783.98 |
| 96 | 6,876.16 |
| 97 | 6,969.76 |
| 98 | 7,064.78 |
| 99+ | 7,160.78 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,533.94 |
| 66 | 2,632.34 |
| 67 | 2,740.23 |
| 68 | 2,851.61 |
| 69 | 2,966.27 |
| 70 | 3,084.19 |
| 71 | 3,206.05 |
| 72 | 3,331.50 |
| 73 | 3,460.99 |
| 74 | 3,594.08 |
| 75 | 3,731.53 |
| 76 | 3,873.57 |
| 77 | 4,019.97 |
| 78 | 4,170.73 |
| 79 | 4,265.75 |
| 80 | 4,363.38 |
| 81 | 4,482.29 |
| 82 | 4,604.03 |
| 83 | 4,729.38 |
| 84 | 4,857.56 |
| 85 | 4,989.78 |
| 86 | 5,125.38 |
| 87 | 5,265.01 |
| 88 | 5,408.14 |
| 89 | 5,555.08 |
| 90 | 5,706.06 |
| 91 | 5,783.84 |
| 92 | 5,862.50 |
| 93 | 5,942.13 |
| 94 | 6,022.86 |
| 95 | 6,104.89 |
| 96 | 6,188.02 |
| 97 | 6,271.91 |
| 98 | 6,357.33 |
| 99+ | 6,443.84 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan B |
| :---: | :---: |
| 65 | \$2,815.18 |
| 66 | 2,925.03 |
| 67 | 3,044.81 |
| 68 | 3,168.30 |
| 69 | 3,295.94 |
| 70 | 3,426.95 |
| 71 | 3,562.33 |
| 72 | 3,701.86 |
| 73 | 3,845.53 |
| 74 | 3,993.57 |
| 75 | 4,146.40 |
| 76 | 4,304.04 |
| 77 | 4,466.58 |
| 78 | 4,634.25 |
| 79 | 4,739.85 |
| 80 | 4,848.40 |
| 81 | 4,980.18 |
| 82 | 5,115.45 |
| 83 | 5,254.87 |
| 84 | 5,397.77 |
| 85 | 5,544.61 |
| 86 | 5,695.37 |
| 87 | 5,850.06 |
| 88 | 6,009.44 |
| 89 | 6,172.97 |
| 90 | 6,340.75 |
| 91 | 6,427.26 |
| 92 | 6,514.42 |
| 93 | 6,603.22 |
| 94 | 6,693.00 |
| 95 | 6,783.98 |
| 96 | 6,876.16 |
| 97 | 6,969.76 |
| 98 | 7,064.78 |
| 99+ | 7,160.78 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age |  | Plan B <br> 65 |
| :---: | :---: | :---: |
|  |  | $\$ 2,608.12$ |
| 66 |  | $2,709.80$ |
| 67 |  | $2,820.85$ |
| 68 |  | $2,935.61$ |
| 69 |  | $3,053.21$ |
| 70 |  | $3,174.85$ |
| 71 |  | $3,300.19$ |
| 72 |  | $3,429.46$ |
| 73 |  | $3,562.77$ |
| 74 |  | $3,699.90$ |
| 75 |  | $3,841.39$ |
| 76 |  | $3,987.46$ |
| 77 |  | $4,138.00$ |
| 78 |  | $4,293.46$ |
| 79 |  | $4,390.98$ |
| $80+$ |  | $4,491.34$ |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,479.37 |
| 66 | 1,554.31 |
| 67 | 1,638.97 |
| 68 | 1,726.89 |
| 69 | 1,818.20 |
| 70 | 1,913.11 |
| 71 | 2,012.17 |
| 72 | 2,114.93 |
| 73 | 2,222.49 |
| 74 | 2,334.53 |
| 75 | 2,451.69 |
| 76 | 2,574.20 |
| 77 | 2,702.70 |
| 78 | 2,837.43 |
| 79 | 2,894.16 |
| 80 | 2,951.87 |
| 81 | 3,011.10 |
| 82 | 3,071.21 |
| 83 | 3,132.74 |
| 84 | 3,195.36 |
| 85 | 3,259.39 |
| 86 | 3,324.52 |
| 87 | 3,390.95 |
| 88 | 3,458.70 |
| 89 | 3,527.97 |
| 90 | 3,598.44 |
| 91 | 3,670.44 |
| 92 | 3,743.75 |
| 93 | 3,818.70 |
| 94 | 3,895.17 |
| 95 | 3,973.06 |
| 96 | 4,052.48 |
| 97 | 4,133.53 |
| 98 | 4,216.22 |
| 99+ | 4,300.44 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,643.88 |
| 66 | 1,727.00 |
| 67 | 1,821.04 |
| 68 | 1,918.78 |
| 69 | 2,020.35 |
| 70 | 2,125.73 |
| 71 | 2,235.69 |
| 72 | 2,350.02 |
| 73 | 2,469.36 |
| 74 | 2,593.94 |
| 75 | 2,724.20 |
| 76 | 2,860.23 |
| 77 | 3,002.92 |
| 78 | 3,152.70 |
| 79 | 3,215.65 |
| 80 | 3,280.01 |
| 81 | 3,345.57 |
| 82 | 3,412.44 |
| 83 | 3,480.73 |
| 84 | 3,550.44 |
| 85 | 3,621.46 |
| 86 | 3,693.79 |
| 87 | 3,767.64 |
| 88 | 3,843.13 |
| 89 | 3,919.93 |
| 90 | 3,998.37 |
| 91 | 4,078.33 |
| 92 | 4,159.82 |
| 93 | 4,243.16 |
| 94 | 4,327.93 |
| 95 | 4,414.44 |
| 96 | 4,502.80 |
| 97 | 4,592.80 |
| 98 | 4,684.65 |
| 99+ | 4,778.36 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,826.49 |
| 66 | 1,919.00 |
| 67 | 2,023.40 |
| 68 | 2,132.05 |
| 69 | 2,244.74 |
| 70 | 2,361.80 |
| 71 | 2,484.09 |
| 72 | 2,611.07 |
| 73 | 2,743.72 |
| 74 | 2,882.05 |
| 75 | 3,026.81 |
| 76 | 3,178.01 |
| 77 | 3,336.63 |
| 78 | 3,502.99 |
| 79 | 3,573.02 |
| 80 | 3,644.48 |
| 81 | 3,717.35 |
| 82 | 3,791.75 |
| 83 | 3,867.46 |
| 84 | 3,944.91 |
| 85 | 4,023.78 |
| 86 | 4,104.18 |
| 87 | 4,186.22 |
| 88 | 4,270.11 |
| 89 | 4,355.42 |
| 90 | 4,442.47 |
| 91 | 4,531.38 |
| 92 | 4,622.03 |
| 93 | 4,714.43 |
| 94 | 4,808.80 |
| 95 | 4,905.12 |
| 96 | 5,002.98 |
| 97 | 5,103.12 |
| 98 | 5,205.23 |
| 99+ | 5,309.30 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,643.88 |
| 66 | 1,727.00 |
| 67 | 1,821.04 |
| 68 | 1,918.78 |
| 69 | 2,020.35 |
| 70 | 2,125.73 |
| 71 | 2,235.69 |
| 72 | 2,350.02 |
| 73 | 2,469.36 |
| 74 | 2,593.94 |
| 75 | 2,724.20 |
| 76 | 2,860.23 |
| 77 | 3,002.92 |
| 78 | 3,152.70 |
| 79 | 3,215.65 |
| 80 | 3,280.01 |
| 81 | 3,345.57 |
| 82 | 3,412.44 |
| 83 | 3,480.73 |
| 84 | 3,550.44 |
| 85 | 3,621.46 |
| 86 | 3,693.79 |
| 87 | 3,767.64 |
| 88 | 3,843.13 |
| 89 | 3,919.93 |
| 90 | 3,998.37 |
| 91 | 4,078.33 |
| 92 | 4,159.82 |
| 93 | 4,243.16 |
| 94 | 4,327.93 |
| 95 | 4,414.44 |
| 96 | 4,502.80 |
| 97 | 4,592.80 |
| 98 | 4,684.65 |
| 99+ | 4,778.36 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan D |
| :---: | :---: |
| 65 | \$1,826.49 |
| 66 | 1,919.00 |
| 67 | 2,023.40 |
| 68 | 2,132.05 |
| 69 | 2,244.74 |
| 70 | 2,361.80 |
| 71 | 2,484.09 |
| 72 | 2,611.07 |
| 73 | 2,743.72 |
| 74 | 2,882.05 |
| 75 | 3,026.81 |
| 76 | 3,178.01 |
| 77 | 3,336.63 |
| 78 | 3,502.99 |
| 79 | 3,573.02 |
| 80 | 3,644.48 |
| 81 | 3,717.35 |
| 82 | 3,791.75 |
| 83 | 3,867.46 |
| 84 | 3,944.91 |
| 85 | 4,023.78 |
| 86 | 4,104.18 |
| 87 | 4,186.22 |
| 88 | 4,270.11 |
| 89 | 4,355.42 |
| 90 | 4,442.47 |
| 91 | 4,531.38 |
| 92 | 4,622.03 |
| 93 | 4,714.43 |
| 94 | 4,808.80 |
| 95 | 4,905.12 |
| 96 | 5,002.98 |
| 97 | 5,103.12 |
| 98 | 5,205.23 |
| 99+ | 5,309.30 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,095.54 |
| 66 | 3,217.17 |
| 67 | 3,342.63 |
| 68 | 3,473.43 |
| 69 | 3,609.35 |
| 70 | 3,750.51 |
| 71 | 3,897.68 |
| 72 | 4,051.17 |
| 73 | 4,210.87 |
| 74 | 4,377.56 |
| 75 | 4,551.67 |
| 76 | 4,734.40 |
| 77 | 4,924.98 |
| 78 | 5,125.70 |
| 79 | 5,271.23 |
| 80 | 5,429.85 |
| 81 | 5,609.41 |
| 82 | 5,794.42 |
| 83 | 5,985.55 |
| 84 | 6,182.89 |
| 85 | 6,387.55 |
| 86 | 6,597.76 |
| 87 | 6,815.83 |
| 88 | 7,040.67 |
| 89 | 7,273.03 |
| 90 | 7,513.14 |
| 91 | 7,637.28 |
| 92 | 7,763.17 |
| 93 | 7,891.35 |
| 94 | 8,021.50 |
| 95 | 8,153.82 |
| 96 | 8,288.66 |
| 97 | 8,425.46 |
| 98 | 8,564.33 |
| 99+ | 8,705.49 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,439.72 |
| 66 | 3,574.55 |
| 67 | 3,714.51 |
| 68 | 3,859.93 |
| 69 | 4,010.80 |
| 70 | 4,167.46 |
| 71 | 4,330.76 |
| 72 | 4,500.94 |
| 73 | 4,678.65 |
| 74 | 4,863.56 |
| 75 | 5,057.63 |
| 76 | 5,260.10 |
| 77 | 5,472.50 |
| 78 | 5,694.93 |
| 79 | 5,857.15 |
| 80 | 6,033.55 |
| 81 | 6,232.64 |
| 82 | 6,438.06 |
| 83 | 6,650.56 |
| 84 | 6,870.16 |
| 85 | 7,096.74 |
| 86 | 7,330.96 |
| 87 | 7,572.81 |
| 88 | 7,822.84 |
| 89 | 8,080.95 |
| 90 | 8,347.68 |
| 91 | 8,485.46 |
| 92 | 8,625.20 |
| 93 | 8,767.56 |
| 94 | 8,912.11 |
| 95 | 9,059.16 |
| 96 | 9,209.05 |
| 97 | 9,360.69 |
| 98 | 9,515.27 |
| 99+ | 9,672.36 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,821.86 |
| 66 | 3,971.86 |
| 67 | 4,126.98 |
| 68 | 4,288.33 |
| 69 | 4,456.11 |
| 70 | 4,630.65 |
| 71 | 4,812.18 |
| 72 | 5,001.45 |
| 73 | 5,198.57 |
| 74 | 5,404.32 |
| 75 | 5,619.66 |
| 76 | 5,844.71 |
| 77 | 6,080.35 |
| 78 | 6,327.98 |
| 79 | 6,508.09 |
| 80 | 6,703.69 |
| 81 | 6,924.71 |
| 82 | 7,153.69 |
| 83 | 7,389.54 |
| 84 | 7,633.46 |
| 85 | 7,885.03 |
| 86 | 8,145.64 |
| 87 | 8,414.33 |
| 88 | 8,692.07 |
| 89 | 8,978.98 |
| 90 | 9,275.49 |
| 91 | 9,428.43 |
| 92 | 9,584.10 |
| 93 | 9,742.39 |
| 94 | 9,902.86 |
| 95 | 10,066.28 |
| 96 | 10,232.42 |
| 97 | 10,401.40 |
| 98 | 10,572.78 |
| 99+ | 10,747.00 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,439.72 |
| 66 | 3,574.55 |
| 67 | 3,714.51 |
| 68 | 3,859.93 |
| 69 | 4,010.80 |
| 70 | 4,167.46 |
| 71 | 4,330.76 |
| 72 | 4,500.94 |
| 73 | 4,678.65 |
| 74 | 4,863.56 |
| 75 | 5,057.63 |
| 76 | 5,260.10 |
| 77 | 5,472.50 |
| 78 | 5,694.93 |
| 79 | 5,857.15 |
| 80 | 6,033.55 |
| 81 | 6,232.64 |
| 82 | 6,438.06 |
| 83 | 6,650.56 |
| 84 | 6,870.16 |
| 85 | 7,096.74 |
| 86 | 7,330.96 |
| 87 | 7,572.81 |
| 88 | 7,822.84 |
| 89 | 8,080.95 |
| 90 | 8,347.68 |
| 91 | 8,485.46 |
| 92 | 8,625.20 |
| 93 | 8,767.56 |
| 94 | 8,912.11 |
| 95 | 9,059.16 |
| 96 | 9,209.05 |
| 97 | 9,360.69 |
| 98 | 9,515.27 |
| 99+ | 9,672.36 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,821.86 |
| 66 | 3,971.86 |
| 67 | 4,126.98 |
| 68 | 4,288.33 |
| 69 | 4,456.11 |
| 70 | 4,630.65 |
| 71 | 4,812.18 |
| 72 | 5,001.45 |
| 73 | 5,198.57 |
| 74 | 5,404.32 |
| 75 | 5,619.66 |
| 76 | 5,844.71 |
| 77 | 6,080.35 |
| 78 | 6,327.98 |
| 79 | 6,508.09 |
| 80 | 6,703.69 |
| 81 | 6,924.71 |
| 82 | 7,153.69 |
| 83 | 7,389.54 |
| 84 | 7,633.46 |
| 85 | 7,885.03 |
| 86 | 8,145.64 |
| 87 | 8,414.33 |
| 88 | 8,692.07 |
| 89 | 8,978.98 |
| 90 | 9,275.49 |
| 91 | 9,428.43 |
| 92 | 9,584.10 |
| 93 | 9,742.39 |
| 94 | 9,902.86 |
| 95 | 10,066.28 |
| 96 | 10,232.42 |
| 97 | 10,401.40 |
| 98 | 10,572.78 |
| 99+ | 10,747.00 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$4,246.76 |
| 66 | 4,413.02 |
| 67 | 4,585.82 |
| 68 | 4,764.83 |
| 69 | 4,951.38 |
| 70 | 5,145.34 |
| 71 | 5,346.83 |
| 72 | 5,556.94 |
| 73 | 5,776.32 |
| 74 | 6,004.86 |
| 75 | 6,243.98 |
| 76 | 6,494.13 |
| 77 | 6,756.16 |
| 78 | 7,031.29 |
| 79 | 7,230.81 |
| 80 | 7,448.56 |
| 81 | 7,694.34 |
| 82 | 7,948.19 |
| 83 | 8,210.55 |
| 84 | 8,481.53 |
| 85 | 8,761.45 |
| 86 | 9,050.54 |
| 87 | 9,349.45 |
| 88 | 9,657.85 |
| 89 | 9,976.61 |
| 90 | 10,305.62 |
| 91 | 10,476.02 |
| 92 | 10,648.60 |
| 93 | 10,824.78 |
| 94 | 11,003.14 |
| 95 | 11,184.89 |
| 96 | 11,369.14 |
| 97 | 11,557.21 |
| 98 | 11,747.79 |
| 99+ | 11,941.32 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan F |
| :---: | :---: |
| 65 | \$3,540.52 |
| 66 | 3,679.28 |
| 67 | 3,823.50 |
| 68 | 3,972.73 |
| 69 | 4,128.40 |
| 70 | 4,290.07 |
| 71 | 4,458.18 |
| 72 | 4,633.16 |
| 73 | 4,816.21 |
| 74 | 5,007.01 |
| 75 | 5,205.99 |
| 76 | 5,414.68 |
| 77 | 5,633.19 |
| 78 | 5,862.39 |
| 79 | 6,028.97 |
| 80+ | 6,210.49 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

# Colonial Penn Life Insurance Company 

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$458.51 |
| 66 | 476.51 |
| 67 | 495.05 |
| 68 | 514.36 |
| 69 | 534.65 |
| 70 | 555.38 |
| 71 | 577.30 |
| 72 | 600.10 |
| 73 | 623.56 |
| 74 | 648.43 |
| 75 | 673.96 |
| 76 | 701.01 |
| 77 | 729.59 |
| 78 | 759.16 |
| 79 | 780.65 |
| 80 | 804.10 |
| 81 | 830.83 |
| 82 | 858.21 |
| 83 | 886.68 |
| 84 | 916.03 |
| 85 | 946.46 |
| 86 | 977.66 |
| 87 | 1,010.06 |
| 88 | 1,043.45 |
| 89 | 1,077.92 |
| 90 | 1,113.59 |
| 91 | 1,132.03 |
| 92 | 1,150.79 |
| 93 | 1,169.99 |
| 94 | 1,189.19 |
| 95 | 1,208.83 |
| 96 | 1,228.79 |
| 97 | 1,249.19 |
| 98 | 1,269.70 |
| 99+ | 1,290.86 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$509.56 |
| 66 | 529.52 |
| 67 | 550.03 |
| 68 | 571.52 |
| 69 | 594.00 |
| 70 | 617.34 |
| 71 | 641.56 |
| 72 | 666.76 |
| 73 | 692.72 |
| 74 | 720.43 |
| 75 | 748.90 |
| 76 | 779.01 |
| 77 | 810.43 |
| 78 | 843.59 |
| 79 | 867.37 |
| 80 | 893.56 |
| 81 | 923.23 |
| 82 | 953.77 |
| 83 | 985.41 |
| 84 | 1,018.14 |
| 85 | 1,051.74 |
| 86 | 1,086.65 |
| 87 | 1,122.54 |
| 88 | 1,159.63 |
| 89 | 1,197.92 |
| 90 | 1,237.74 |
| 91 | 1,258.24 |
| 92 | 1,279.08 |
| 93 | 1,300.13 |
| 94 | 1,321.73 |
| 95 | 1,343.55 |
| 96 | 1,365.70 |
| 97 | 1,388.39 |
| 98 | 1,411.19 |
| 99+ | 1,434.53 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$565.96 |
| 66 | 588.32 |
| 67 | 611.23 |
| 68 | 635.12 |
| 69 | 660.10 |
| 70 | 685.85 |
| 71 | 712.68 |
| 72 | 740.72 |
| 73 | 769.85 |
| 74 | 800.39 |
| 75 | 832.25 |
| 76 | 865.63 |
| 77 | 900.54 |
| 78 | 937.19 |
| 79 | 963.81 |
| 80 | 992.94 |
| 81 | 1,025.77 |
| 82 | 1,059.92 |
| 83 | 1,094.94 |
| 84 | 1,131.05 |
| 85 | 1,168.46 |
| 86 | 1,207.19 |
| 87 | 1,247.01 |
| 88 | 1,288.35 |
| 89 | 1,331.01 |
| 90 | 1,375.08 |
| 91 | 1,397.77 |
| 92 | 1,420.90 |
| 93 | 1,444.46 |
| 94 | 1,468.46 |
| 95 | 1,492.68 |
| 96 | 1,517.33 |
| 97 | 1,542.42 |
| 98 | 1,567.84 |
| 99+ | 1,594.02 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$509.56 |
| 66 | 529.52 |
| 67 | 550.03 |
| 68 | 571.52 |
| 69 | 594.00 |
| 70 | 617.34 |
| 71 | 641.56 |
| 72 | 666.76 |
| 73 | 692.72 |
| 74 | 720.43 |
| 75 | 748.90 |
| 76 | 779.01 |
| 77 | 810.43 |
| 78 | 843.59 |
| 79 | 867.37 |
| 80 | 893.56 |
| 81 | 923.23 |
| 82 | 953.77 |
| 83 | 985.41 |
| 84 | 1,018.14 |
| 85 | 1,051.74 |
| 86 | 1,086.65 |
| 87 | 1,122.54 |
| 88 | 1,159.63 |
| 89 | 1,197.92 |
| 90 | 1,237.74 |
| 91 | 1,258.24 |
| 92 | 1,279.08 |
| 93 | 1,300.13 |
| 94 | 1,321.73 |
| 95 | 1,343.55 |
| 96 | 1,365.70 |
| 97 | 1,388.39 |
| 98 | 1,411.19 |
| 99+ | 1,434.53 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$565.96 |
| 66 | 588.32 |
| 67 | 611.23 |
| 68 | 635.12 |
| 69 | 660.10 |
| 70 | 685.85 |
| 71 | 712.68 |
| 72 | 740.72 |
| 73 | 769.85 |
| 74 | 800.39 |
| 75 | 832.25 |
| 76 | 865.63 |
| 77 | 900.54 |
| 78 | 937.19 |
| 79 | 963.81 |
| 80 | 992.94 |
| 81 | 1,025.77 |
| 82 | 1,059.92 |
| 83 | 1,094.94 |
| 84 | 1,131.05 |
| 85 | 1,168.46 |
| 86 | 1,207.19 |
| 87 | 1,247.01 |
| 88 | 1,288.35 |
| 89 | 1,331.01 |
| 90 | 1,375.08 |
| 91 | 1,397.77 |
| 92 | 1,420.90 |
| 93 | 1,444.46 |
| 94 | 1,468.46 |
| 95 | 1,492.68 |
| 96 | 1,517.33 |
| 97 | 1,542.42 |
| 98 | 1,567.84 |
| 99+ | 1,594.02 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$629.01 |
| 66 | 653.67 |
| 67 | 678.98 |
| 68 | 705.59 |
| 69 | 733.41 |
| 70 | 762.21 |
| 71 | 791.88 |
| 72 | 823.19 |
| 73 | 855.37 |
| 74 | 889.19 |
| 75 | 924.54 |
| 76 | 961.85 |
| 77 | 1,000.68 |
| 78 | 1,041.59 |
| 79 | 1,070.83 |
| 80 | 1,103.23 |
| 81 | 1,139.88 |
| 82 | 1,177.63 |
| 83 | 1,216.57 |
| 84 | 1,256.83 |
| 85 | 1,298.39 |
| 86 | 1,341.15 |
| 87 | 1,385.66 |
| 88 | 1,431.48 |
| 89 | 1,478.93 |
| 90 | 1,527.91 |
| 91 | 1,553.11 |
| 92 | 1,578.75 |
| 93 | 1,605.04 |
| 94 | 1,631.44 |
| 95 | 1,658.60 |
| 96 | 1,685.88 |
| 97 | 1,713.80 |
| 98 | 1,742.28 |
| 99+ | 1,771.08 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues Prior to 1/1/2012<br>Annual Rates* - Male or Female

| Attained Age | Plan FH |
| :---: | :---: |
| 65 | \$524.29 |
| 66 | 545.12 |
| 67 | 566.18 |
| 68 | 588.43 |
| 69 | 611.56 |
| 70 | 635.45 |
| 71 | 660.32 |
| 72 | 686.29 |
| 73 | 713.23 |
| 74 | 741.59 |
| 75 | 771.05 |
| 76 | 801.92 |
| 77 | 834.21 |
| 78 | 868.25 |
| 79 | 892.79 |
| 80+ | 920.07 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,199.58 |
| 66 | 2,290.78 |
| 67 | 2,389.40 |
| 68 | 2,491.83 |
| 69 | 2,598.20 |
| 70 | 2,709.03 |
| 71 | 2,824.23 |
| 72 | 2,944.12 |
| 73 | 3,069.14 |
| 74 | 3,199.83 |
| 75 | 3,336.41 |
| 76 | 3,479.21 |
| 77 | 3,628.88 |
| 78 | 3,785.75 |
| 79 | 3,899.64 |
| 80 | 4,024.11 |
| 81 | 4,166.47 |
| 82 | 4,313.42 |
| 83 | 4,465.82 |
| 84 | 4,623.45 |
| 85 | 4,786.54 |
| 86 | 4,955.74 |
| 87 | 5,130.39 |
| 88 | 5,311.59 |
| 89 | 5,498.90 |
| 90 | 5,693.08 |
| 91 | 5,793.33 |
| 92 | 5,895.77 |
| 93 | 5,999.62 |
| 94 | 6,105.77 |
| 95 | 6,213.33 |
| 96 | 6,323.29 |
| 97 | 6,434.67 |
| 98 | 6,548.24 |
| 99+ | 6,663.98 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,444.16 |
| 66 | 2,545.51 |
| 67 | 2,654.81 |
| 68 | 2,768.81 |
| 69 | 2,886.96 |
| 70 | 3,009.90 |
| 71 | 3,138.08 |
| 72 | 3,271.17 |
| 73 | 3,410.26 |
| 74 | 3,555.46 |
| 75 | 3,707.10 |
| 76 | 3,865.82 |
| 77 | 4,032.08 |
| 78 | 4,206.51 |
| 79 | 4,333.16 |
| 80 | 4,471.49 |
| 81 | 4,629.34 |
| 82 | 4,792.43 |
| 83 | 4,961.85 |
| 84 | 5,136.83 |
| 85 | 5,318.14 |
| 86 | 5,505.88 |
| 87 | 5,700.39 |
| 88 | 5,901.55 |
| 89 | 6,109.80 |
| 90 | 6,325.58 |
| 91 | 6,437.07 |
| 92 | 6,550.53 |
| 93 | 6,666.27 |
| 94 | 6,783.98 |
| 95 | 6,903.76 |
| 96 | 7,025.61 |
| 97 | 7,149.65 |
| 98 | 7,275.76 |
| 99+ | 7,404.27 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,715.69 |
| 66 | 2,828.38 |
| 67 | 2,950.01 |
| 68 | 3,076.56 |
| 69 | 3,207.90 |
| 70 | 3,344.37 |
| 71 | 3,486.84 |
| 72 | 3,634.88 |
| 73 | 3,789.35 |
| 74 | 3,950.69 |
| 75 | 4,118.91 |
| 76 | 4,295.31 |
| 77 | 4,480.11 |
| 78 | 4,673.96 |
| 79 | 4,814.69 |
| 80 | 4,968.39 |
| 81 | 5,143.81 |
| 82 | 5,325.34 |
| 83 | 5,513.30 |
| 84 | 5,708.13 |
| 85 | 5,909.51 |
| 86 | 6,118.09 |
| 87 | 6,333.87 |
| 88 | 6,557.62 |
| 89 | 6,789.11 |
| 90 | 7,028.67 |
| 91 | 7,152.81 |
| 92 | 7,279.14 |
| 93 | 7,407.54 |
| 94 | 7,538.34 |
| 95 | 7,671.43 |
| 96 | 7,806.59 |
| 97 | 7,944.48 |
| 98 | 8,084.88 |
| 99+ | 8,227.35 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,444.16 |
| 66 | 2,545.51 |
| 67 | 2,654.81 |
| 68 | 2,768.81 |
| 69 | 2,886.96 |
| 70 | 3,009.90 |
| 71 | 3,138.08 |
| 72 | 3,271.17 |
| 73 | 3,410.26 |
| 74 | 3,555.46 |
| 75 | 3,707.10 |
| 76 | 3,865.82 |
| 77 | 4,032.08 |
| 78 | 4,206.51 |
| 79 | 4,333.16 |
| 80 | 4,471.49 |
| 81 | 4,629.34 |
| 82 | 4,792.43 |
| 83 | 4,961.85 |
| 84 | 5,136.83 |
| 85 | 5,318.14 |
| 86 | 5,505.88 |
| 87 | 5,700.39 |
| 88 | 5,901.55 |
| 89 | 6,109.80 |
| 90 | 6,325.58 |
| 91 | 6,437.07 |
| 92 | 6,550.53 |
| 93 | 6,666.27 |
| 94 | 6,783.98 |
| 95 | 6,903.76 |
| 96 | 7,025.61 |
| 97 | 7,149.65 |
| 98 | 7,275.76 |
| 99+ | 7,404.27 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add \$1.00:
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,715.69 |
| 66 | 2,828.38 |
| 67 | 2,950.01 |
| 68 | 3,076.56 |
| 69 | 3,207.90 |
| 70 | 3,344.37 |
| 71 | 3,486.84 |
| 72 | 3,634.88 |
| 73 | 3,789.35 |
| 74 | 3,950.69 |
| 75 | 4,118.91 |
| 76 | 4,295.31 |
| 77 | 4,480.11 |
| 78 | 4,673.96 |
| 79 | 4,814.69 |
| 80 | 4,968.39 |
| 81 | 5,143.81 |
| 82 | 5,325.34 |
| 83 | 5,513.30 |
| 84 | 5,708.13 |
| 85 | 5,909.51 |
| 86 | 6,118.09 |
| 87 | 6,333.87 |
| 88 | 6,557.62 |
| 89 | 6,789.11 |
| 90 | 7,028.67 |
| 91 | 7,152.81 |
| 92 | 7,279.14 |
| 93 | 7,407.54 |
| 94 | 7,538.34 |
| 95 | 7,671.43 |
| 96 | 7,806.59 |
| 97 | 7,944.48 |
| 98 | 8,084.88 |
| 99+ | 8,227.35 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues Prior to 1/1/2012<br>Annual Rates* - Male or Female

| Attained Age | Plan G |
| :---: | :---: |
| 65 | \$2,515.83 |
| 66 | 2,620.45 |
| 67 | 2,732.92 |
| 68 | 2,850.19 |
| 69 | 2,971.72 |
| 70 | 3,098.37 |
| 71 | 3,230.26 |
| 72 | 3,367.50 |
| 73 | 3,510.63 |
| 74 | 3,660.08 |
| 75 | 3,816.08 |
| 76 | 3,979.06 |
| 77 | 4,150.55 |
| 78 | 4,330.22 |
| 79 | 4,460.47 |
| 80+ | 4,602.73 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$428.51 |
| 66 | 445.31 |
| 67 | 462.65 |
| 68 | 480.76 |
| 69 | 499.63 |
| 70 | 519.05 |
| 71 | 539.56 |
| 72 | 560.83 |
| 73 | 582.76 |
| 74 | 605.99 |
| 75 | 629.89 |
| 76 | 655.19 |
| 77 | 681.81 |
| 78 | 709.52 |
| 79 | 729.59 |
| 80 | 751.52 |
| 81 | 776.50 |
| 82 | 802.03 |
| 83 | 828.65 |
| 84 | 856.14 |
| 85 | 884.50 |
| 86 | 913.74 |
| 87 | 943.96 |
| 88 | 975.16 |
| 89 | 1,007.45 |
| 90 | 1,040.72 |
| 91 | 1,057.95 |
| 92 | 1,075.52 |
| 93 | 1,093.41 |
| 94 | 1,111.41 |
| 95 | 1,129.74 |
| 96 | 1,148.39 |
| 97 | 1,167.48 |
| 98 | 1,186.68 |
| 99+ | 1,206.43 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$476.18 |
| 66 | 494.83 |
| 67 | 514.03 |
| 68 | 534.10 |
| 69 | 555.16 |
| 70 | 576.98 |
| 71 | 599.56 |
| 72 | 623.12 |
| 73 | 647.45 |
| 74 | 673.30 |
| 75 | 699.92 |
| 76 | 728.07 |
| 77 | 757.41 |
| 78 | 788.39 |
| 79 | 810.65 |
| 80 | 835.08 |
| 81 | 862.79 |
| 82 | 891.37 |
| 83 | 920.94 |
| 84 | 951.48 |
| 85 | 982.90 |
| 86 | 1,015.52 |
| 87 | 1,049.12 |
| 88 | 1,083.81 |
| 89 | 1,119.59 |
| 90 | 1,156.79 |
| 91 | 1,175.88 |
| 92 | 1,195.41 |
| 93 | 1,215.04 |
| 94 | 1,235.23 |
| 95 | 1,255.63 |
| 96 | 1,276.35 |
| 97 | 1,297.52 |
| 98 | 1,318.90 |
| 99+ | 1,340.72 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$528.98 |
| 66 | 549.81 |
| 67 | 571.20 |
| 68 | 593.56 |
| 69 | 616.90 |
| 70 | 641.01 |
| 71 | 666.10 |
| 72 | 692.29 |
| 73 | 719.45 |
| 74 | 748.03 |
| 75 | 777.81 |
| 76 | 809.01 |
| 77 | 841.63 |
| 78 | 875.88 |
| 79 | 900.76 |
| 80 | 928.03 |
| 81 | 958.68 |
| 82 | 990.54 |
| 83 | 1,023.26 |
| 84 | 1,057.08 |
| 85 | 1,091.99 |
| 86 | 1,128.21 |
| 87 | 1,165.41 |
| 88 | 1,204.03 |
| 89 | 1,243.95 |
| 90 | 1,285.08 |
| 91 | 1,306.35 |
| 92 | 1,327.95 |
| 93 | 1,349.99 |
| 94 | 1,372.35 |
| 95 | 1,395.04 |
| 96 | 1,418.06 |
| 97 | 1,441.52 |
| 98 | 1,465.30 |
| 99+ | 1,489.73 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$476.18 |
| 66 | 494.83 |
| 67 | 514.03 |
| 68 | 534.10 |
| 69 | 555.16 |
| 70 | 576.98 |
| 71 | 599.56 |
| 72 | 623.12 |
| 73 | 647.45 |
| 74 | 673.30 |
| 75 | 699.92 |
| 76 | 728.07 |
| 77 | 757.41 |
| 78 | 788.39 |
| 79 | 810.65 |
| 80 | 835.08 |
| 81 | 862.79 |
| 82 | 891.37 |
| 83 | 920.94 |
| 84 | 951.48 |
| 85 | 982.90 |
| 86 | 1,015.52 |
| 87 | 1,049.12 |
| 88 | 1,083.81 |
| 89 | 1,119.59 |
| 90 | 1,156.79 |
| 91 | 1,175.88 |
| 92 | 1,195.41 |
| 93 | 1,215.04 |
| 94 | 1,235.23 |
| 95 | 1,255.63 |
| 96 | 1,276.35 |
| 97 | 1,297.52 |
| 98 | 1,318.90 |
| 99+ | 1,340.72 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$528.98 |
| 66 | 549.81 |
| 67 | 571.20 |
| 68 | 593.56 |
| 69 | 616.90 |
| 70 | 641.01 |
| 71 | 666.10 |
| 72 | 692.29 |
| 73 | 719.45 |
| 74 | 748.03 |
| 75 | 777.81 |
| 76 | 809.01 |
| 77 | 841.63 |
| 78 | 875.88 |
| 79 | 900.76 |
| 80 | 928.03 |
| 81 | 958.68 |
| 82 | 990.54 |
| 83 | 1,023.26 |
| 84 | 1,057.08 |
| 85 | 1,091.99 |
| 86 | 1,128.21 |
| 87 | 1,165.41 |
| 88 | 1,204.03 |
| 89 | 1,243.95 |
| 90 | 1,285.08 |
| 91 | 1,306.35 |
| 92 | 1,327.95 |
| 93 | 1,349.99 |
| 94 | 1,372.35 |
| 95 | 1,395.04 |
| 96 | 1,418.06 |
| 97 | 1,441.52 |
| 98 | 1,465.30 |
| 99+ | 1,489.73 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan GH |
| :---: | :---: |
| 65 | \$587.89 |
| 66 | 610.90 |
| 67 | 634.58 |
| 68 | 659.45 |
| 69 | 685.41 |
| 70 | 712.36 |
| 71 | 740.07 |
| 72 | 769.30 |
| 73 | 799.41 |
| 74 | 831.05 |
| 75 | 864.10 |
| 76 | 898.90 |
| 77 | 935.23 |
| 78 | 973.41 |
| 79 | 1,000.79 |
| 80 | 1,031.01 |
| 81 | 1,065.26 |
| 82 | 1,100.61 |
| 83 | 1,136.94 |
| 84 | 1,174.57 |
| 85 | 1,213.41 |
| 86 | 1,253.44 |
| 87 | 1,295.01 |
| 88 | 1,337.88 |
| 89 | 1,382.17 |
| 90 | 1,427.99 |
| 91 | 1,451.55 |
| 92 | 1,475.44 |
| 93 | 1,499.99 |
| 94 | 1,524.75 |
| 95 | 1,550.06 |
| 96 | 1,575.59 |
| 97 | 1,601.66 |
| 98 | 1,628.28 |
| 99+ | 1,655.22 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$852.21 |
| 66 | 874.25 |
| 67 | 911.67 |
| 68 | 951.48 |
| 69 | 993.81 |
| 70 | 1,038.75 |
| 71 | 1,086.10 |
| 72 | 1,136.28 |
| 73 | 1,189.52 |
| 74 | 1,245.59 |
| 75 | 1,304.72 |
| 76 | 1,367.01 |
| 77 | 1,432.79 |
| 78 | 1,502.17 |
| 79 | 1,558.46 |
| 80 | 1,609.30 |
| 81 | 1,668.97 |
| 82 | 1,730.71 |
| 83 | 1,794.97 |
| 84 | 1,861.84 |
| 85 | 1,930.78 |
| 86 | 2,002.46 |
| 87 | 2,076.53 |
| 88 | 2,153.65 |
| 89 | 2,233.40 |
| 90 | 2,316.31 |
| 91 | 2,359.18 |
| 92 | 2,402.93 |
| 93 | 2,447.65 |
| 94 | 2,493.25 |
| 95 | 2,539.40 |
| 96 | 2,586.52 |
| 97 | 2,634.63 |
| 98 | 2,683.40 |
| 99+ | 2,733.25 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$947.01 |
| 66 | 971.66 |
| 67 | 1,013.12 |
| 68 | 1,057.19 |
| 69 | 1,103.99 |
| 70 | 1,154.06 |
| 71 | 1,206.64 |
| 72 | 1,262.50 |
| 73 | 1,321.73 |
| 74 | 1,384.02 |
| 75 | 1,449.59 |
| 76 | 1,519.08 |
| 77 | 1,592.06 |
| 78 | 1,669.08 |
| 79 | 1,731.59 |
| 80 | 1,787.99 |
| 81 | 1,854.42 |
| 82 | 1,923.15 |
| 83 | 1,994.49 |
| 84 | 2,068.46 |
| 85 | 2,145.15 |
| 86 | 2,224.78 |
| 87 | 2,307.25 |
| 88 | 2,392.89 |
| 89 | 2,481.69 |
| 90 | 2,573.65 |
| 91 | 2,621.54 |
| 92 | 2,670.20 |
| 93 | 2,719.72 |
| 94 | 2,770.12 |
| 95 | 2,821.61 |
| 96 | 2,874.09 |
| 97 | 2,927.10 |
| 98 | 2,981.65 |
| 99+ | 3,036.96 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$1,052.17 |
| 66 | 1,079.55 |
| 67 | 1,125.59 |
| 68 | 1,174.68 |
| 69 | 1,226.94 |
| 70 | 1,282.24 |
| 71 | 1,340.93 |
| 72 | 1,402.79 |
| 73 | 1,468.68 |
| 74 | 1,537.84 |
| 75 | 1,610.71 |
| 76 | 1,687.73 |
| 77 | 1,768.79 |
| 78 | 1,854.53 |
| 79 | 1,923.91 |
| 80 | 1,986.64 |
| 81 | 2,060.49 |
| 82 | 2,136.75 |
| 83 | 2,216.27 |
| 84 | 2,298.42 |
| 85 | 2,383.83 |
| 86 | 2,472.31 |
| 87 | 2,563.94 |
| 88 | 2,659.07 |
| 89 | 2,757.69 |
| 90 | 2,860.01 |
| 91 | 2,913.03 |
| 92 | 2,967.14 |
| 93 | 3,022.12 |
| 94 | 3,078.19 |
| 95 | 3,135.14 |
| 96 | 3,193.17 |
| 97 | 3,252.41 |
| 98 | 3,313.06 |
| 99+ | 3,374.48 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$947.01 |
| 66 | 971.66 |
| 67 | 1,013.12 |
| 68 | 1,057.19 |
| 69 | 1,103.99 |
| 70 | 1,154.06 |
| 71 | 1,206.64 |
| 72 | 1,262.50 |
| 73 | 1,321.73 |
| 74 | 1,384.02 |
| 75 | 1,449.59 |
| 76 | 1,519.08 |
| 77 | 1,592.06 |
| 78 | 1,669.08 |
| 79 | 1,731.59 |
| 80 | 1,787.99 |
| 81 | 1,854.42 |
| 82 | 1,923.15 |
| 83 | 1,994.49 |
| 84 | 2,068.46 |
| 85 | 2,145.15 |
| 86 | 2,224.78 |
| 87 | 2,307.25 |
| 88 | 2,392.89 |
| 89 | 2,481.69 |
| 90 | 2,573.65 |
| 91 | 2,621.54 |
| 92 | 2,670.20 |
| 93 | 2,719.72 |
| 94 | 2,770.12 |
| 95 | 2,821.61 |
| 96 | 2,874.09 |
| 97 | 2,927.10 |
| 98 | 2,981.65 |
| 99+ | 3,036.96 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$1,052.17 |
| 66 | 1,079.55 |
| 67 | 1,125.59 |
| 68 | 1,174.68 |
| 69 | 1,226.94 |
| 70 | 1,282.24 |
| 71 | 1,340.93 |
| 72 | 1,402.79 |
| 73 | 1,468.68 |
| 74 | 1,537.84 |
| 75 | 1,610.71 |
| 76 | 1,687.73 |
| 77 | 1,768.79 |
| 78 | 1,854.53 |
| 79 | 1,923.91 |
| 80 | 1,986.64 |
| 81 | 2,060.49 |
| 82 | 2,136.75 |
| 83 | 2,216.27 |
| 84 | 2,298.42 |
| 85 | 2,383.83 |
| 86 | 2,472.31 |
| 87 | 2,563.94 |
| 88 | 2,659.07 |
| 89 | 2,757.69 |
| 90 | 2,860.01 |
| 91 | 2,913.03 |
| 92 | 2,967.14 |
| 93 | 3,022.12 |
| 94 | 3,078.19 |
| 95 | 3,135.14 |
| 96 | 3,193.17 |
| 97 | 3,252.41 |
| 98 | 3,313.06 |
| 99+ | 3,374.48 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$1,169.23 |
| 66 | 1,199.44 |
| 67 | 1,250.50 |
| 68 | 1,305.26 |
| 69 | 1,363.08 |
| 70 | 1,424.61 |
| 71 | 1,490.06 |
| 72 | 1,558.90 |
| 73 | 1,631.88 |
| 74 | 1,708.79 |
| 75 | 1,789.62 |
| 76 | 1,875.26 |
| 77 | 1,965.47 |
| 78 | 2,060.60 |
| 79 | 2,137.73 |
| 80 | 2,207.65 |
| 81 | 2,289.36 |
| 82 | 2,374.23 |
| 83 | 2,462.49 |
| 84 | 2,553.91 |
| 85 | 2,648.60 |
| 86 | 2,746.78 |
| 87 | 2,848.89 |
| 88 | 2,954.59 |
| 89 | 3,064.34 |
| 90 | 3,177.90 |
| 91 | 3,236.92 |
| 92 | 3,296.81 |
| 93 | 3,358.01 |
| 94 | 3,420.19 |
| 95 | 3,483.57 |
| 96 | 3,548.15 |
| 97 | 3,613.82 |
| 98 | 3,680.91 |
| 99+ | 3,749.31 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan K |
| :---: | :---: |
| 65 | \$975.05 |
| 66 | 1,000.03 |
| 67 | 1,042.68 |
| 68 | 1,088.39 |
| 69 | 1,136.61 |
| 70 | 1,187.88 |
| 71 | 1,242.10 |
| 72 | 1,299.70 |
| 73 | 1,360.46 |
| 74 | 1,424.61 |
| 75 | 1,492.35 |
| 76 | 1,563.59 |
| 77 | 1,638.97 |
| 78 | 1,718.06 |
| 79 | 1,782.42 |
| 80+ | 1,840.68 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$1,831.40 |
| 66 | 1,888.02 |
| 67 | 1,957.84 |
| 68 | 2,032.56 |
| 69 | 2,111.00 |
| 70 | 2,193.58 |
| 71 | 2,281.07 |
| 72 | 2,373.03 |
| 73 | 2,469.58 |
| 74 | 2,571.69 |
| 75 | 2,679.14 |
| 76 | 2,792.05 |
| 77 | 2,911.18 |
| 78 | 3,036.85 |
| 79 | 3,131.43 |
| 80 | 3,219.35 |
| 81 | 3,326.05 |
| 82 | 3,436.34 |
| 83 | 3,549.79 |
| 84 | 3,667.82 |
| 85 | 3,789.02 |
| 86 | 3,914.48 |
| 87 | 4,044.08 |
| 88 | 4,177.93 |
| 89 | 4,316.36 |
| 90 | 4,459.16 |
| 91 | 4,532.69 |
| 92 | 4,607.63 |
| 93 | 4,684.00 |
| 94 | 4,761.56 |
| 95 | 4,840.43 |
| 96 | 4,920.72 |
| 97 | 5,001.78 |
| 98 | 5,084.47 |
| 99+ | 5,169.12 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,034.75 |
| 66 | 2,097.69 |
| 67 | 2,175.58 |
| 68 | 2,258.38 |
| 69 | 2,345.54 |
| 70 | 2,437.29 |
| 71 | 2,534.49 |
| 72 | 2,636.27 |
| 73 | 2,744.27 |
| 74 | 2,857.18 |
| 75 | 2,976.74 |
| 76 | 3,102.08 |
| 77 | 3,234.41 |
| 78 | 3,374.48 |
| 79 | 3,479.75 |
| 80 | 3,577.28 |
| 81 | 3,695.75 |
| 82 | 3,817.82 |
| 83 | 3,944.37 |
| 84 | 4,074.73 |
| 85 | 4,209.56 |
| 86 | 4,348.98 |
| 87 | 4,492.76 |
| 88 | 4,641.34 |
| 89 | 4,795.27 |
| 90 | 4,954.00 |
| 91 | 5,035.92 |
| 92 | 5,119.16 |
| 93 | 5,203.81 |
| 94 | 5,289.88 |
| 95 | 5,377.37 |
| 96 | 5,466.61 |
| 97 | 5,557.15 |
| 98 | 5,649.12 |
| 99+ | 5,742.61 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,261.00 |
| 66 | 2,331.14 |
| 67 | 2,417.65 |
| 68 | 2,509.29 |
| 69 | 2,606.05 |
| 70 | 2,708.16 |
| 71 | 2,816.05 |
| 72 | 2,929.39 |
| 73 | 3,048.85 |
| 74 | 3,175.06 |
| 75 | 3,307.39 |
| 76 | 3,446.81 |
| 77 | 3,593.97 |
| 78 | 3,749.53 |
| 79 | 3,866.37 |
| 80 | 3,974.48 |
| 81 | 4,106.26 |
| 82 | 4,242.18 |
| 83 | 4,382.58 |
| 84 | 4,527.56 |
| 85 | 4,677.45 |
| 86 | 4,832.14 |
| 87 | 4,992.29 |
| 88 | 5,157.34 |
| 89 | 5,327.96 |
| 90 | 5,504.35 |
| 91 | 5,595.55 |
| 92 | 5,687.73 |
| 93 | 5,781.99 |
| 94 | 5,877.77 |
| 95 | 5,975.19 |
| 96 | 6,074.02 |
| 97 | 6,174.71 |
| 98 | 6,276.71 |
| 99+ | 6,380.78 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,034.75 |
| 66 | 2,097.69 |
| 67 | 2,175.58 |
| 68 | 2,258.38 |
| 69 | 2,345.54 |
| 70 | 2,437.29 |
| 71 | 2,534.49 |
| 72 | 2,636.27 |
| 73 | 2,744.27 |
| 74 | 2,857.18 |
| 75 | 2,976.74 |
| 76 | 3,102.08 |
| 77 | 3,234.41 |
| 78 | 3,374.48 |
| 79 | 3,479.75 |
| 80 | 3,577.28 |
| 81 | 3,695.75 |
| 82 | 3,817.82 |
| 83 | 3,944.37 |
| 84 | 4,074.73 |
| 85 | 4,209.56 |
| 86 | 4,348.98 |
| 87 | 4,492.76 |
| 88 | 4,641.34 |
| 89 | 4,795.27 |
| 90 | 4,954.00 |
| 91 | 5,035.92 |
| 92 | 5,119.16 |
| 93 | 5,203.81 |
| 94 | 5,289.88 |
| 95 | 5,377.37 |
| 96 | 5,466.61 |
| 97 | 5,557.15 |
| 98 | 5,649.12 |
| 99+ | 5,742.61 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,261.00 |
| 66 | 2,331.14 |
| 67 | 2,417.65 |
| 68 | 2,509.29 |
| 69 | 2,606.05 |
| 70 | 2,708.16 |
| 71 | 2,816.05 |
| 72 | 2,929.39 |
| 73 | 3,048.85 |
| 74 | 3,175.06 |
| 75 | 3,307.39 |
| 76 | 3,446.81 |
| 77 | 3,593.97 |
| 78 | 3,749.53 |
| 79 | 3,866.37 |
| 80 | 3,974.48 |
| 81 | 4,106.26 |
| 82 | 4,242.18 |
| 83 | 4,382.58 |
| 84 | 4,527.56 |
| 85 | 4,677.45 |
| 86 | 4,832.14 |
| 87 | 4,992.29 |
| 88 | 5,157.34 |
| 89 | 5,327.96 |
| 90 | 5,504.35 |
| 91 | 5,595.55 |
| 92 | 5,687.73 |
| 93 | 5,781.99 |
| 94 | 5,877.77 |
| 95 | 5,975.19 |
| 96 | 6,074.02 |
| 97 | 6,174.71 |
| 98 | 6,276.71 |
| 99+ | 6,380.78 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,511.69 |
| 66 | 2,589.69 |
| 67 | 2,686.01 |
| 68 | 2,787.90 |
| 69 | 2,895.47 |
| 70 | 3,009.57 |
| 71 | 3,129.03 |
| 72 | 3,255.03 |
| 73 | 3,388.01 |
| 74 | 3,527.64 |
| 75 | 3,674.70 |
| 76 | 3,829.93 |
| 77 | 3,993.35 |
| 78 | 4,166.15 |
| 79 | 4,296.07 |
| 80 | 4,416.29 |
| 81 | 4,562.25 |
| 82 | 4,713.45 |
| 83 | 4,869.45 |
| 84 | 5,030.36 |
| 85 | 5,197.05 |
| 86 | 5,369.08 |
| 87 | 5,546.79 |
| 88 | 5,730.17 |
| 89 | 5,919.88 |
| 90 | 6,116.13 |
| 91 | 6,217.04 |
| 92 | 6,319.91 |
| 93 | 6,424.86 |
| 94 | 6,530.78 |
| 95 | 6,639.11 |
| 96 | 6,748.96 |
| 97 | 6,860.56 |
| 98 | 6,974.01 |
| 99+ | 7,089.65 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan L |
| :---: | :---: |
| 65 | \$2,094.20 |
| 66 | 2,159.22 |
| 67 | 2,239.62 |
| 68 | 2,324.82 |
| 69 | 2,414.27 |
| 70 | 2,509.18 |
| 71 | 2,608.78 |
| 72 | 2,713.94 |
| 73 | 2,824.67 |
| 74 | 2,941.50 |
| 75 | 3,064.01 |
| 76 | 3,193.61 |
| 77 | 3,329.54 |
| 78 | 3,473.43 |
| 79 | 3,582.08 |
| 80+ | 3,682.55 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,206.67 |
| 66 | 2,304.74 |
| 67 | 2,407.07 |
| 68 | 2,512.56 |
| 69 | 2,622.63 |
| 70 | 2,737.18 |
| 71 | 2,856.30 |
| 72 | 2,980.78 |
| 73 | 3,110.26 |
| 74 | 3,245.65 |
| 75 | 3,387.24 |
| 76 | 3,535.28 |
| 77 | 3,691.06 |
| 78 | 3,854.37 |
| 79 | 3,970.11 |
| 80 | 4,052.58 |
| 81 | 4,179.67 |
| 82 | 4,310.91 |
| 83 | 4,446.07 |
| 84 | 4,585.71 |
| 85 | 4,729.82 |
| 86 | 4,878.29 |
| 87 | 5,031.67 |
| 88 | 5,189.52 |
| 89 | 5,352.39 |
| 90 | 5,520.28 |
| 91 | 5,607.01 |
| 92 | 5,695.37 |
| 93 | 5,784.50 |
| 94 | 5,875.48 |
| 95 | 5,967.55 |
| 96 | 6,061.26 |
| 97 | 6,156.28 |
| 98 | 6,253.26 |
| 99+ | 6,351.11 |

* To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,452.02 |
| 66 | 2,561.11 |
| 67 | 2,674.23 |
| 68 | 2,792.05 |
| 69 | 2,914.12 |
| 70 | 3,041.32 |
| 71 | 3,173.86 |
| 72 | 3,311.75 |
| 73 | 3,455.86 |
| 74 | 3,606.19 |
| 75 | 3,763.61 |
| 76 | 3,928.55 |
| 77 | 4,101.13 |
| 78 | 4,282.66 |
| 79 | 4,411.27 |
| 80 | 4,502.58 |
| 81 | 4,644.40 |
| 82 | 4,790.03 |
| 83 | 4,940.58 |
| 84 | 5,095.59 |
| 85 | 5,255.41 |
| 86 | 5,420.68 |
| 87 | 5,590.75 |
| 88 | 5,766.17 |
| 89 | 5,947.37 |
| 90 | 6,133.80 |
| 91 | 6,230.13 |
| 92 | 6,327.98 |
| 93 | 6,427.47 |
| 94 | 6,528.38 |
| 95 | 6,631.14 |
| 96 | 6,735.22 |
| 97 | 6,841.25 |
| 98 | 6,948.38 |
| 99+ | 7,057.47 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,724.52 |
| 66 | 2,845.72 |
| 67 | 2,971.61 |
| 68 | 3,101.97 |
| 69 | 3,238.01 |
| 70 | 3,379.17 |
| 71 | 3,526.44 |
| 72 | 3,679.61 |
| 73 | 3,839.86 |
| 74 | 4,006.98 |
| 75 | 4,181.86 |
| 76 | 4,364.91 |
| 77 | 4,556.69 |
| 78 | 4,758.72 |
| 79 | 4,901.52 |
| 80 | 5,003.19 |
| 81 | 5,160.28 |
| 82 | 5,322.39 |
| 83 | 5,489.30 |
| 84 | 5,661.88 |
| 85 | 5,839.48 |
| 86 | 6,022.75 |
| 87 | 6,212.02 |
| 88 | 6,407.07 |
| 89 | 6,608.34 |
| 90 | 6,815.51 |
| 91 | 6,922.85 |
| 92 | 7,031.51 |
| 93 | 7,141.80 |
| 94 | 7,253.83 |
| 95 | 7,368.16 |
| 96 | 7,483.68 |
| 97 | 7,600.74 |
| 98 | 7,720.30 |
| 99+ | 7,841.39 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,452.02 |
| 66 | 2,561.11 |
| 67 | 2,674.23 |
| 68 | 2,792.05 |
| 69 | 2,914.12 |
| 70 | 3,041.32 |
| 71 | 3,173.86 |
| 72 | 3,311.75 |
| 73 | 3,455.86 |
| 74 | 3,606.19 |
| 75 | 3,763.61 |
| 76 | 3,928.55 |
| 77 | 4,101.13 |
| 78 | 4,282.66 |
| 79 | 4,411.27 |
| 80 | 4,502.58 |
| 81 | 4,644.40 |
| 82 | 4,790.03 |
| 83 | 4,940.58 |
| 84 | 5,095.59 |
| 85 | 5,255.41 |
| 86 | 5,420.68 |
| 87 | 5,590.75 |
| 88 | 5,766.17 |
| 89 | 5,947.37 |
| 90 | 6,133.80 |
| 91 | 6,230.13 |
| 92 | 6,327.98 |
| 93 | 6,427.47 |
| 94 | 6,528.38 |
| 95 | 6,631.14 |
| 96 | 6,735.22 |
| 97 | 6,841.25 |
| 98 | 6,948.38 |
| 99+ | 7,057.47 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement<br>Policy Form Series GR-A80<br>Issues 1/1/2012 and Subsequent<br>Annual Rates* - Standard Risk - Male

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,724.52 |
| 66 | 2,845.72 |
| 67 | 2,971.61 |
| 68 | 3,101.97 |
| 69 | 3,238.01 |
| 70 | 3,379.17 |
| 71 | 3,526.44 |
| 72 | 3,679.61 |
| 73 | 3,839.86 |
| 74 | 4,006.98 |
| 75 | 4,181.86 |
| 76 | 4,364.91 |
| 77 | 4,556.69 |
| 78 | 4,758.72 |
| 79 | 4,901.52 |
| 80 | 5,003.19 |
| 81 | 5,160.28 |
| 82 | 5,322.39 |
| 83 | 5,489.30 |
| 84 | 5,661.88 |
| 85 | 5,839.48 |
| 86 | 6,022.75 |
| 87 | 6,212.02 |
| 88 | 6,407.07 |
| 89 | 6,608.34 |
| 90 | 6,815.51 |
| 91 | 6,922.85 |
| 92 | 7,031.51 |
| 93 | 7,141.80 |
| 94 | 7,253.83 |
| 95 | 7,368.16 |
| 96 | 7,483.68 |
| 97 | 7,600.74 |
| 98 | 7,720.30 |
| 99+ | 7,841.39 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan M |
| :---: | :---: |
| 65 | \$2,524.02 |
| 66 | 2,636.27 |
| 67 | 2,752.78 |
| 68 | 2,873.65 |
| 69 | 2,999.65 |
| 70 | 3,130.66 |
| 71 | 3,267.03 |
| 72 | 3,409.17 |
| 73 | 3,557.32 |
| 74 | 3,712.44 |
| 75 | 3,874.33 |
| 76 | 4,044.18 |
| 77 | 4,222.00 |
| 78 | 4,408.44 |
| 79 | 4,540.76 |
| 80+ | 4,634.91 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Female

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,330.79 |
| 66 | 1,397.77 |
| 67 | 1,473.91 |
| 68 | 1,552.68 |
| 69 | 1,634.82 |
| 70 | 1,720.24 |
| 71 | 1,808.71 |
| 72 | 1,901.44 |
| 73 | 1,997.77 |
| 74 | 2,098.56 |
| 75 | 2,203.73 |
| 76 | 2,313.80 |
| 77 | 2,429.00 |
| 78 | 2,550.09 |
| 79 | 2,637.91 |
| 80 | 2,733.90 |
| 81 | 2,844.30 |
| 82 | 2,959.39 |
| 83 | 3,078.63 |
| 84 | 3,203.32 |
| 85 | 3,332.59 |
| 86 | 3,467.21 |
| 87 | 3,607.39 |
| 88 | 3,753.02 |
| 89 | 3,904.66 |
| 90 | 4,062.40 |
| 91 | 4,144.22 |
| 92 | 4,228.22 |
| 93 | 4,313.64 |
| 94 | 4,400.91 |
| 95 | 4,489.71 |
| 96 | 4,580.36 |
| 97 | 4,672.98 |
| 98 | 4,767.45 |
| 99+ | 4,863.56 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Standard Risk - Female

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Female

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,642.79 |
| 66 | 1,725.80 |
| 67 | 1,819.62 |
| 68 | 1,916.93 |
| 69 | 2,018.38 |
| 70 | 2,123.66 |
| 71 | 2,233.07 |
| 72 | 2,347.29 |
| 73 | 2,466.31 |
| 74 | 2,590.89 |
| 75 | 2,720.49 |
| 76 | 2,856.63 |
| 77 | 2,999.10 |
| 78 | 3,148.01 |
| 79 | 3,256.88 |
| 80 | 3,375.24 |
| 81 | 3,511.61 |
| 82 | 3,653.21 |
| 83 | 3,800.91 |
| 84 | 3,954.40 |
| 85 | 4,114.22 |
| 86 | 4,280.47 |
| 87 | 4,453.49 |
| 88 | 4,633.27 |
| 89 | 4,820.69 |
| 90 | 5,015.52 |
| 91 | 5,116.76 |
| 92 | 5,220.07 |
| 93 | 5,325.56 |
| 94 | 5,433.12 |
| 95 | 5,542.75 |
| 96 | 5,654.68 |
| 97 | 5,768.68 |
| 98 | 5,885.41 |
| 99+ | 6,004.31 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2012 and Subsequent
Annual Rates* - Preferred Risk - Male

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,478.61 |
| 66 | 1,553.01 |
| 67 | 1,637.55 |
| 68 | 1,725.26 |
| 69 | 1,816.46 |
| 70 | 1,911.37 |
| 71 | 2,009.87 |
| 72 | 2,112.75 |
| 73 | 2,219.76 |
| 74 | 2,331.58 |
| 75 | 2,448.42 |
| 76 | 2,570.71 |
| 77 | 2,698.89 |
| 78 | 2,833.29 |
| 79 | 2,931.14 |
| 80 | 3,037.72 |
| 81 | 3,160.34 |
| 82 | 3,288.08 |
| 83 | 3,420.95 |
| 84 | 3,559.17 |
| 85 | 3,702.84 |
| 86 | 3,852.40 |
| 87 | 4,007.97 |
| 88 | 4,169.75 |
| 89 | 4,338.51 |
| 90 | 4,513.49 |
| 91 | 4,604.69 |
| 92 | 4,697.63 |
| 93 | 4,792.65 |
| 94 | 4,889.30 |
| 95 | 4,988.03 |
| 96 | 5,089.05 |
| 97 | 5,191.59 |
| 98 | 5,296.54 |
| 99+ | 5,403.45 |

${ }^{*}$ To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

## Standardized Medicare Supplement <br> Policy Form Series GR-A80 <br> Issues 1/1/2012 and Subsequent <br> Annual Rates* - Standard Risk - Male

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,642.79 |
| 66 | 1,725.80 |
| 67 | 1,819.62 |
| 68 | 1,916.93 |
| 69 | 2,018.38 |
| 70 | 2,123.66 |
| 71 | 2,233.07 |
| 72 | 2,347.29 |
| 73 | 2,466.31 |
| 74 | 2,590.89 |
| 75 | 2,720.49 |
| 76 | 2,856.63 |
| 77 | 2,999.10 |
| 78 | 3,148.01 |
| 79 | 3,256.88 |
| 80 | 3,375.24 |
| 81 | 3,511.61 |
| 82 | 3,653.21 |
| 83 | 3,800.91 |
| 84 | 3,954.40 |
| 85 | 4,114.22 |
| 86 | 4,280.47 |
| 87 | 4,453.49 |
| 88 | 4,633.27 |
| 89 | 4,820.69 |
| 90 | 5,015.52 |
| 91 | 5,116.76 |
| 92 | 5,220.07 |
| 93 | 5,325.56 |
| 94 | 5,433.12 |
| 95 | 5,542.75 |
| 96 | 5,654.68 |
| 97 | 5,768.68 |
| 98 | 5,885.41 |
| 99+ | 6,004.31 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues 1/1/2013 and Subsequent
Annual Rates* - Substandard Risk - Male

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill

## Colonial Penn Life Insurance Company

Standardized Medicare Supplement
Policy Form Series GR-A80
Issues Prior to 1/1/2012
Annual Rates* - Male or Female

| Attained Age | Plan N |
| :---: | :---: |
| 65 | \$1,521.91 |
| 66 | 1,598.60 |
| 67 | 1,685.77 |
| 68 | 1,776.20 |
| 69 | 1,869.91 |
| 70 | 1,967.33 |
| 71 | 2,068.89 |
| 72 | 2,174.82 |
| 73 | 2,285.33 |
| 74 | 2,400.31 |
| 75 | 2,520.74 |
| 76 | 2,646.20 |
| 77 | 2,778.30 |
| 78 | 2,916.63 |
| 79 | 3,017.43 |
| 80+ | 3,126.96 |

*To determine the Bank Draft (P.P.S.P.) or Payroll Deduction (P.R.D.), Semi-Annual, Quarterly or Monthly Direct Bill rates multiply the Annual Rates, as given above, by the appropriate factor shown below and add $\$ 1.00$ :
0.08583 for Monthly Bank Draft/Payroll Deduction; 0.515 for Semi-Annual; 0.2625 for Quarterly; 0.09167 for Monthly Direct Bill


[^0]:    * High Deductible Plan F
    ** High Deductible Plan G

